

FIG. 1A

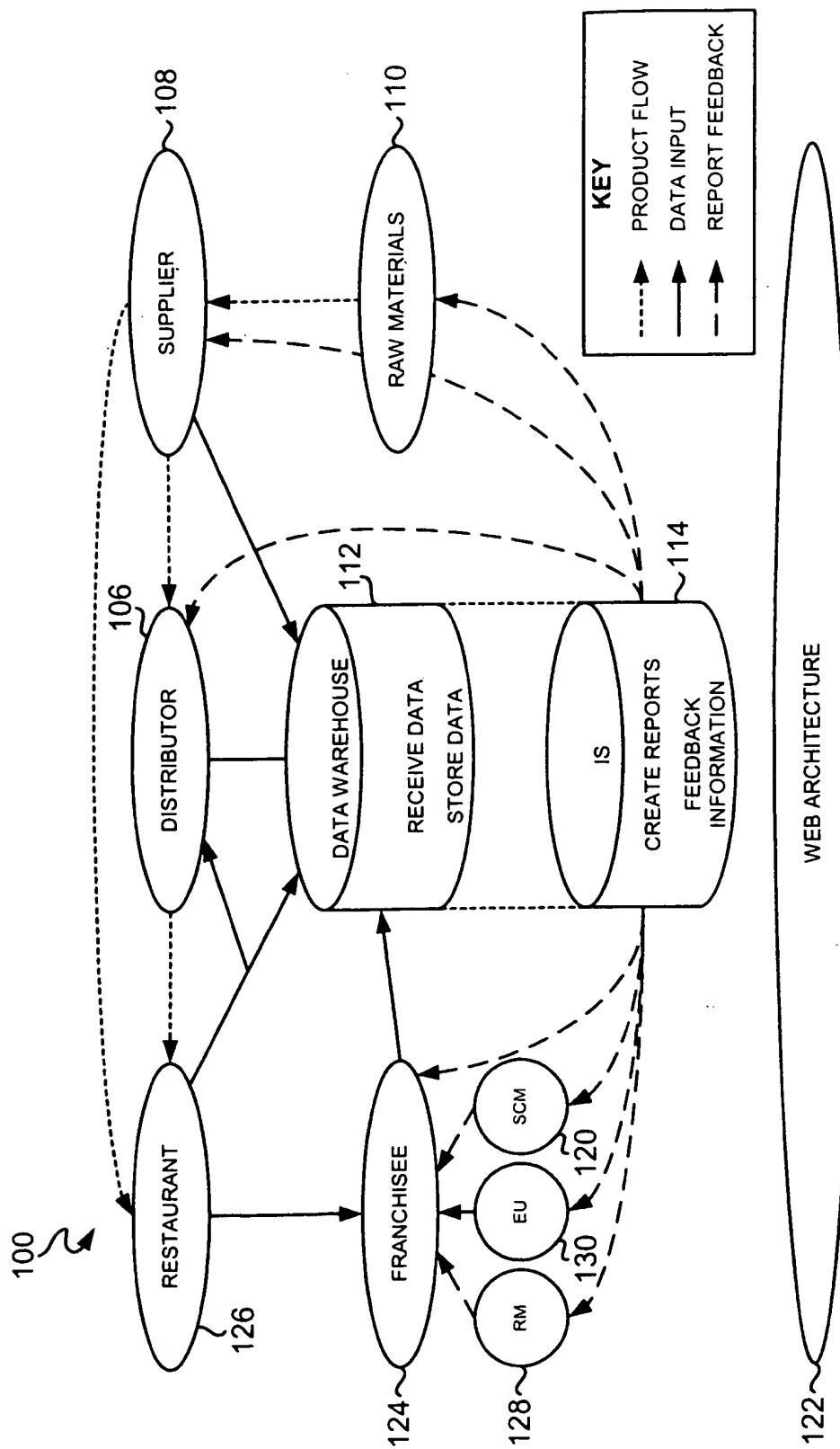


FIG. 1B

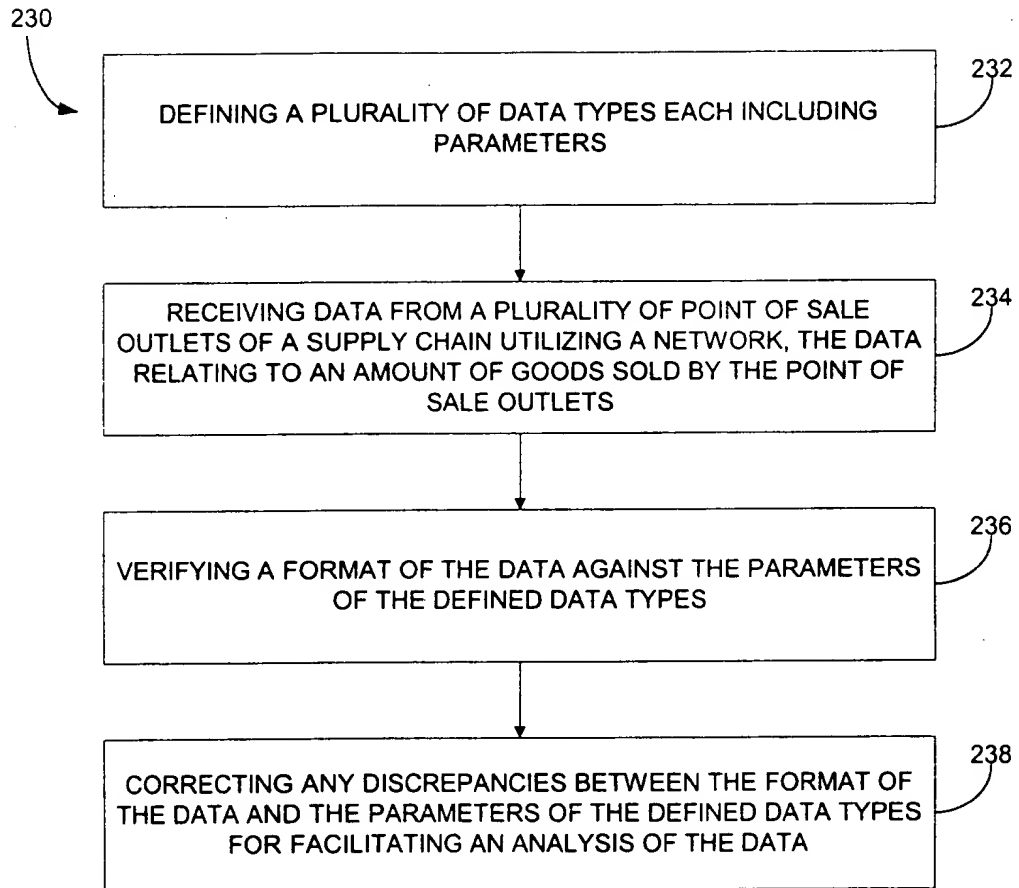


FIG. 2

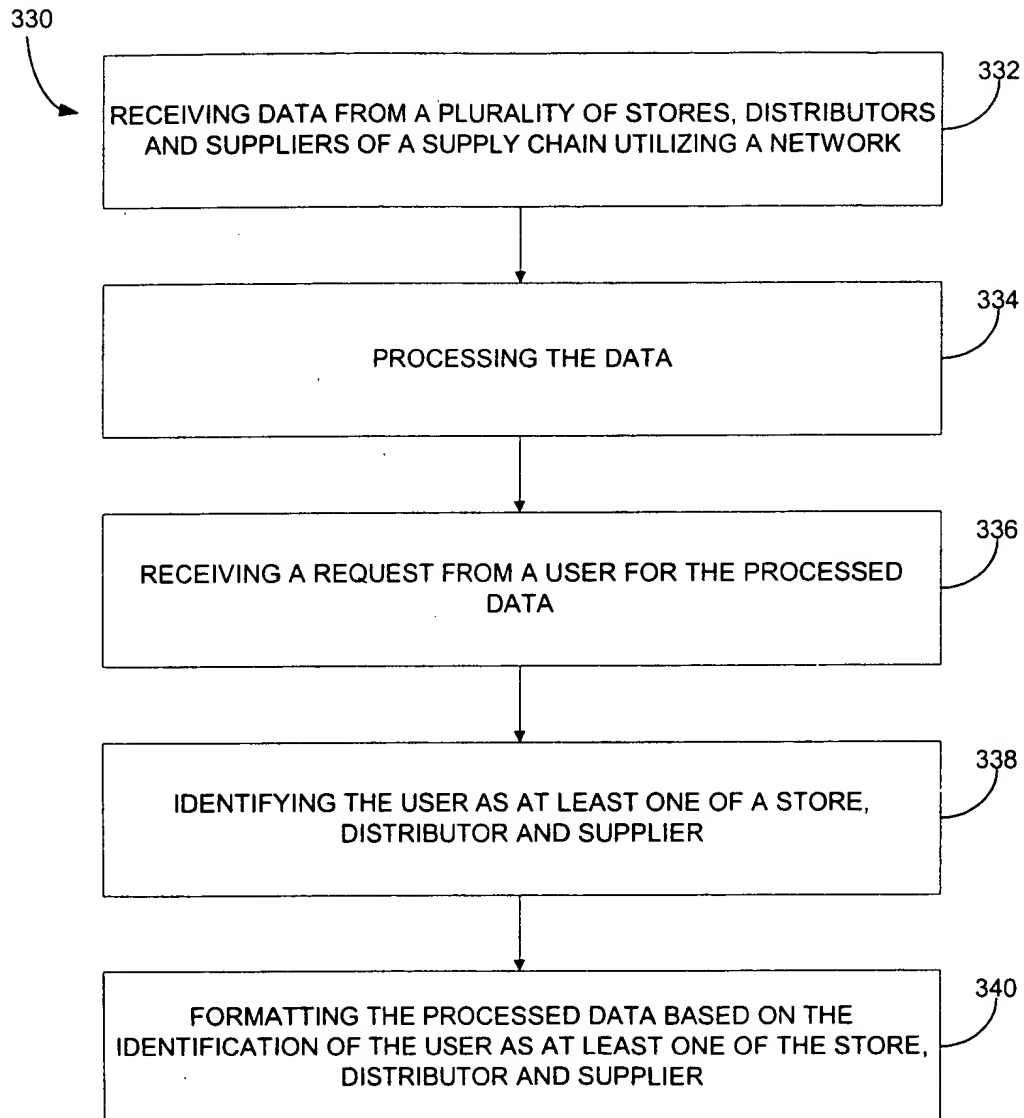


FIG. 3

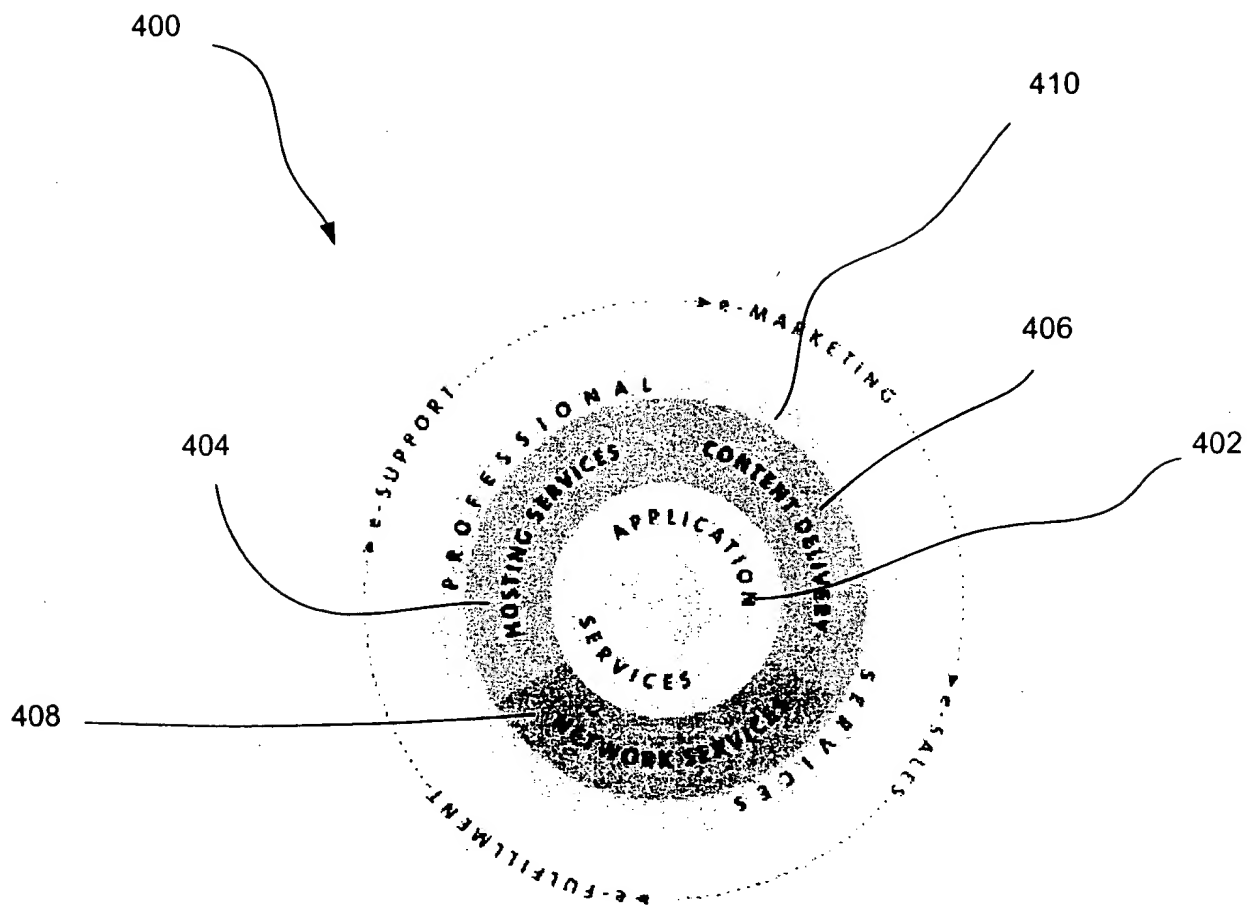


Fig. 4

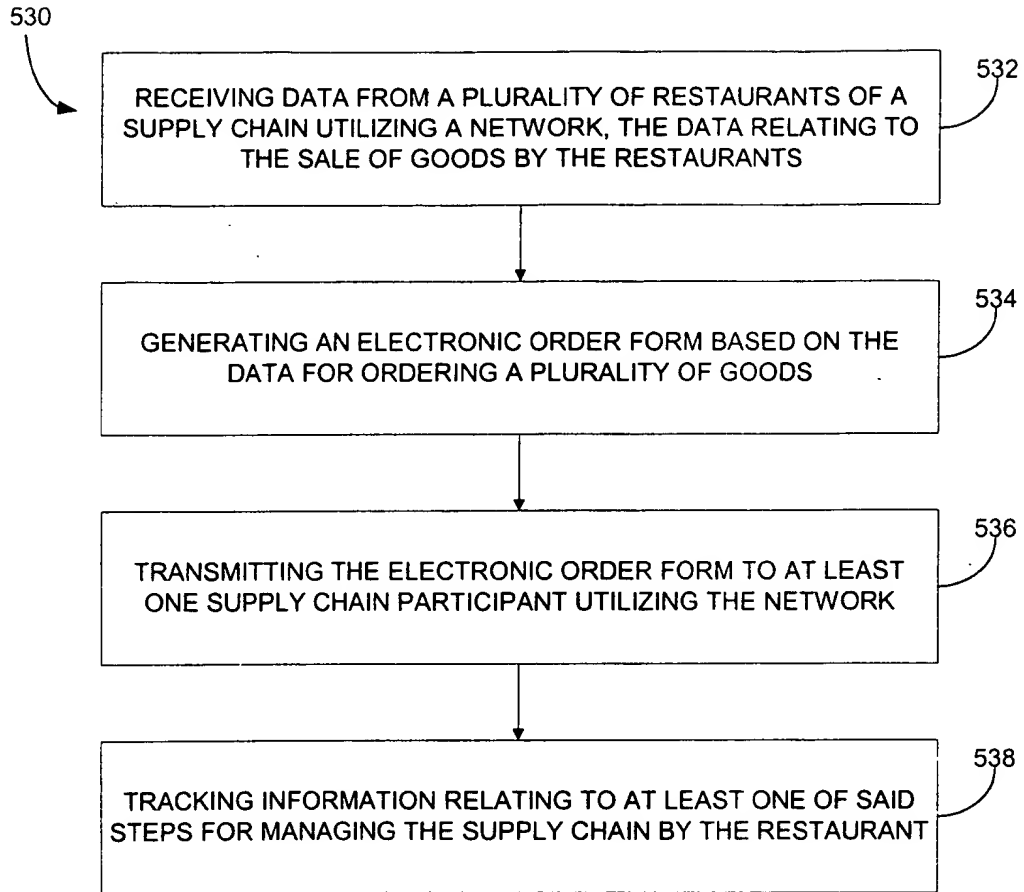


FIG. 5

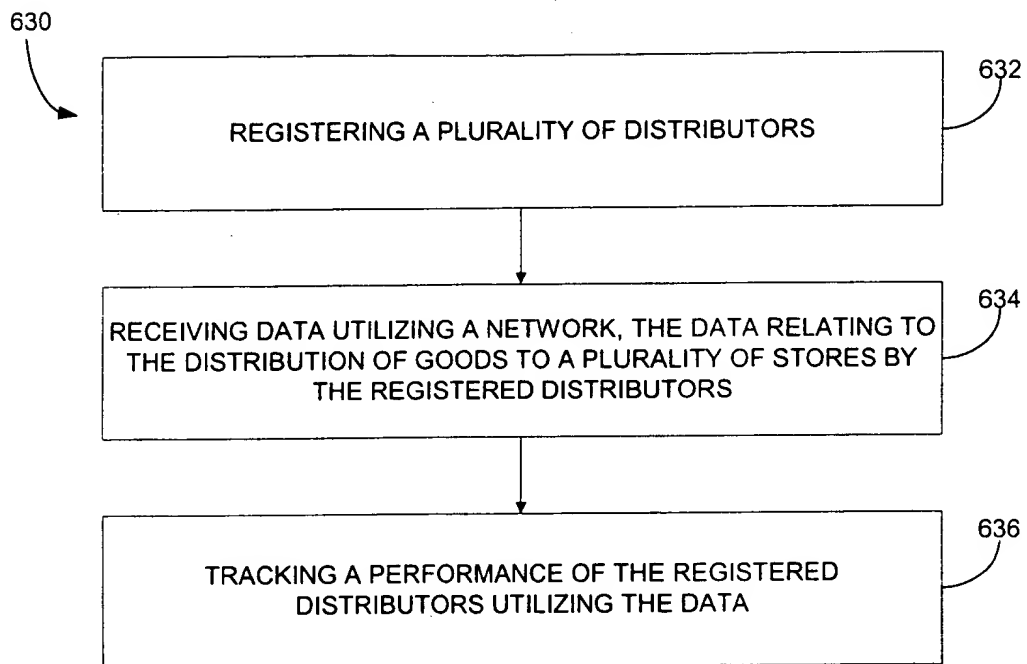


FIG. 6

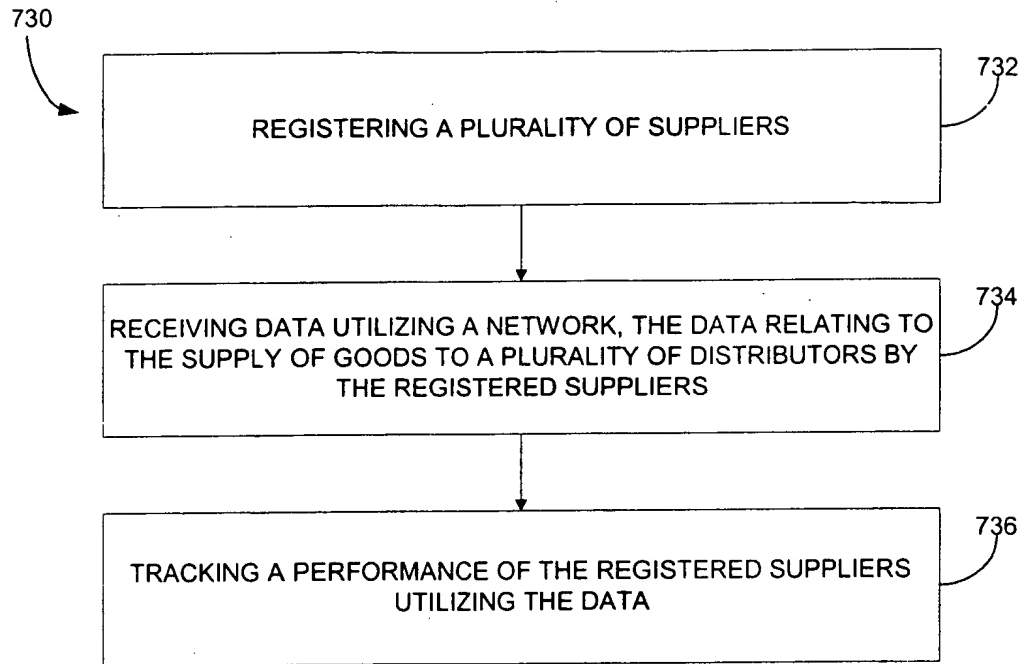


FIG. 7

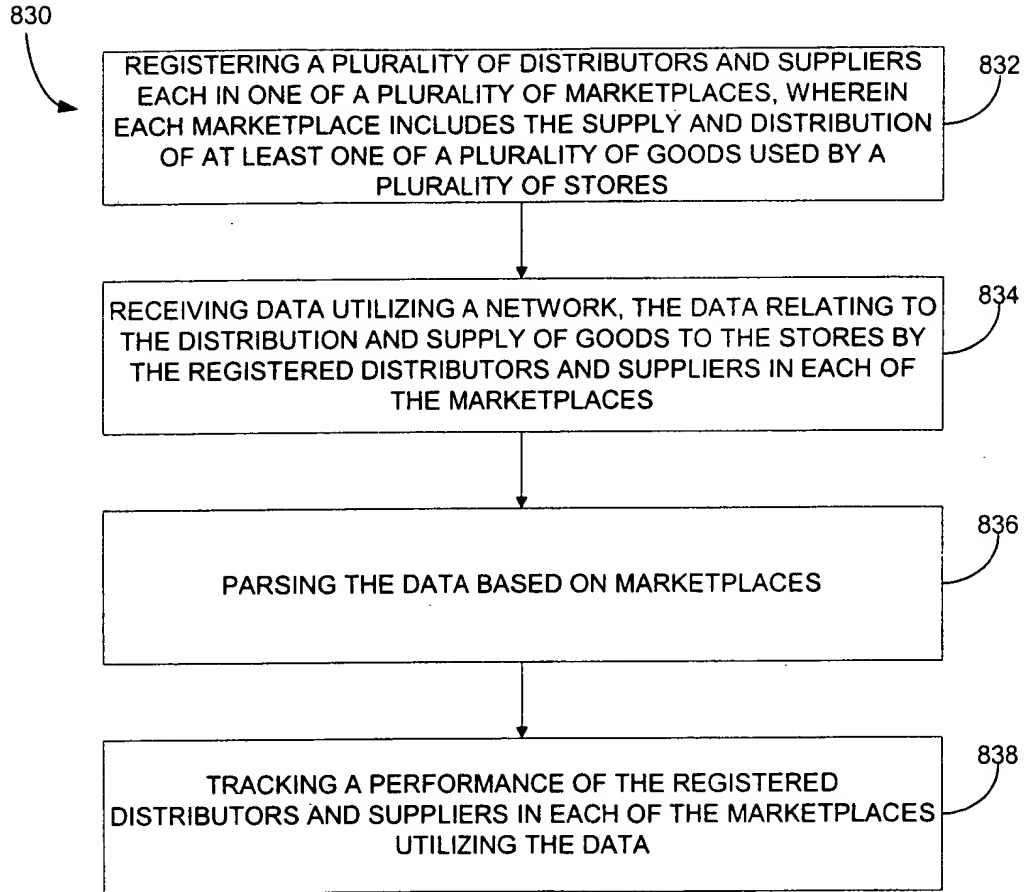


FIG. 8

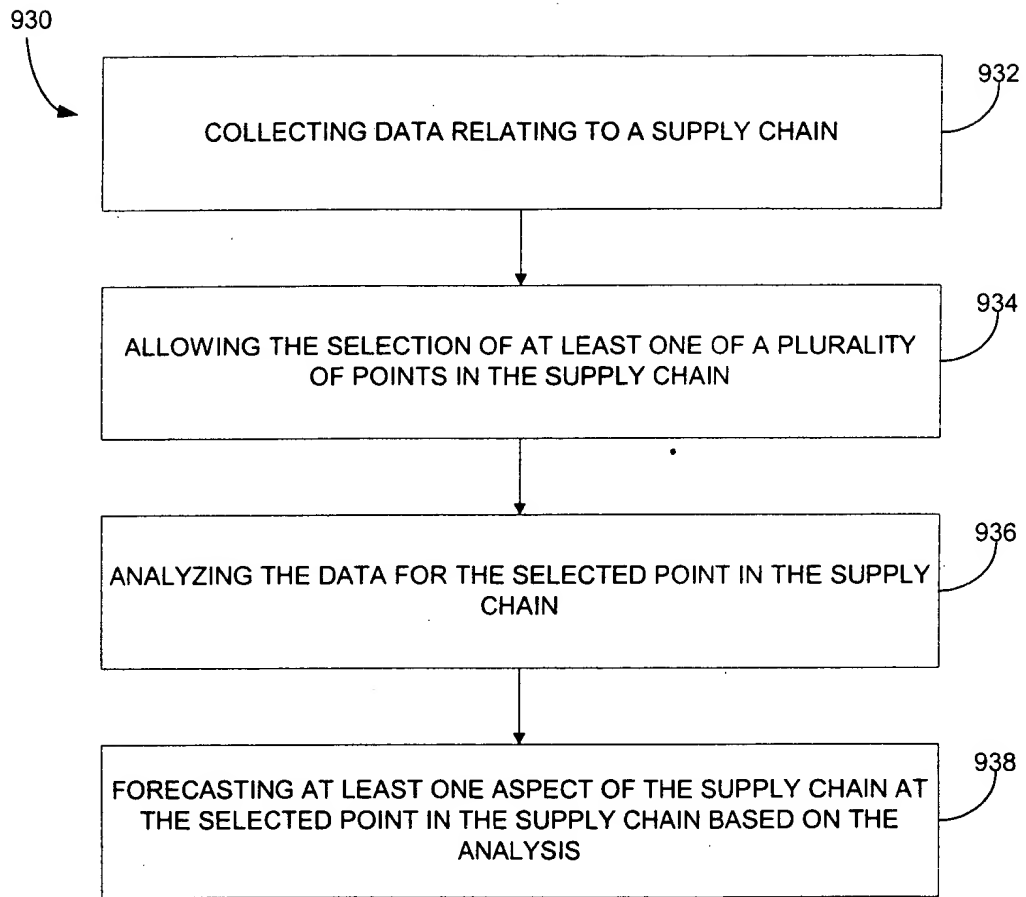


FIG. 9

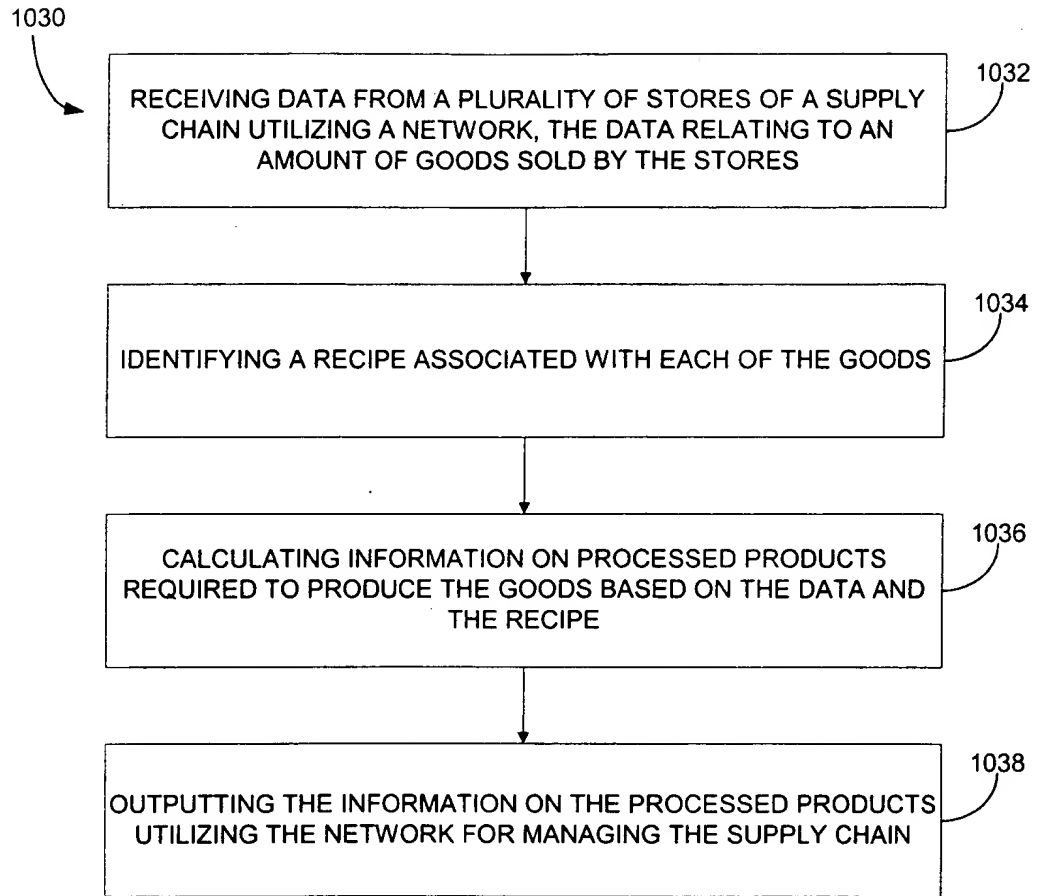


FIG. 10

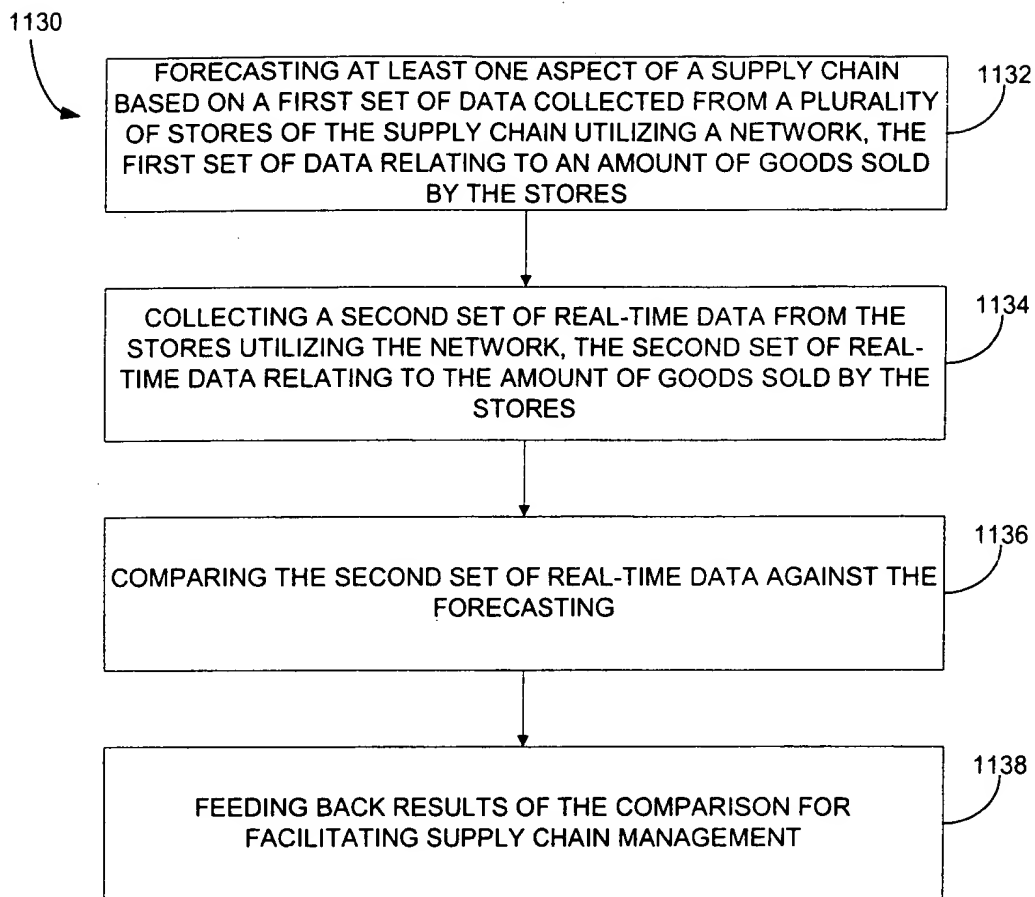


FIG. 11

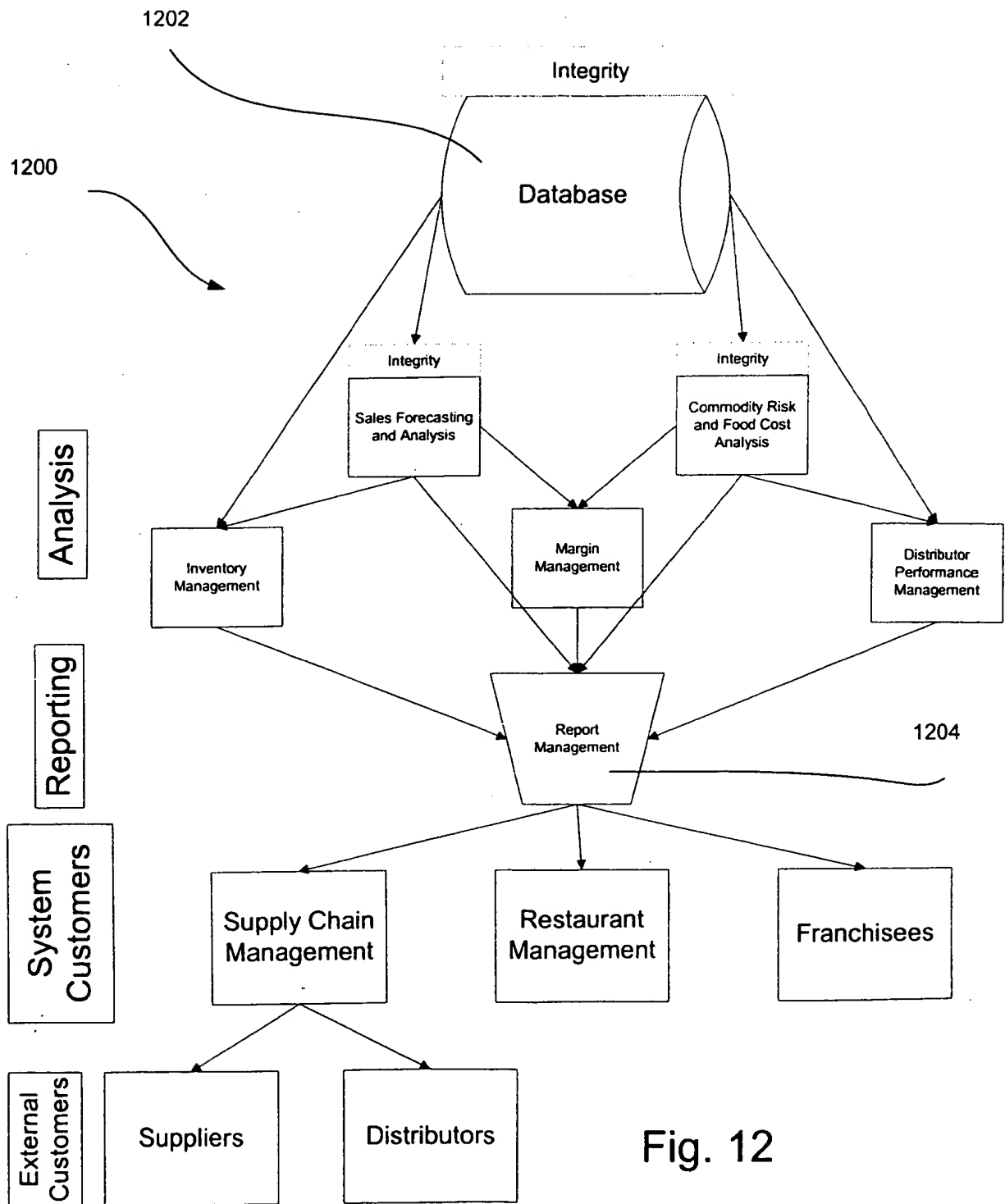


Fig. 12

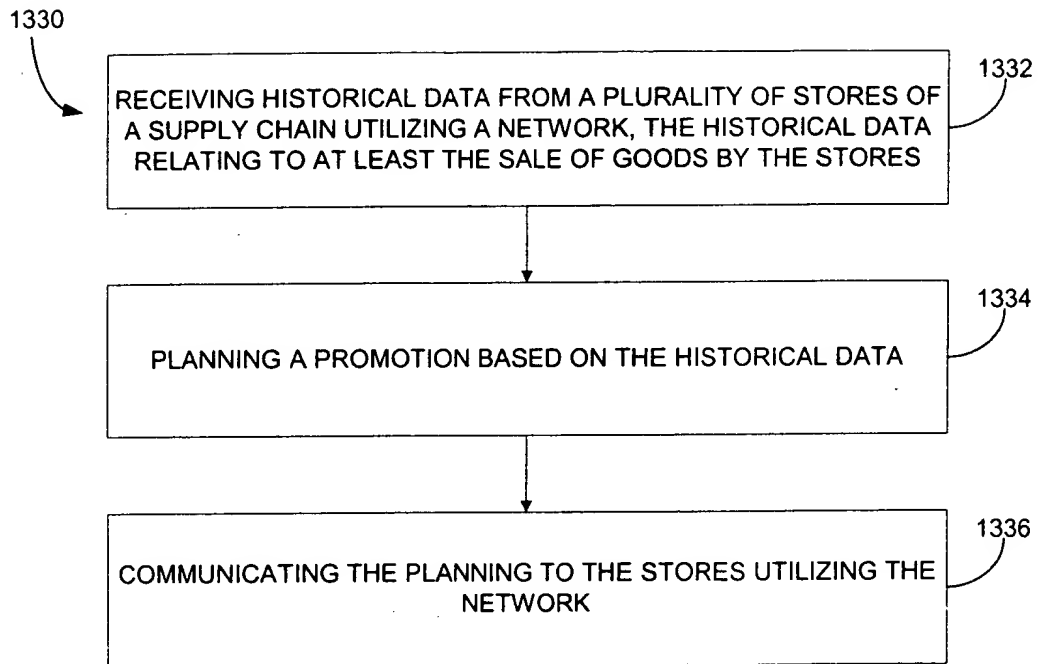


FIG. 13

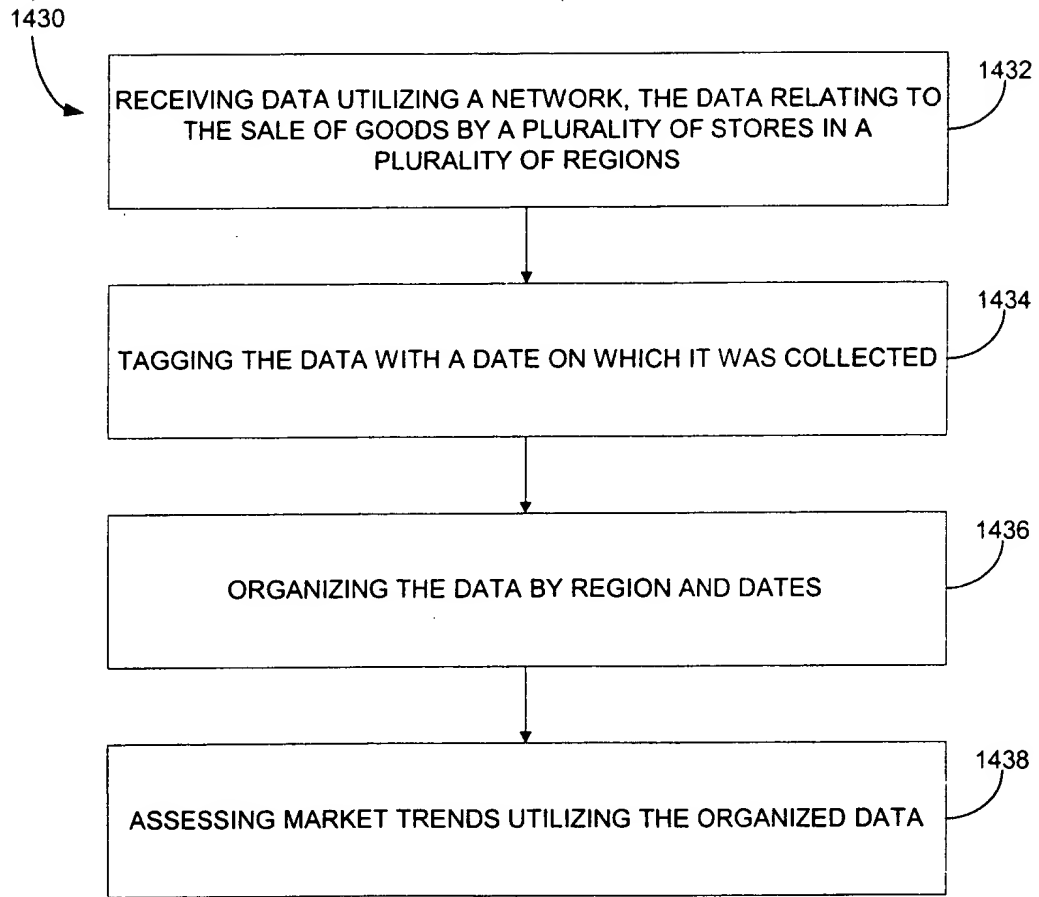


FIG. 14

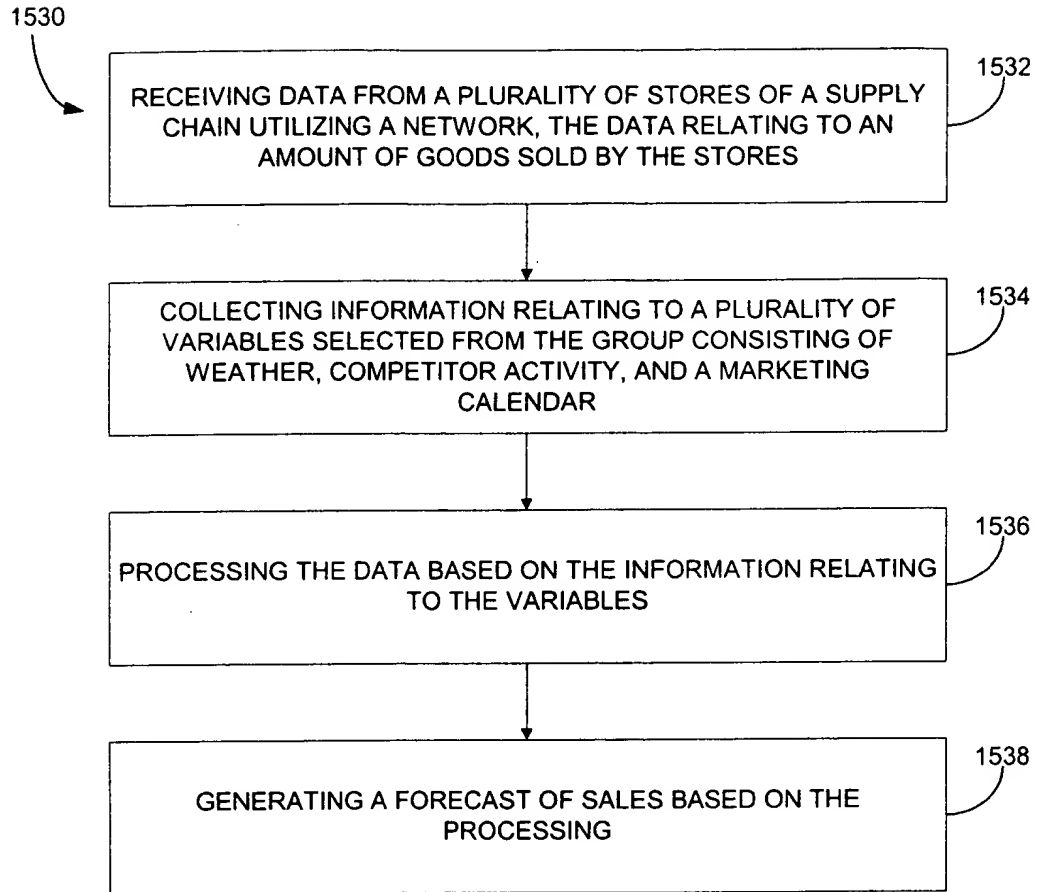


FIG. 15

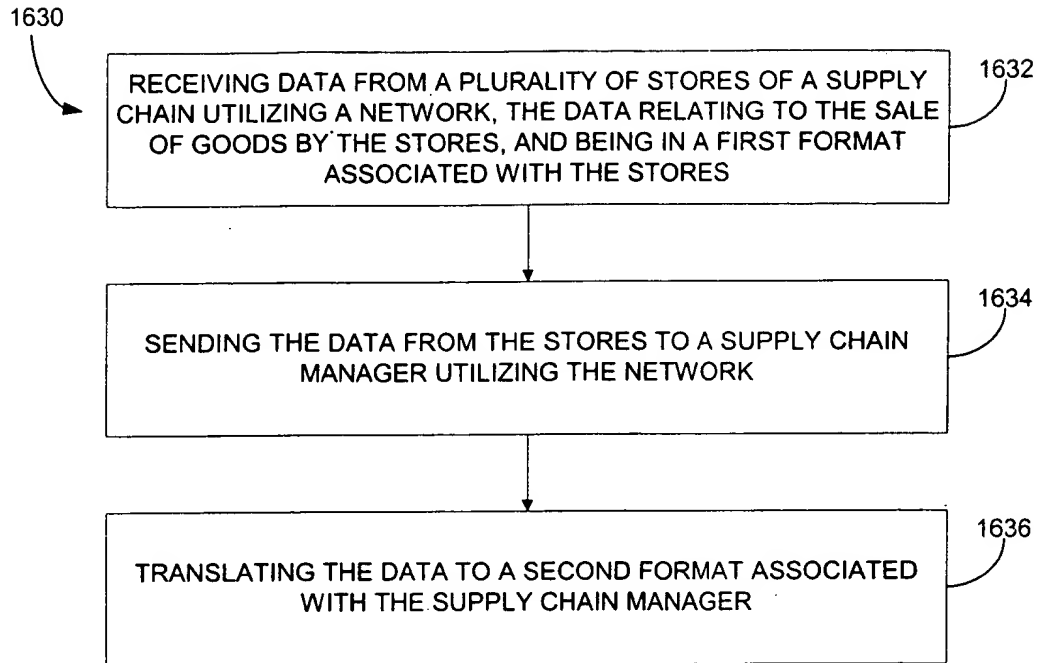


FIG. 16

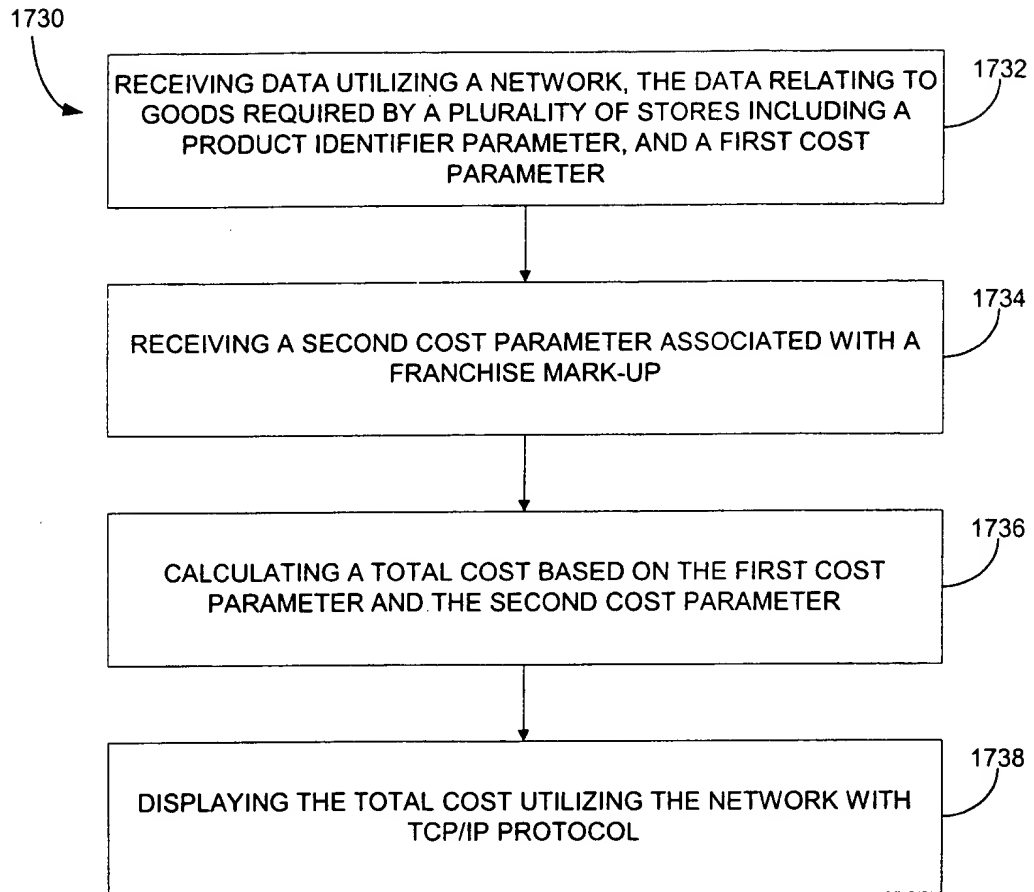


FIG. 17

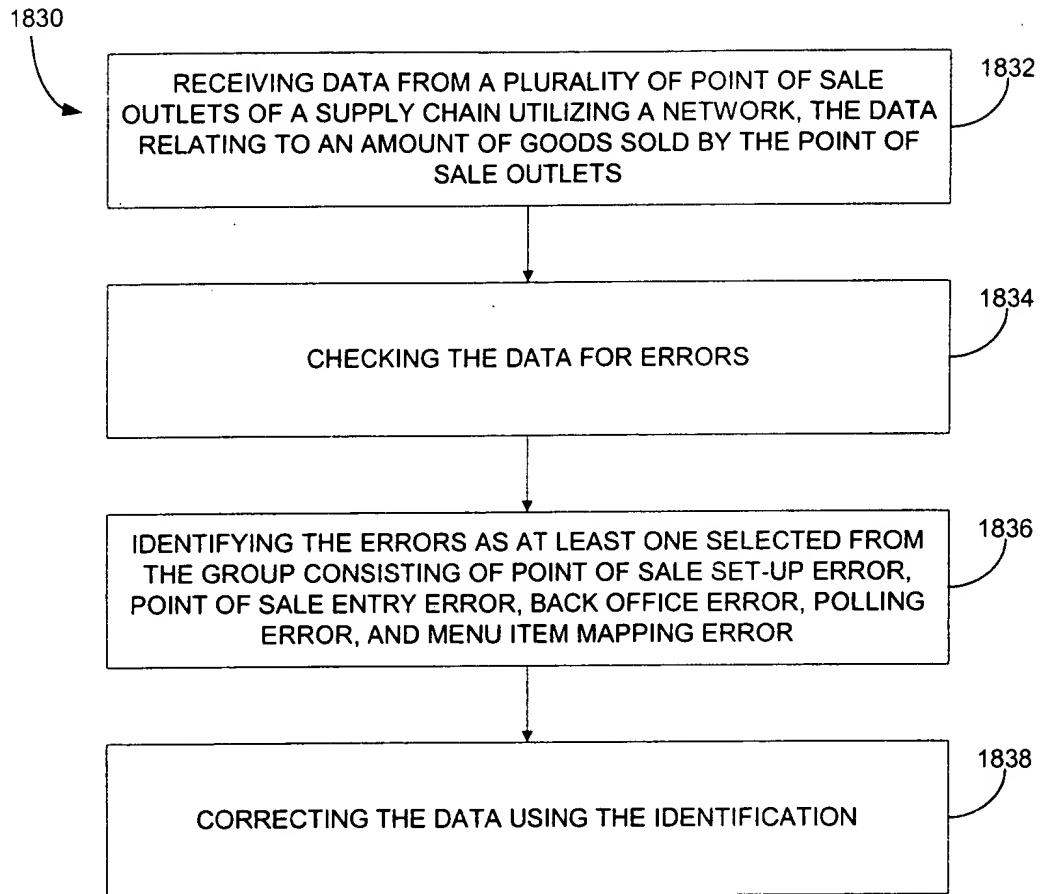


FIG. 18

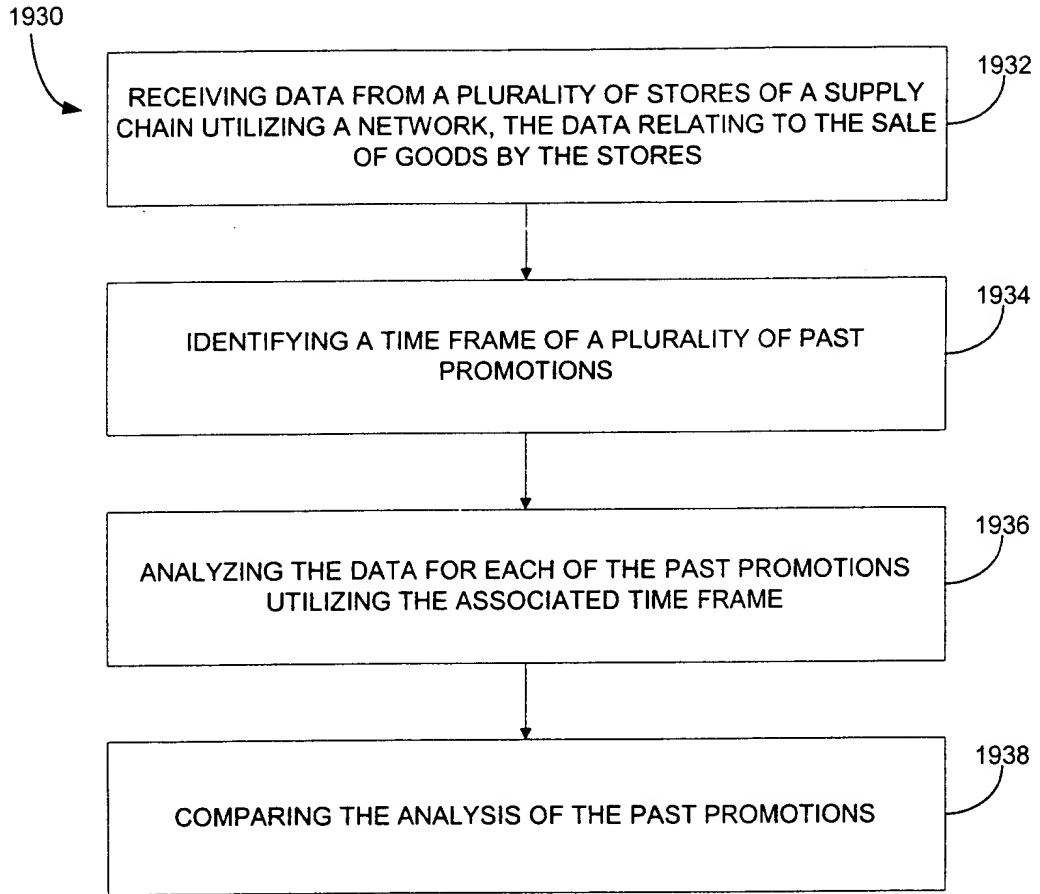


FIG. 19

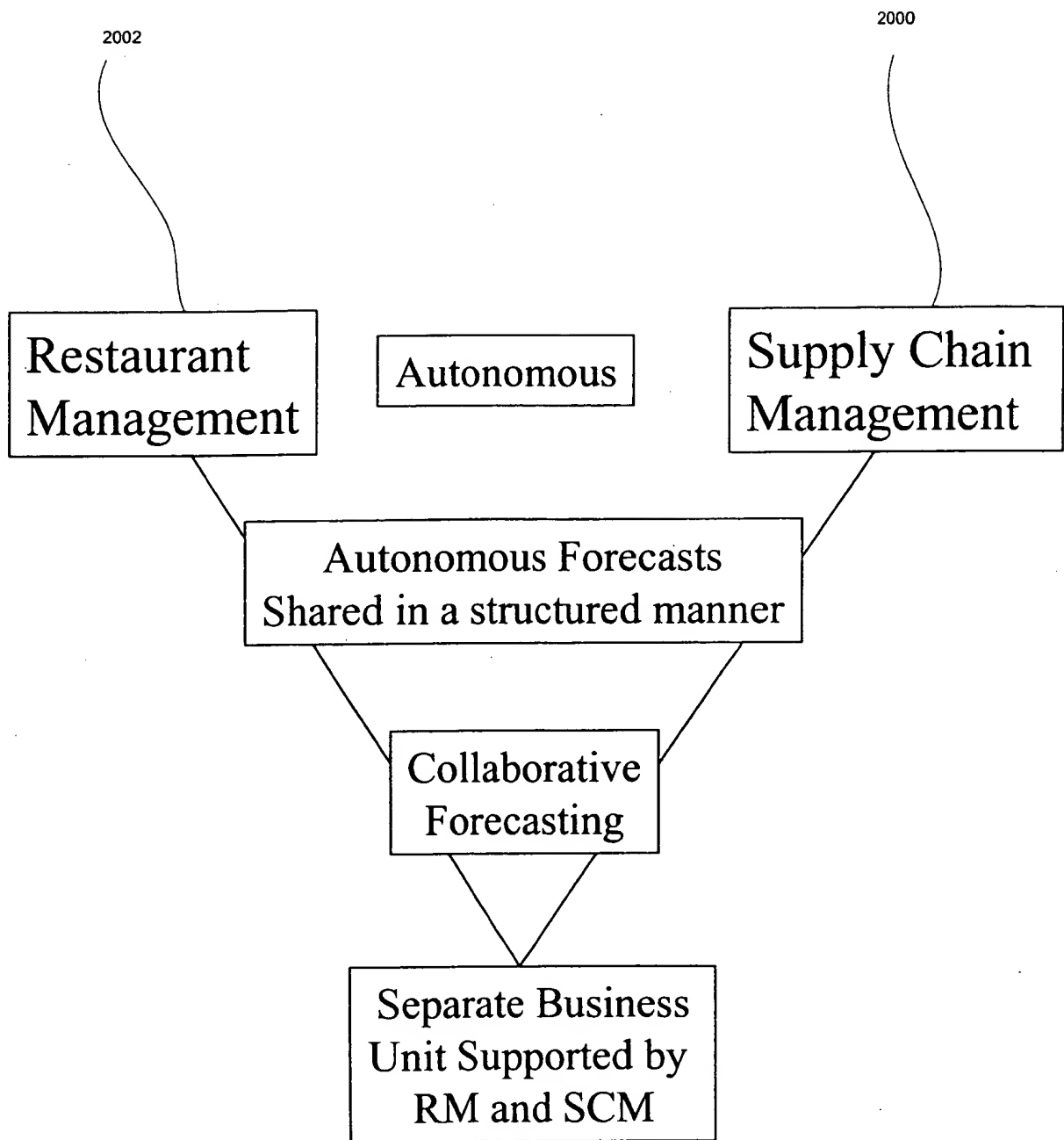


Fig. 20

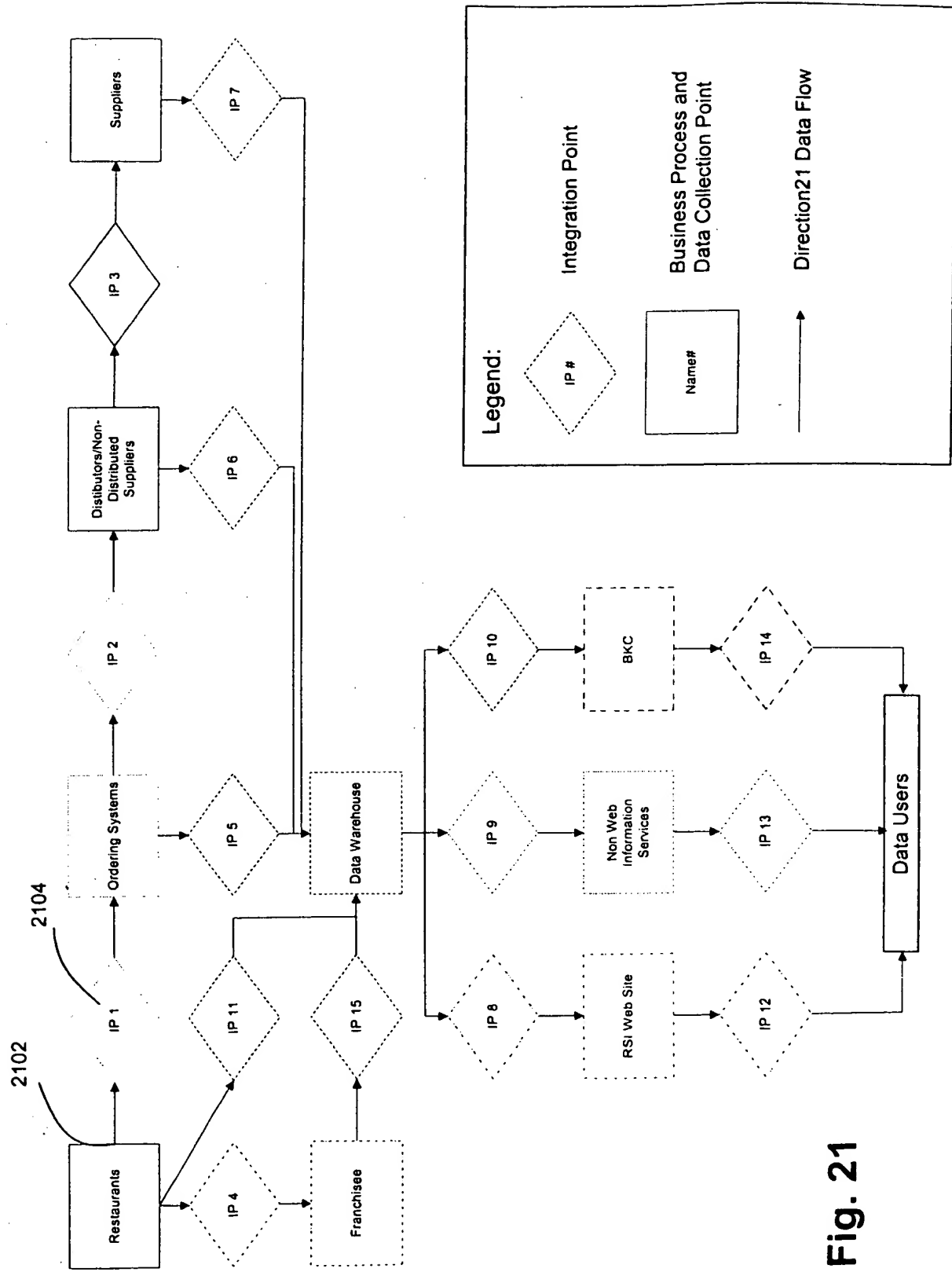


Fig. 21

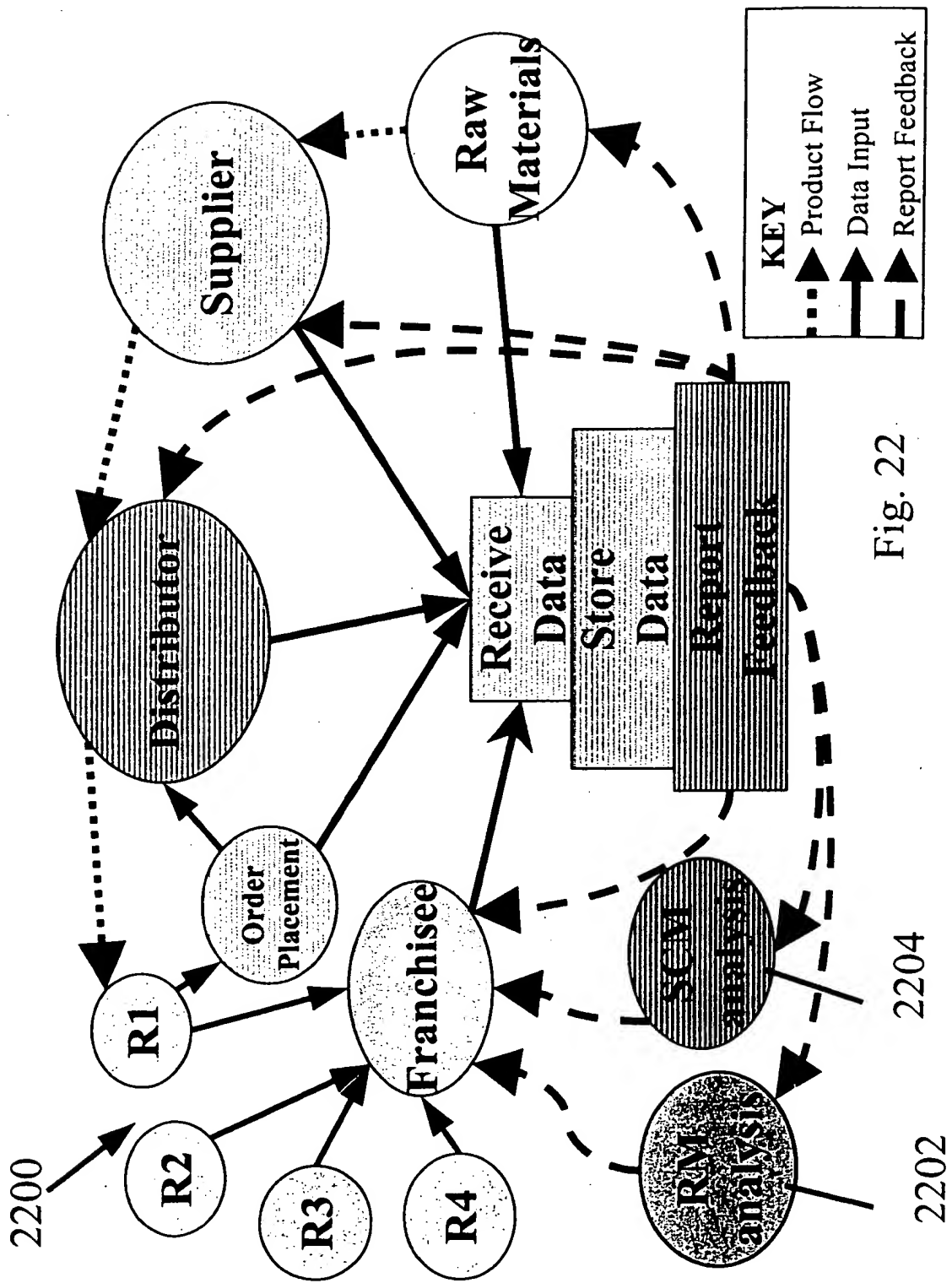


Fig. 22

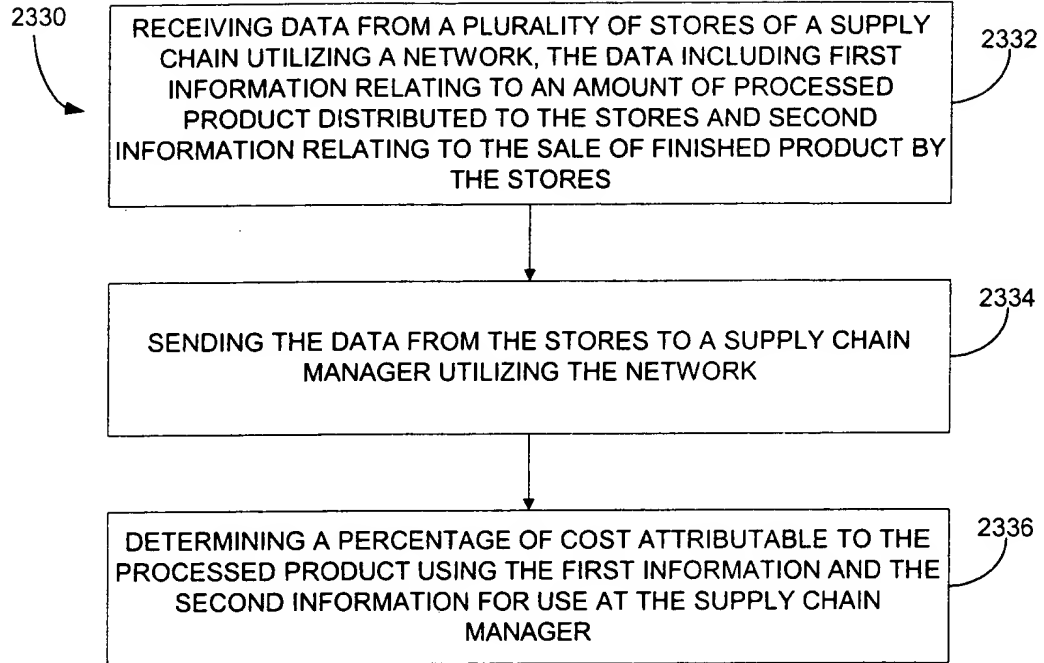


FIG. 23

FIG. 24

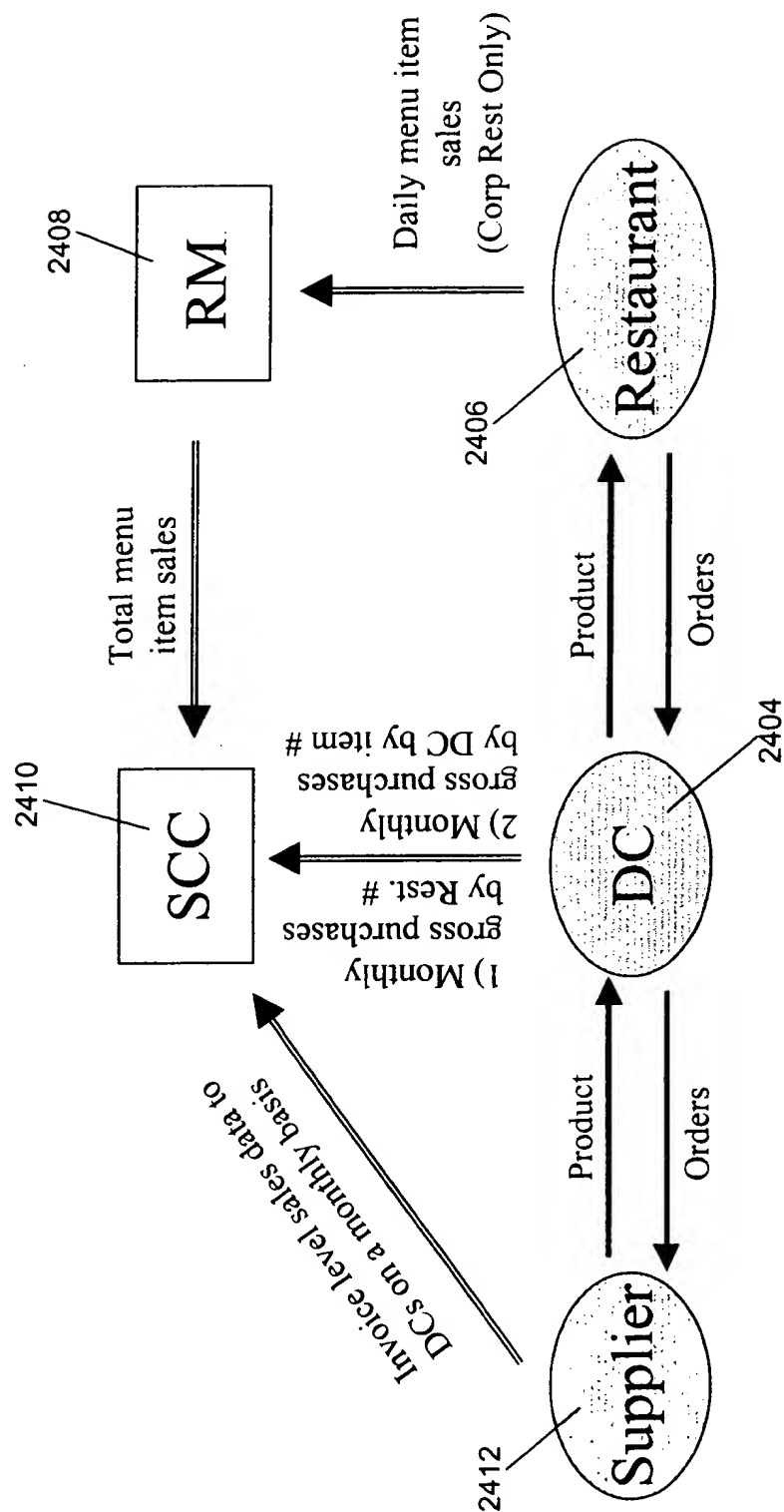


FIG. 25

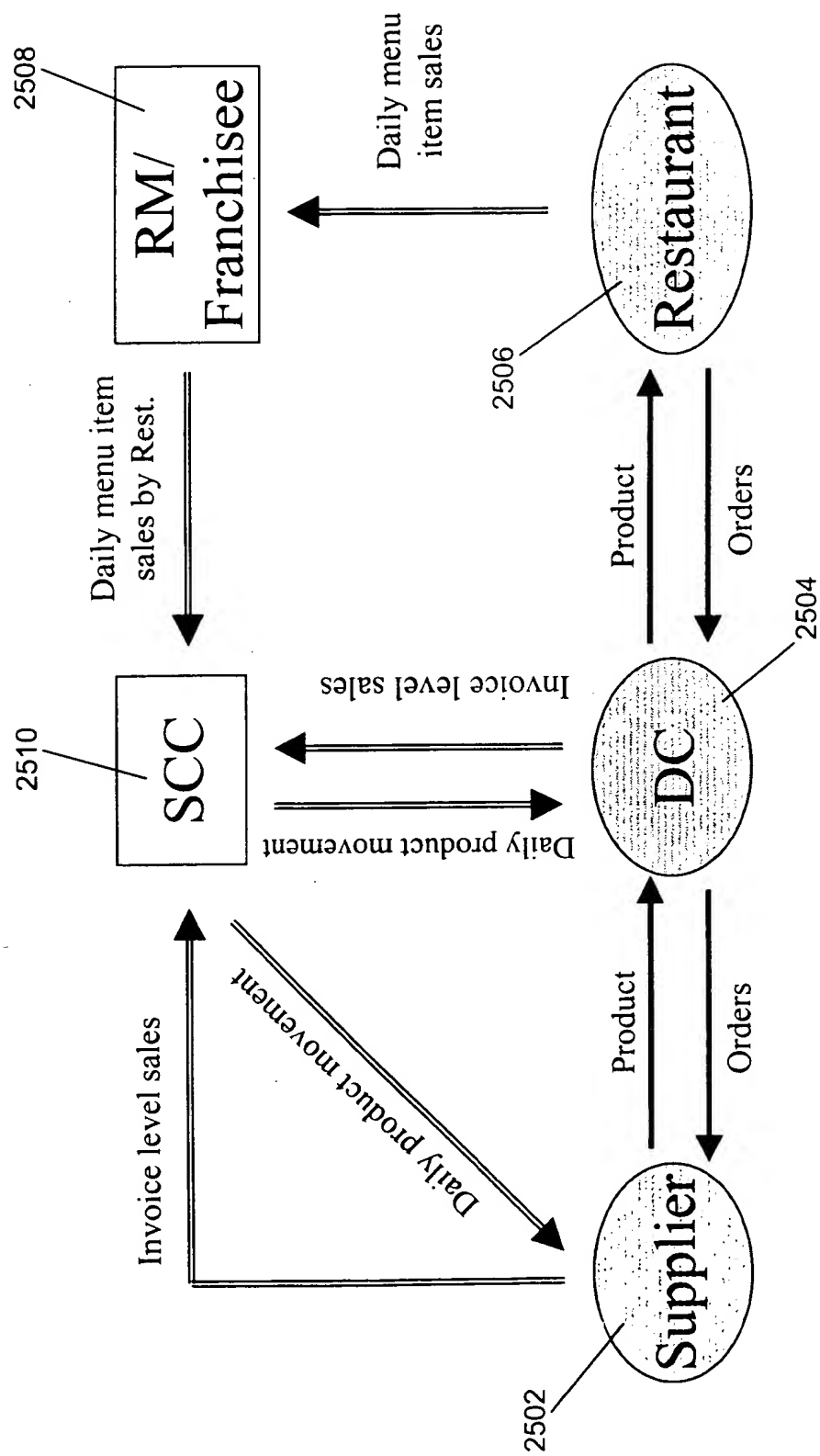


FIG. 26

[illegible]

FIG. 27

2700

Promotional Monitor - System & Regional

		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales (\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702


```
graph TD; 2830 --> 2832[GENERATING DATA AT A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN ORDERING OF GOODS REQUIRED BY THE STORES]; 2832 --> 2834[TAGGING THE DATA WITH A NUMERIC GOODS IDENTIFIER COMMON TO A PLURALITY OF DIFFERENT SUPPLY CHAIN PARTICIPANTS]; 2834 --> 2836[COMMUNICATING THE DATA AND THE NUMERIC GOODS IDENTIFIER TO AT LEAST ONE OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE NETWORK, WHEREIN THE AT LEAST ONE SUPPLY CHAIN PARTICIPANT IS CAPABLE OF USING THE DATA AND THE NUMERIC GOODS IDENTIFIER FOR FULFILLMENT OF THE ORDER];
```

2830

2832 GENERATING DATA AT A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN ORDERING OF GOODS REQUIRED BY THE STORES

2834 TAGGING THE DATA WITH A NUMERIC GOODS IDENTIFIER COMMON TO A PLURALITY OF DIFFERENT SUPPLY CHAIN PARTICIPANTS

2836 COMMUNICATING THE DATA AND THE NUMERIC GOODS IDENTIFIER TO AT LEAST ONE OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE NETWORK, WHEREIN THE AT LEAST ONE SUPPLY CHAIN PARTICIPANT IS CAPABLE OF USING THE DATA AND THE NUMERIC GOODS IDENTIFIER FOR FULFILLMENT OF THE ORDER

FIG. 28

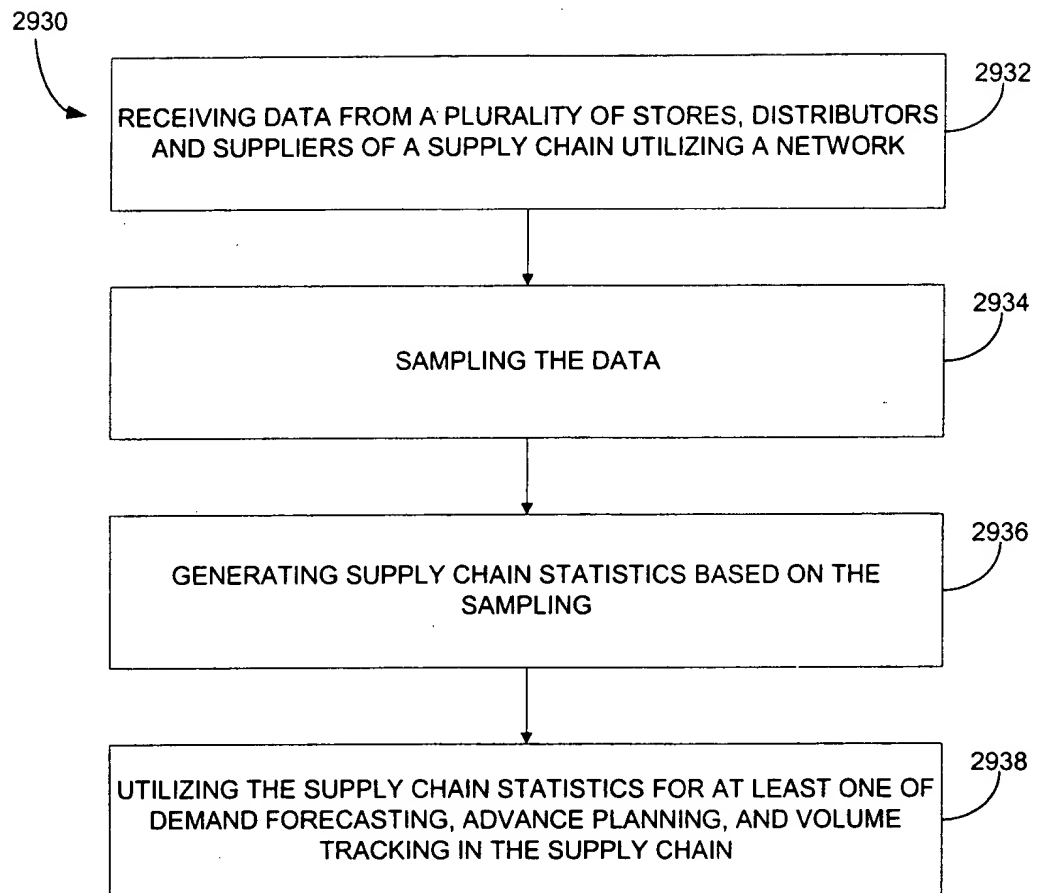


FIG. 29

TABLE 09230

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:		Warehouse Outs		Damages		MisPicks		Short on Truck		Overlooked and Not Returned		Total Operations	
Cases:	154		68		62		284		568				
Percent	0.23%		0.10%		0.09%		0.43%		0.86%		0.00%		

3004

Purchasing:		Out of Stocks		Substitutions		Out of Code		Total Purchasing	
Cases:	990		70					1060	
Percent:	1.51%		0.11%				0.00%	1.61%	

Distribution Center Total:		Cases		Percent	
Operations:	568	0.86%			
Purchasing:	1060	1.61%			
Grand Total:	1628	2.48%			

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

10900-0951360

3100

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

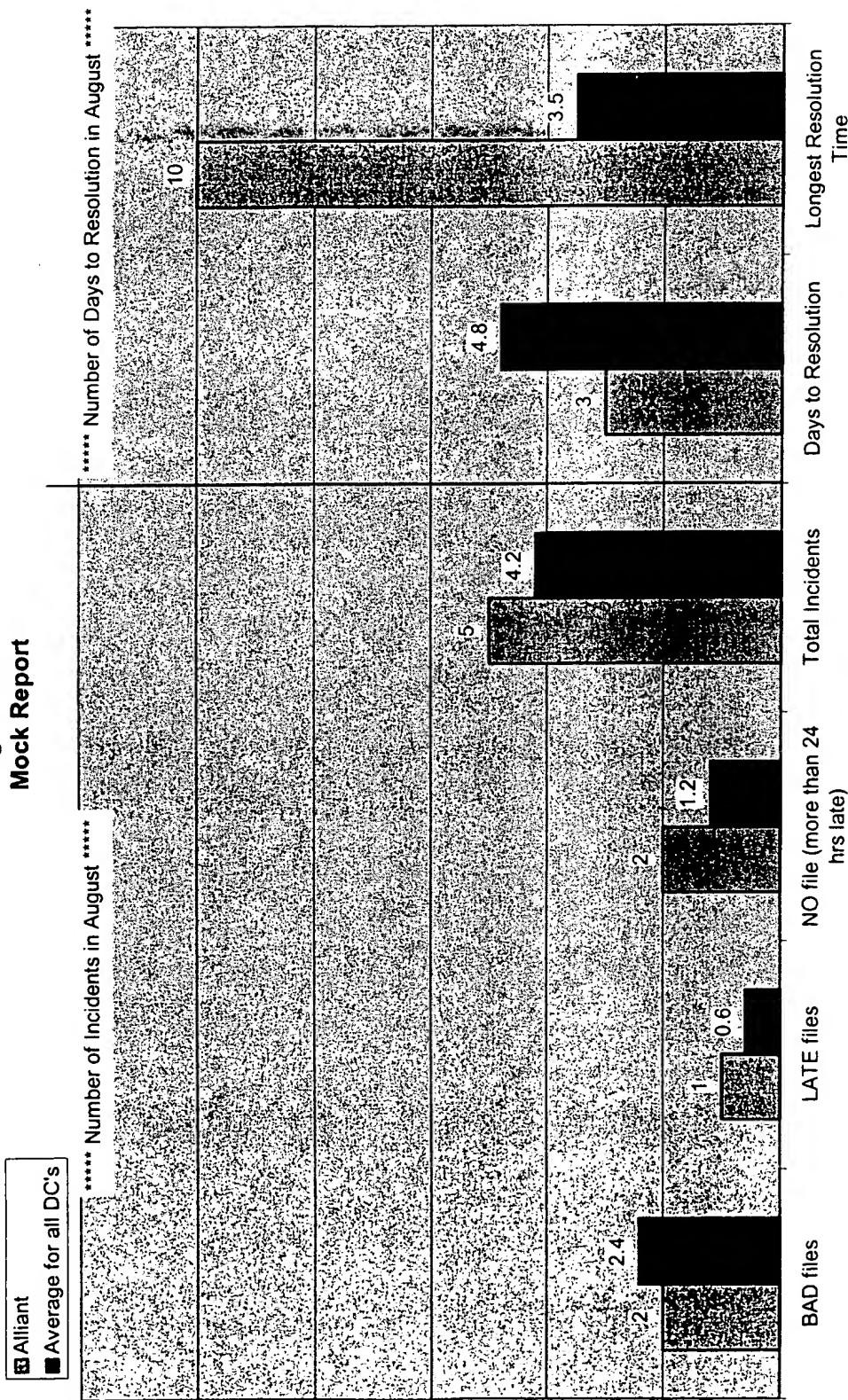


FIG. 31

4099 03031313

3200



Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29 Conklin	99.41%		79.25%
Maines 30 Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co			
PFD Supply	99.16%		
PEG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.27%
Shamrock Commerce City		99.88%	85.13%
Shamrock Phoenix	98.81%		
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time
DC Adherence to Lead-Time
Days Delivery Late
On-Time Delivery Percentage
Hours Delivery Late

4
95%
1.7
95%
0.93

Invoice, Payment and Pricing:

Days for Payment
Monthly FOB Variance
Monthly Freight Variance
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

Invoice Accuracy:

Invoice Fill Rate
PO Accepted Rate
Perfect Order Percentage

97.25%
99.00%
92.34%

Inventory Management:

Average Days On Hand
SKU #1
SKU #2
Max Days On Hand
SKU #1
SKU #2

19
22
40
32

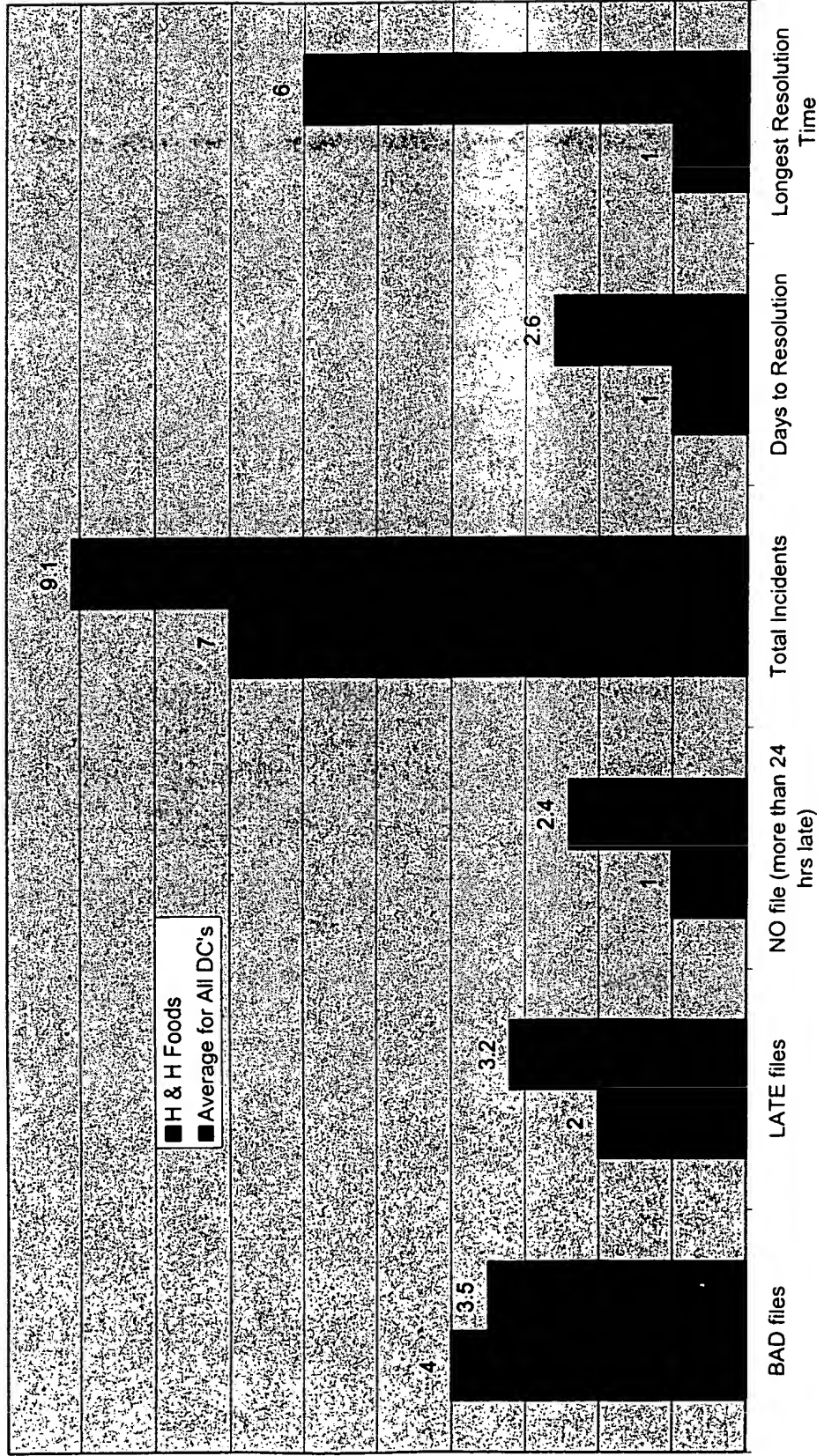
Monthly Carrying Cost
SKU #1
SKU #2
Average as % FOB

\$ 42,513
\$ 12,589
1.25%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →



11/23/13 13:51:23



3500

FIG. 35

Service Level Reporting
November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KC			
SILVER KING, MN - CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min

Mock Report/1

3600

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
Total Dollar Purchases (in Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.
/2 Based on FY 99 Sales Volumes

FIG. 36

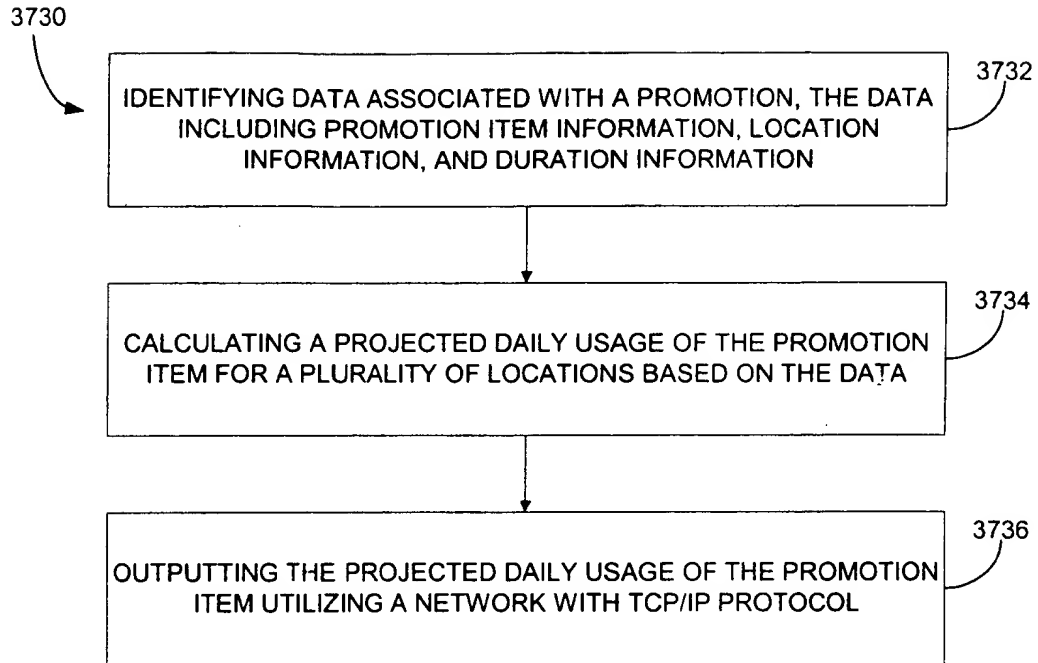


FIG. 37

```
graph TD; 3830[3830] --> 3832[3832]; 3832 --> 3834[3834]; 3834 --> 3836[3836]; 3836 --> 3838[3838]; 3838 --> 3840[3840];
```

3830

3832 COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

3834 ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

3836 GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER FORMS REQUESTING A CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS

3838 DETERMINING WHETHER THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS IS RECEIVED FROM THE DISTRIBUTORS

3840 GENERATING AN ALERT UPON IT BEING DETERMINED THAT THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS WAS NOT FROM THE DISTRIBUTORS

FIG. 38

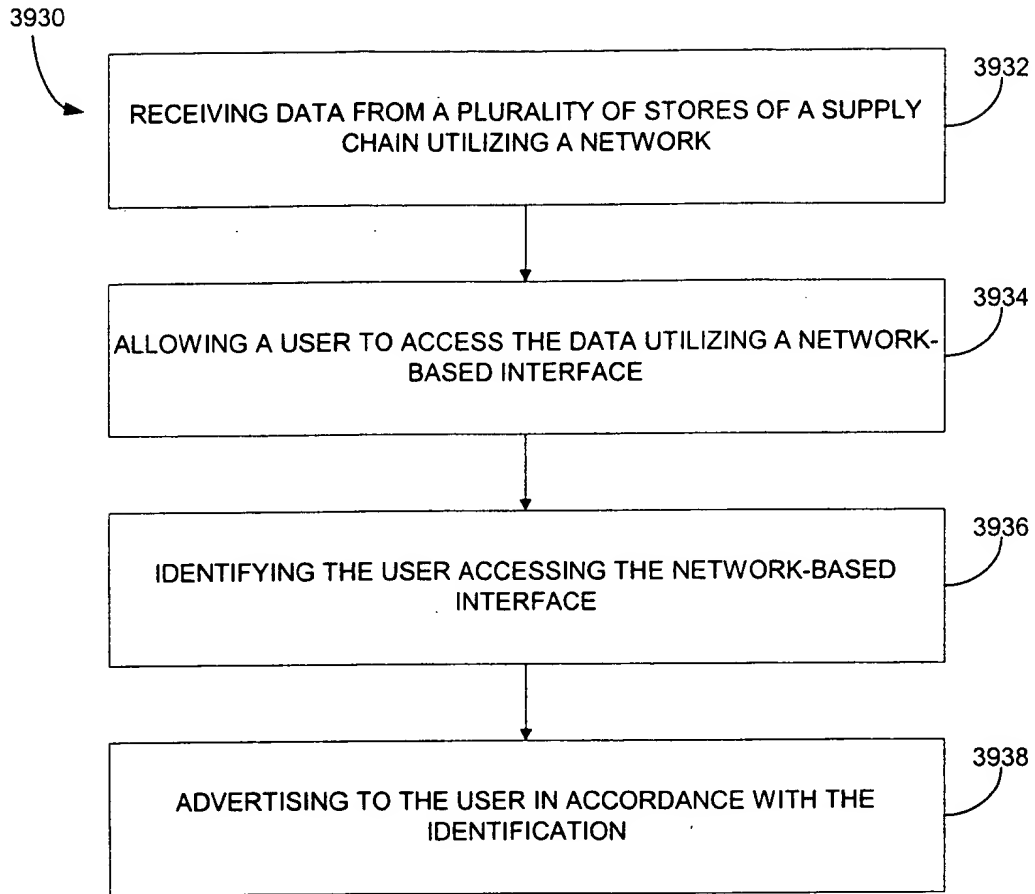


FIG. 39

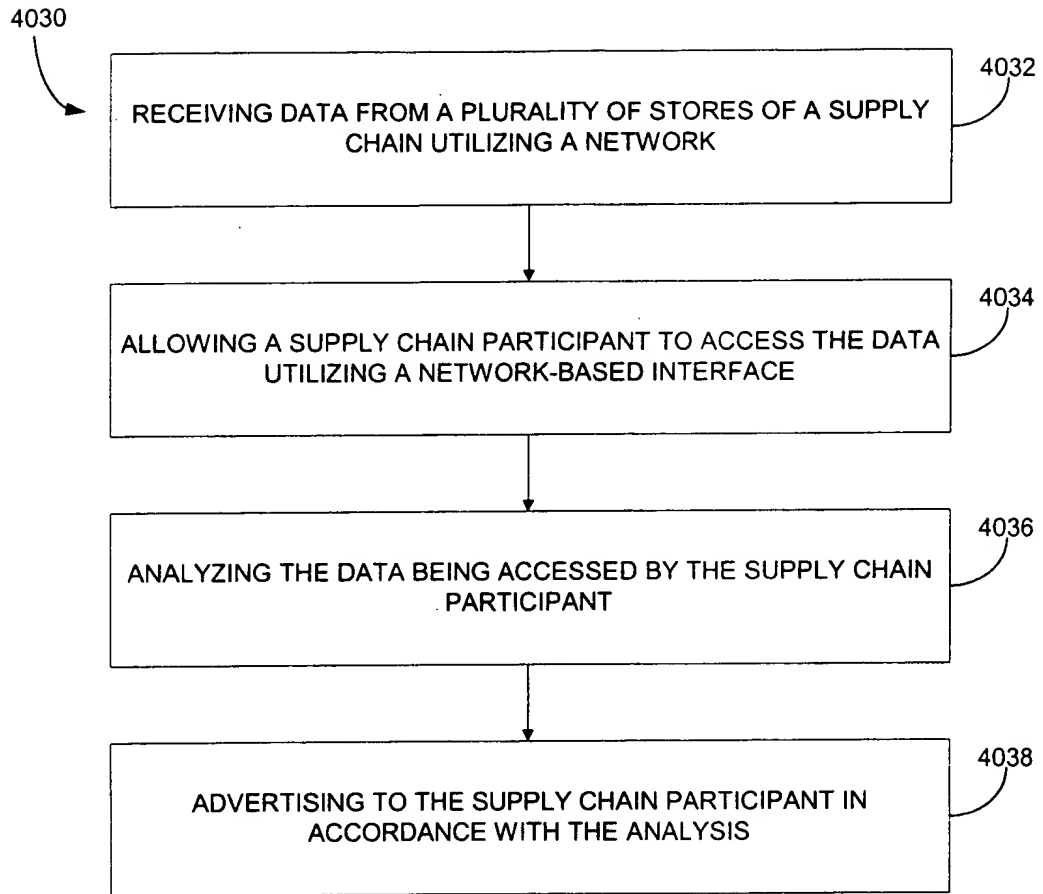


FIG. 40

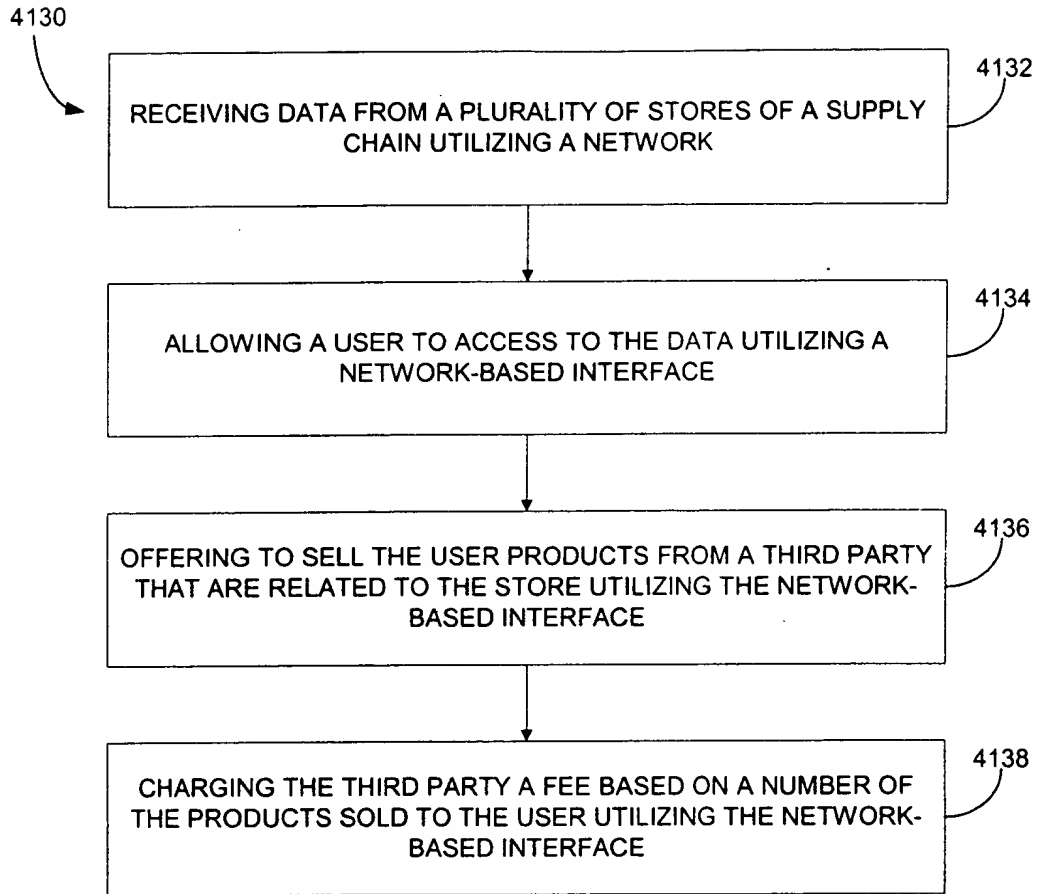


FIG. 41

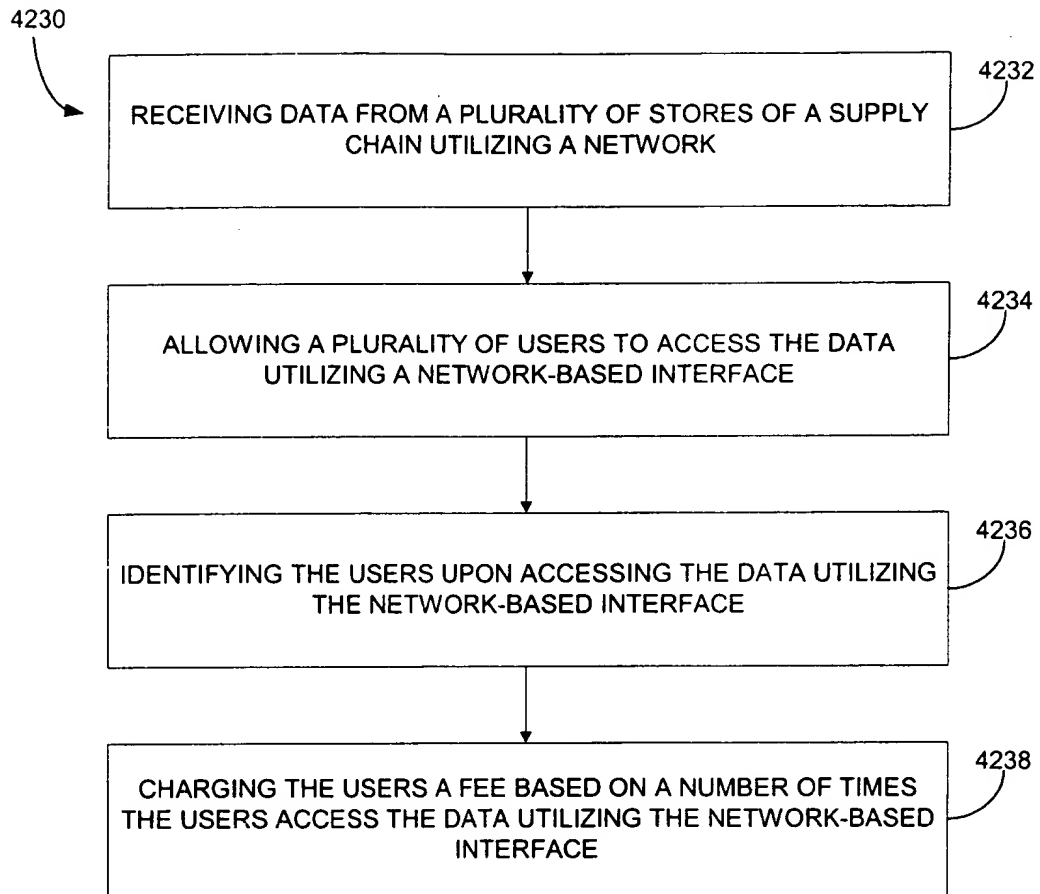


FIG. 42

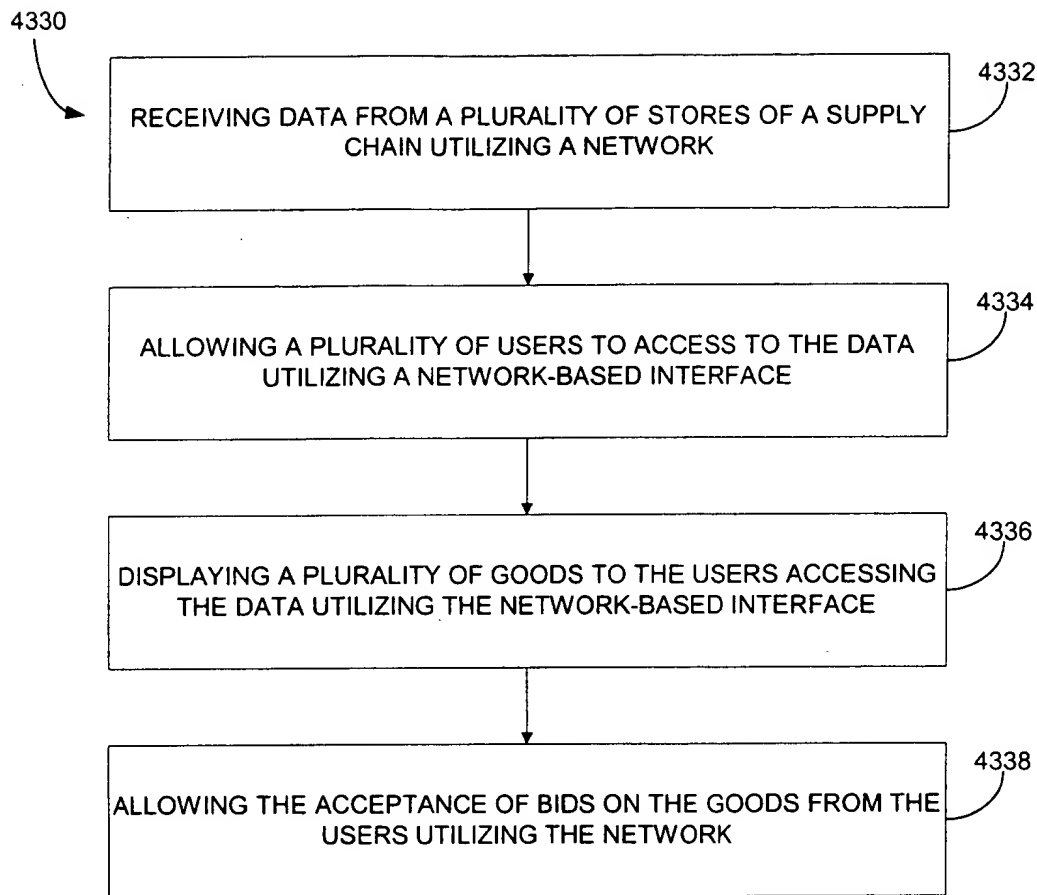


FIG. 43A

FIG. 43B

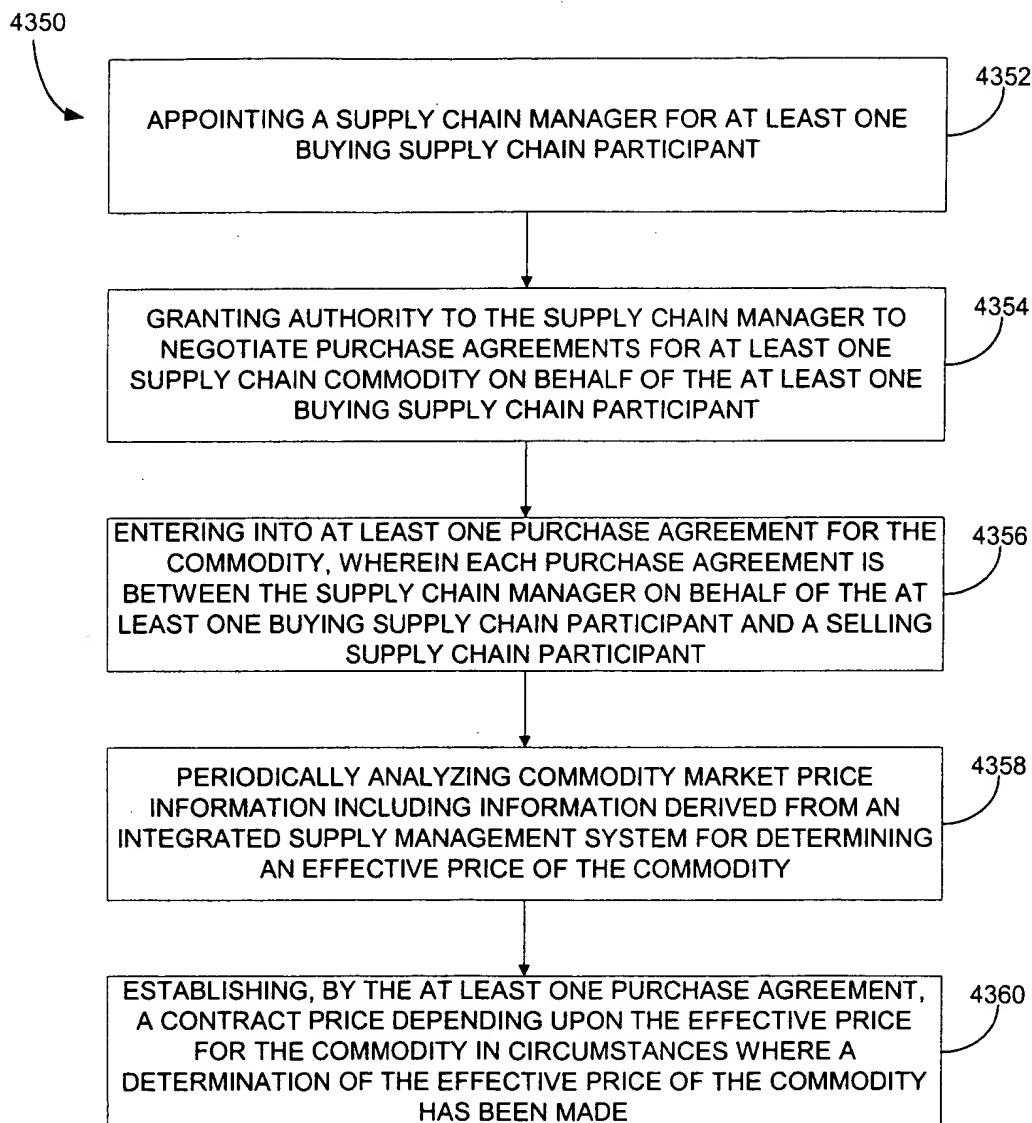


FIG. 43B

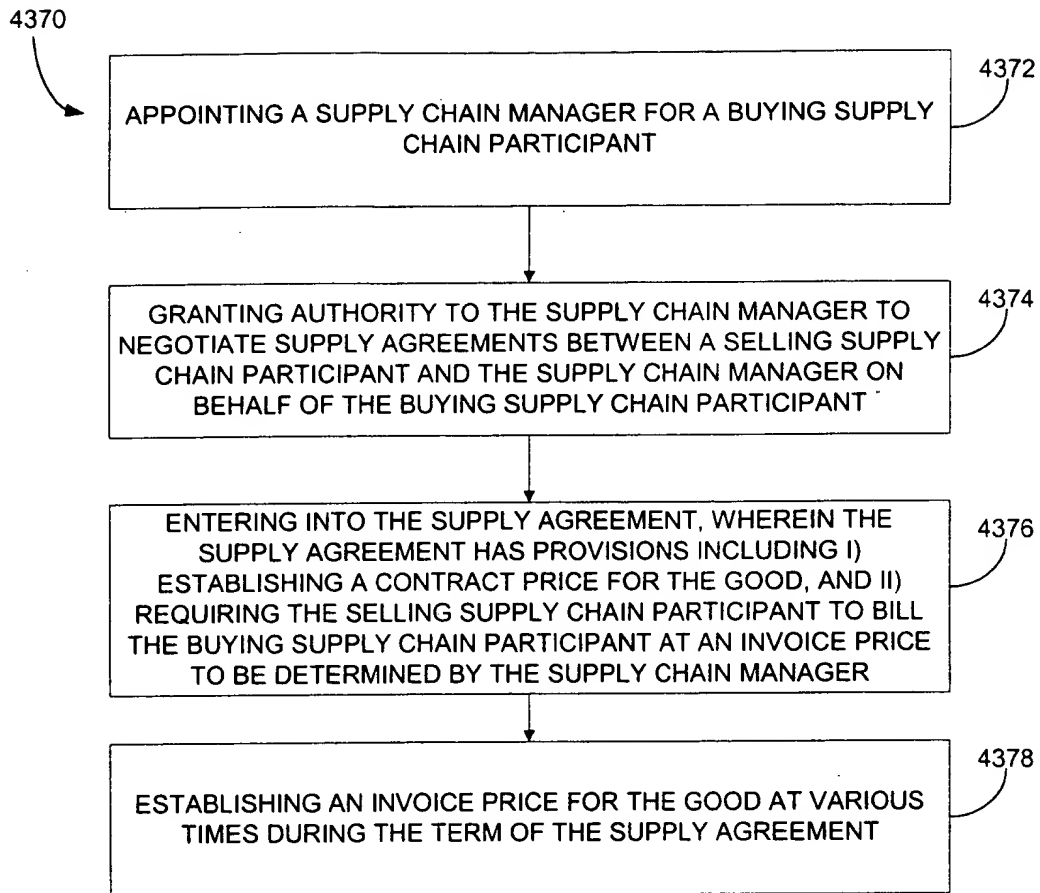


FIG. 43C

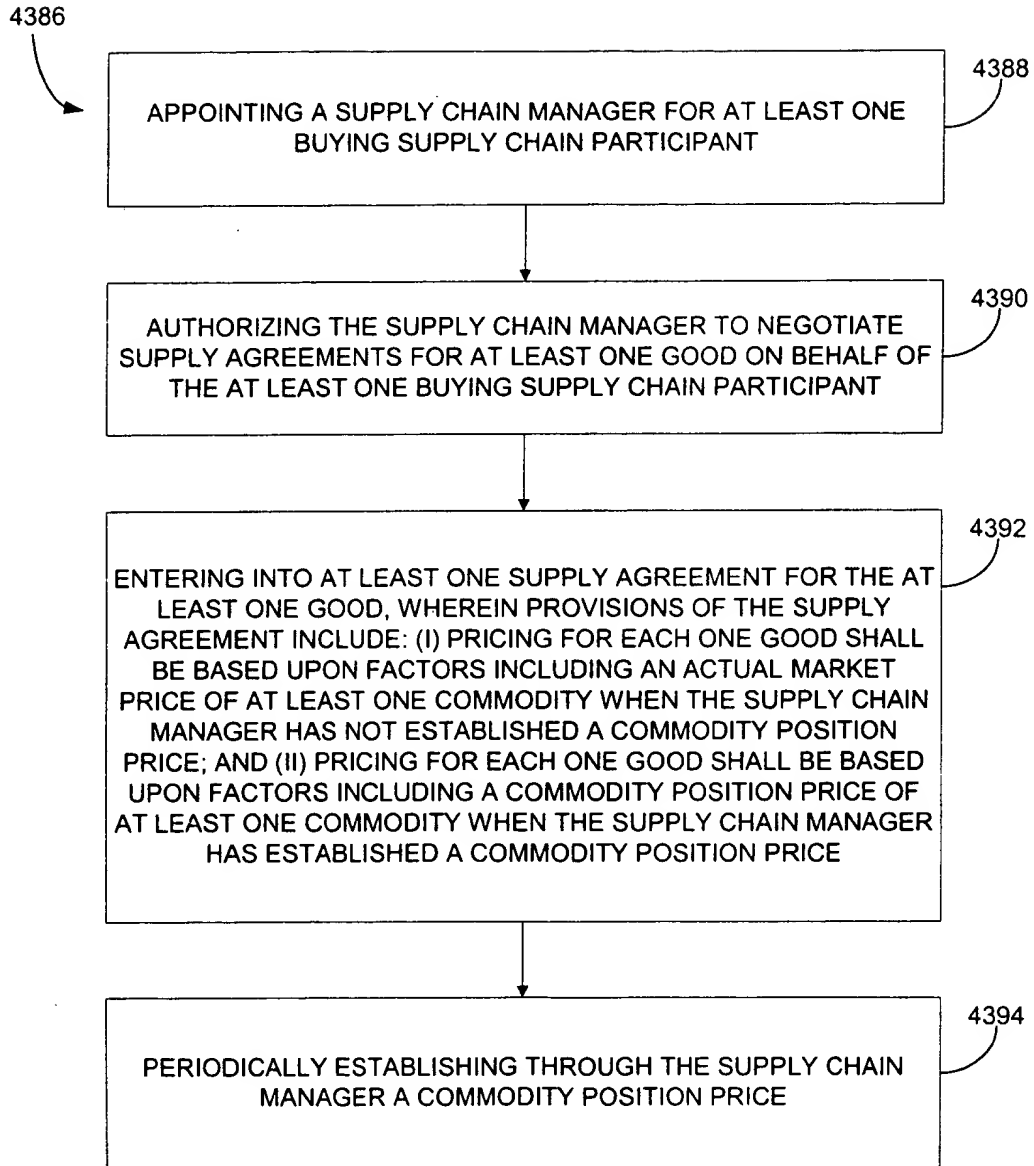


FIG. 43D

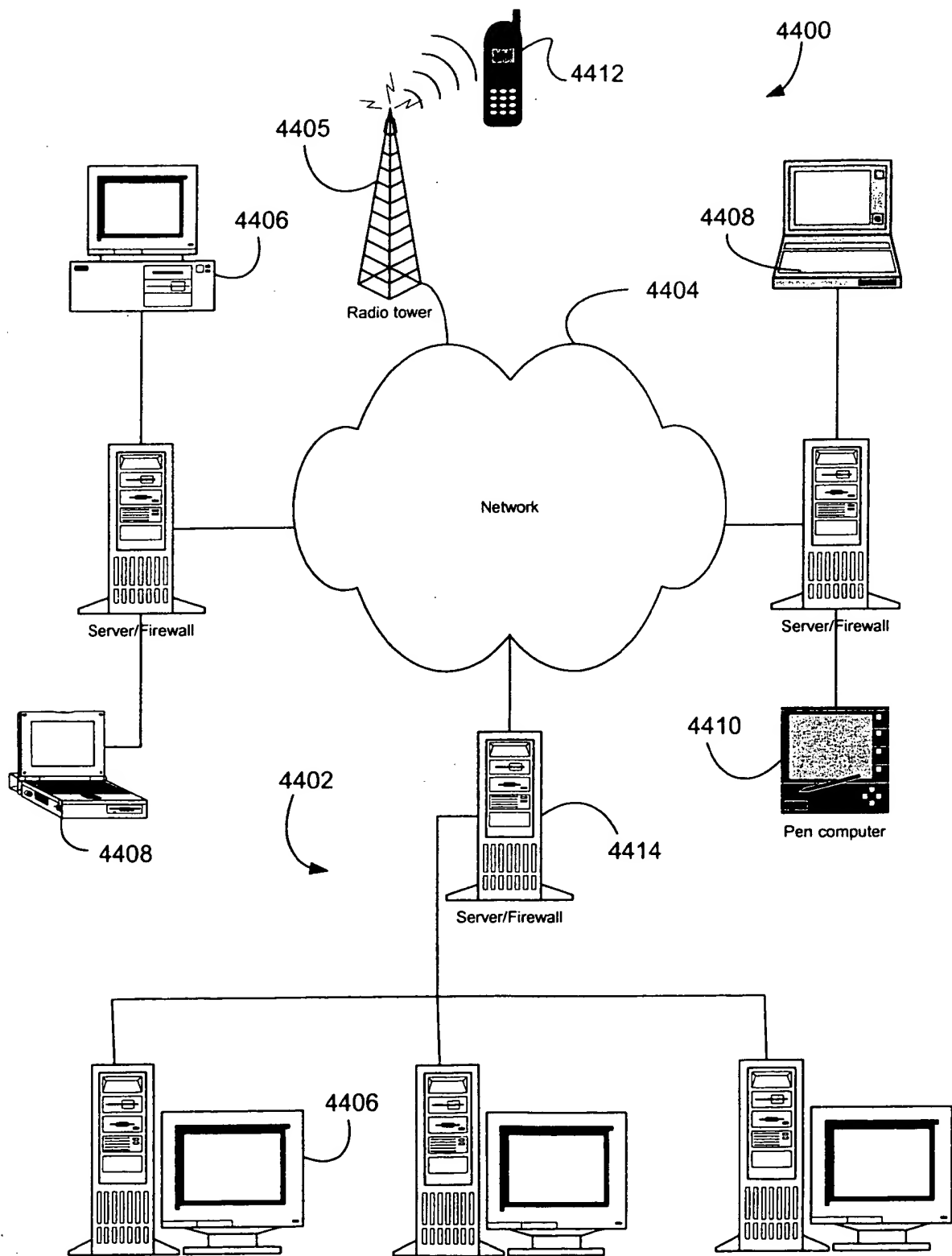


FIG. 44

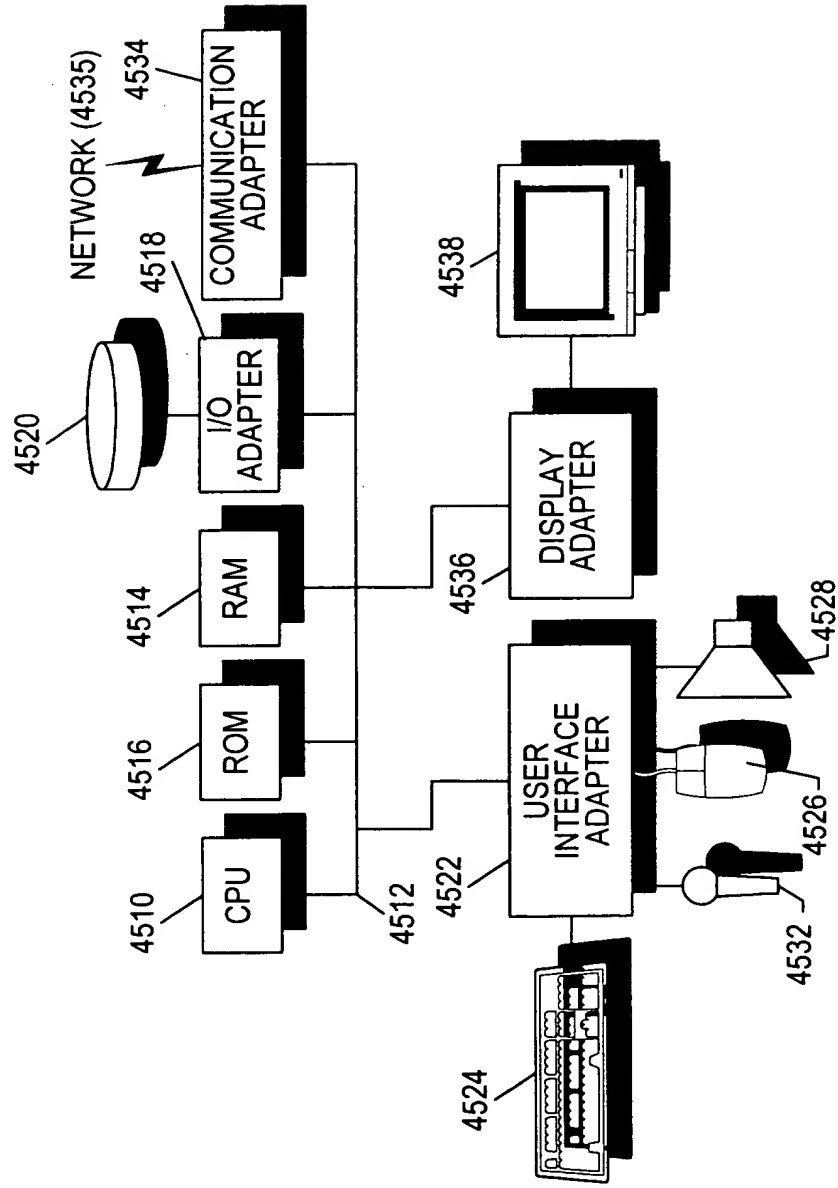


FIG. 45

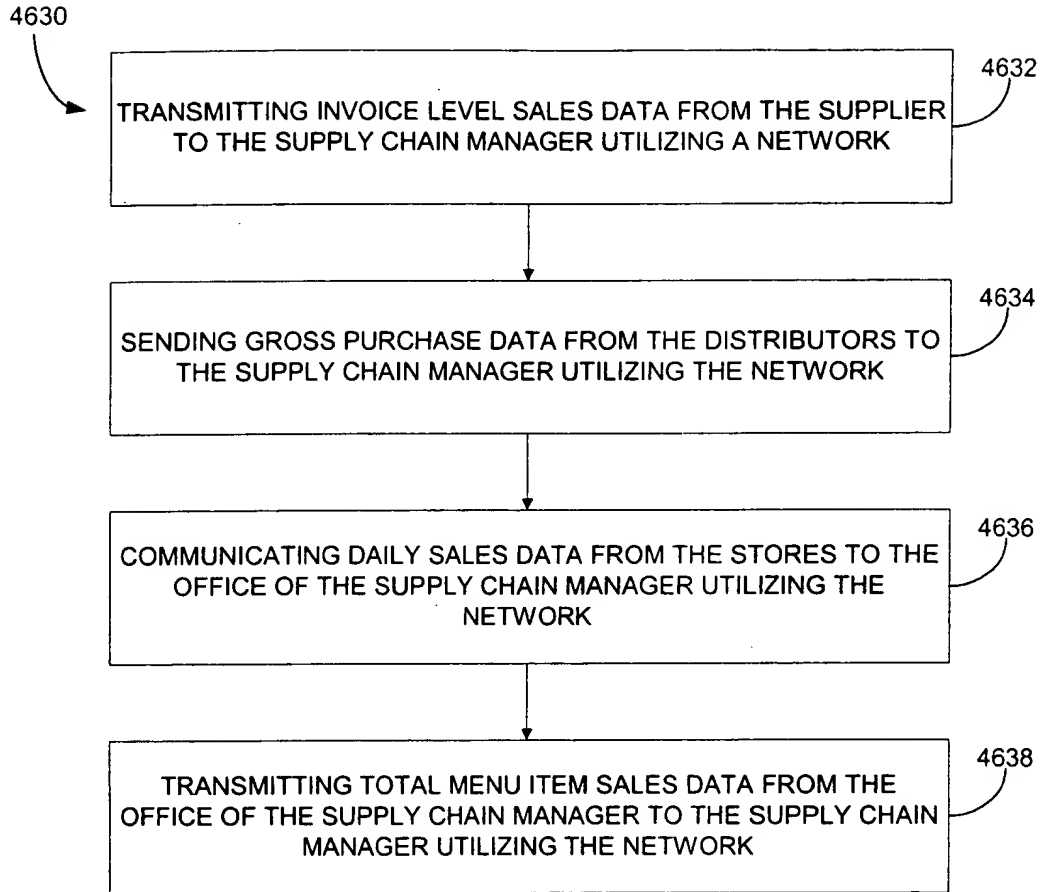


FIG. 46

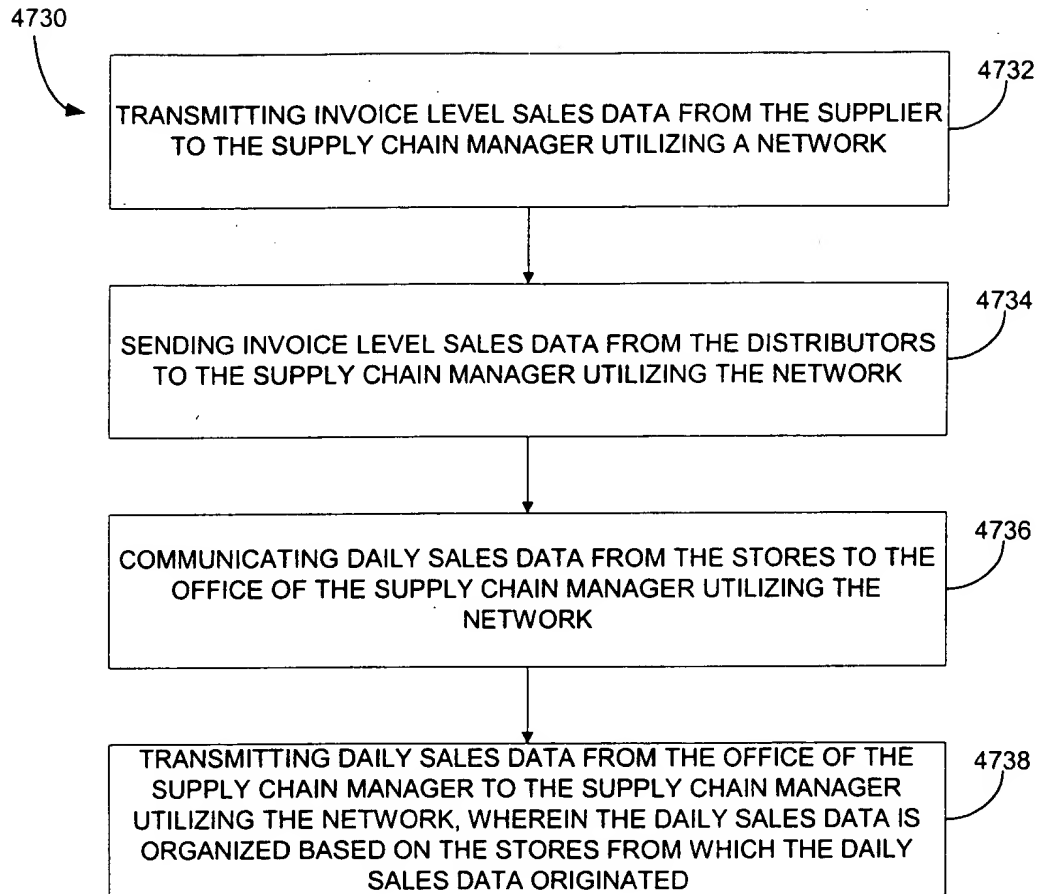


FIG. 47

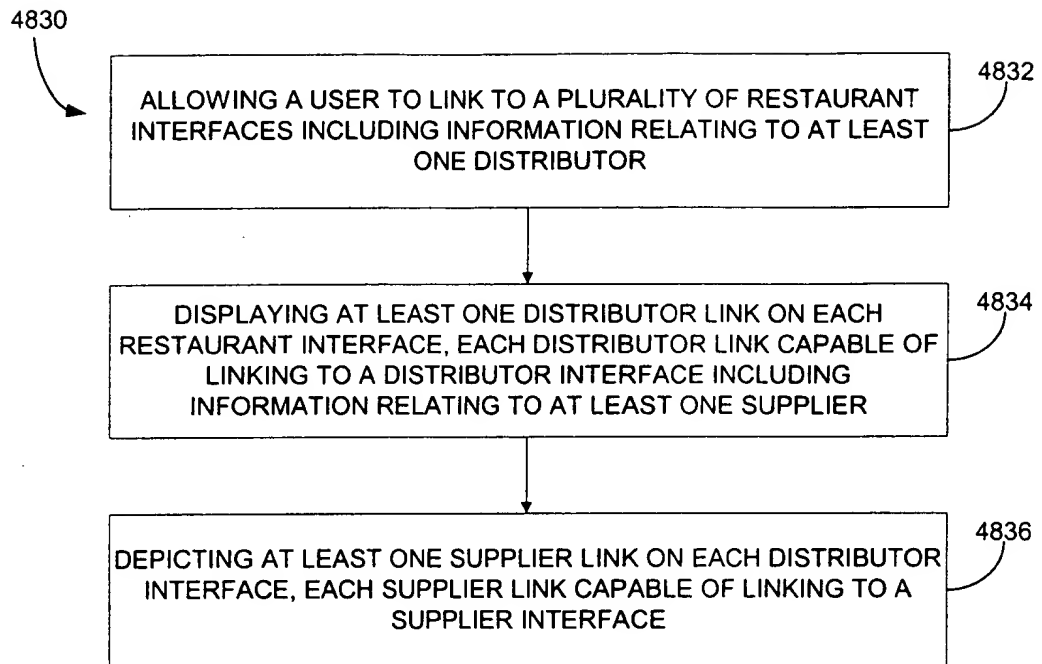


FIG. 48

Restaurant Services, Inc. - Microsoft Internet Explorer


File Edit View Favorites Tools Help

Address http://www.rsiweb.com/home/index.asp

Go Links

RSI

4902



Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name

Franchisee

Enter Site

Password

XXXXXXXX

Click For Help

About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

4900

Contact Information

Map/Directions

General Information

Legal Information

More About RSI

Help

BKC link

NFA link






FIG. 49

RSI Main Menu - Microsoft Internet Explorer

[File](#)
[Edit](#)
[View](#)
[Format](#)
[Tools](#)
[Window](#)
[Help](#)

[http://www.isiweb.com/home/start.asp](#)

Member

[LOGOUT](#)
[HOME](#)

[Franchisee](#)
[Reports](#)
[Personal Info](#)
[Legal Information](#)
[Help](#)

Welcome Franchisee User!
Tuesday, October 24, 2000

REMINDER
BK Cravers Menu items will continue to be offered after national advertising ends November 5

Franchisee
5006

- [POS/BOH System](#)
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- [Redbook](#)
- [More](#)

Reports
5008

- [Landed Cost](#)
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- [More](#)

Personal Info
5010

- [Change Password](#)
- [Edit Personal Info](#)
Edit your personal information.
- [More](#)

Legal Information
5012

- [Terms and conditions of usage and Privacy Statement.](#)

5004

5000

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FIG. 50

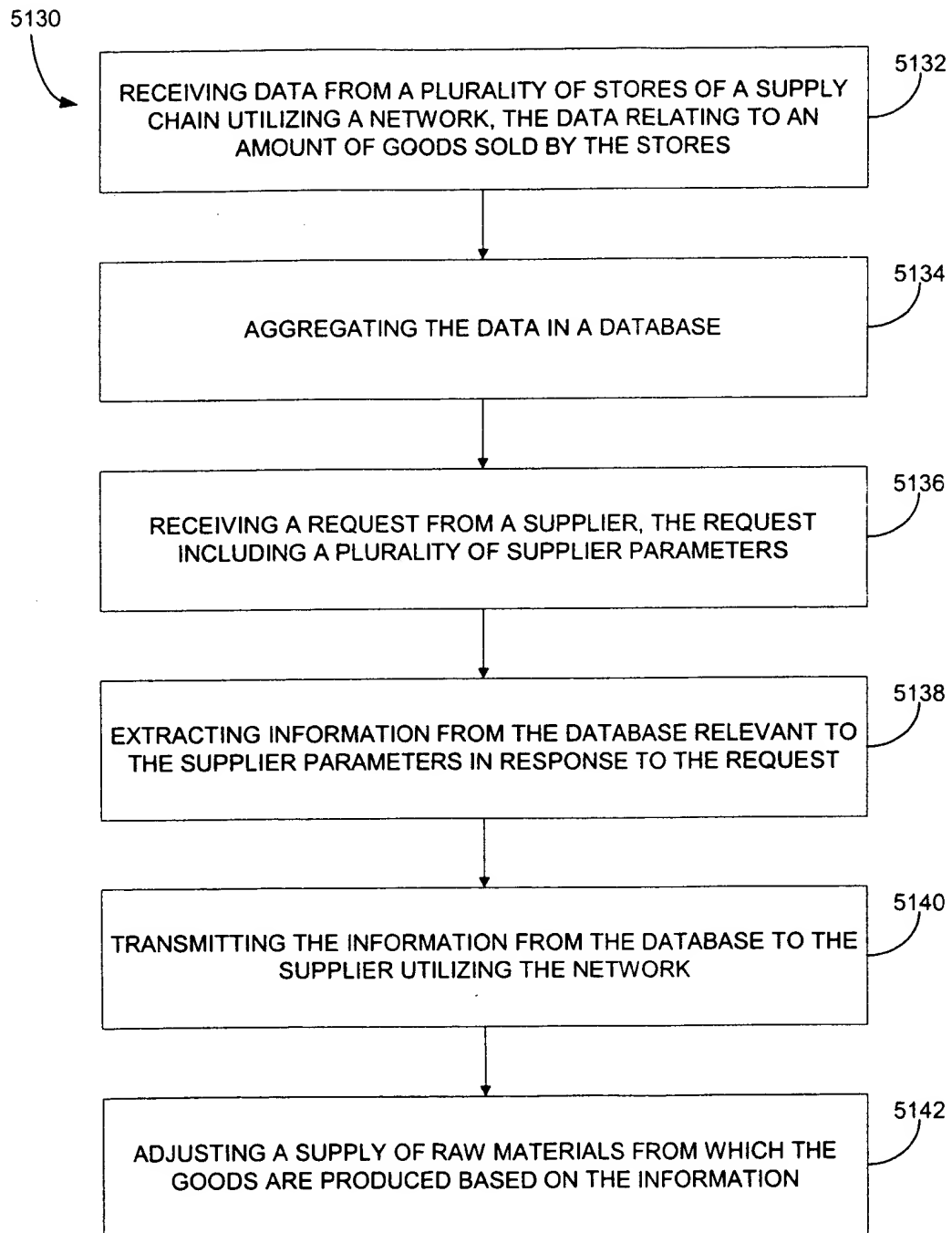


FIG. 51

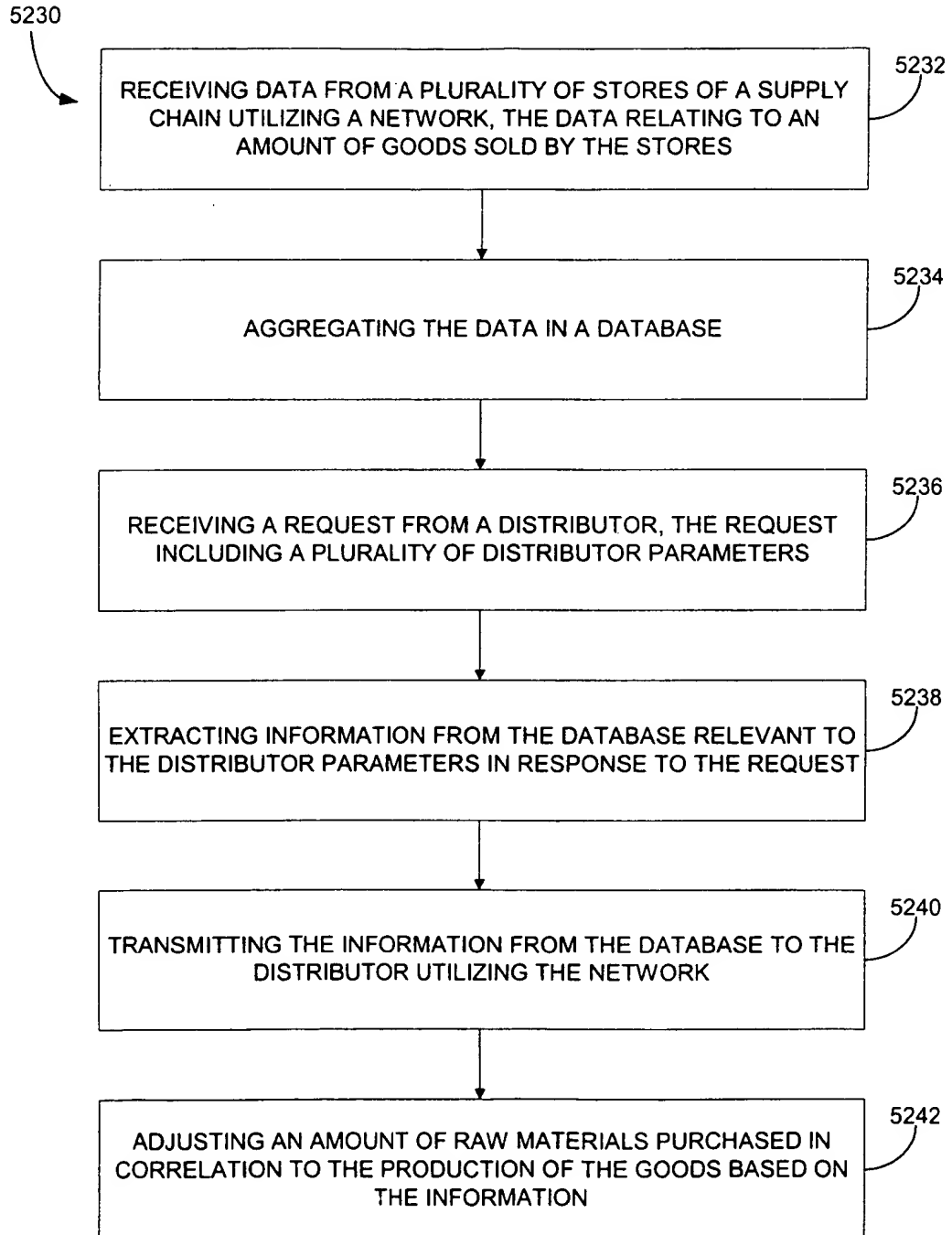


FIG. 52

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EOC Item No		% Chg (4/03) Avg	14 Day Rolling (Total Cases)														Week Ending Total					
Item Description			10/23	10/22	10/21	10/20	10/19	10/18	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	9/25	9/18				
Number of Restaurants Served by EOC																						
19686	SAUCE: BBQ BULK BULLSEYE	0.00%		13	21	23	18	16	16	14	21	21	16	13	13	109	90	80	72			
20788	MUSTARD: BULK BK	0.00%		12	19	20	16	14	14	13	14	19	16	15	14	110	104	104	100			
24340 BK	MAYONNAISE: BULK	0.00%		134	107	211	173	160	194	163	200	206	175	165	161	1184	1146	1142	1109			
24000	STRAW: WRAPPED 7.75" BK	0.00%		21	33	34	27	25	24	24	34	33	27	24	24	180	179	186	178			
24318	FORK: WRAPPED BULK BK	0.00%		10	11	12	10	9	8	9	12	11	10	9	9	70	71	56	58			
25402	KNIFE: WRAPPED BULK BK	0.00%		3	3	3	3	2	2	2	3	3	3	2	2	18	15	8	9			
27682	KETCHUP: BULK BAG IN BOX	0.00%		86	134	142	116	104	102	101	100	136	116	106	102	708	771	776	743			
27680	KETCHUP: PACKETS 10g BK	0.00%		127	194	205	160	143	142	139	144	197	160	142	140	1112	1070	1078	1044			
TOTAL WEEK END																			1112	1070	1078	1044
																			planet			

FIG. 53

IS

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REINHART - CEDAR RAPIDS, IA
Local Promotion Summary by DC
Tuesday, October 24, 2000

5400

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Local Promotion Option	ADI	Start Date	Projected Daily Usage	Duration (in Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup						
	Chicago, IL	6/1/00	85	89	8	
	Davenport-Ri-Moline, IA	6/1/00	86	32	17	
	Des Moines-Ames, IA	7/10/00	85	17	28	
	Omaha, NE	7/10/00	85	17	60	
	Peoria, IL	6/1/00	85	89	17	
	Sioux City, IA	6/26/00	86	89	10	
	Springfield-Decatur-Chmpg. IL	6/1/00	85	89	1	
32 oz. Motor Cup Total					131	
Big King						
	Cedar Rapids-Waterloo-Dubuq. IA	4/15/00		89	10	
	Davenport-Ri-Moline, IA	4/15/00		89	17	
	Ottumwa-Kirkville, IA	4/15/00		89	3	
Big King Total					30	
Pancake Minis						
	Chicago, IL	5/15/00	20	89	8	
	Peoria, IL	5/1/00	20	89	17	
	Sioux City, IA	4/15/00	20	89	10	
Pancake Minis Total					35	

FIG. 54

10/24/2000 09:51:23

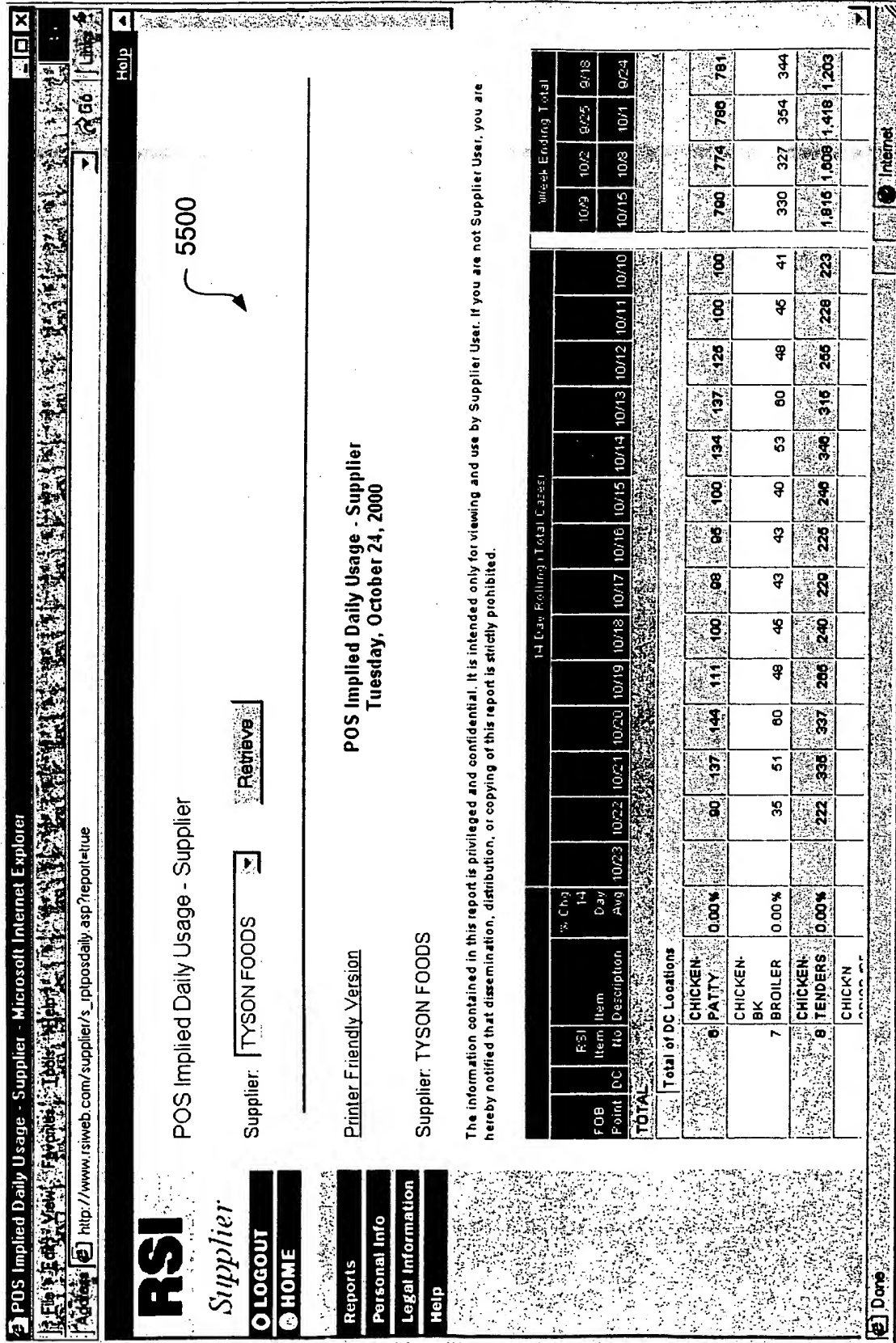


FIG. 55

709000 0951800

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address http://www.rsiweb.com/itan/l_iplic.asp?report=true

RSI Member

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Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

5600

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

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DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE THERMAL 2.25" X 165	\$21.27	\$1.57	\$22.84
12860	3586	SUGAR SUBSTITUTE PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18980	390	SAUCE BULK-KRAFT BULL'S EYE	\$24.48	\$1.57	\$26.05
18432	4473	COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	67	MUSTARD-BULK 36AL	\$9.46	\$1.57	\$11.03
20940	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$30.35
24340	66	SAUCE BULK MAYONNAISE	\$7.61	\$1.57	\$9.18
24600	4270	WATER-ICE MOUNTAIN .5L	\$6.41	\$1.57	\$7.98

Done Internet

FIG. 56

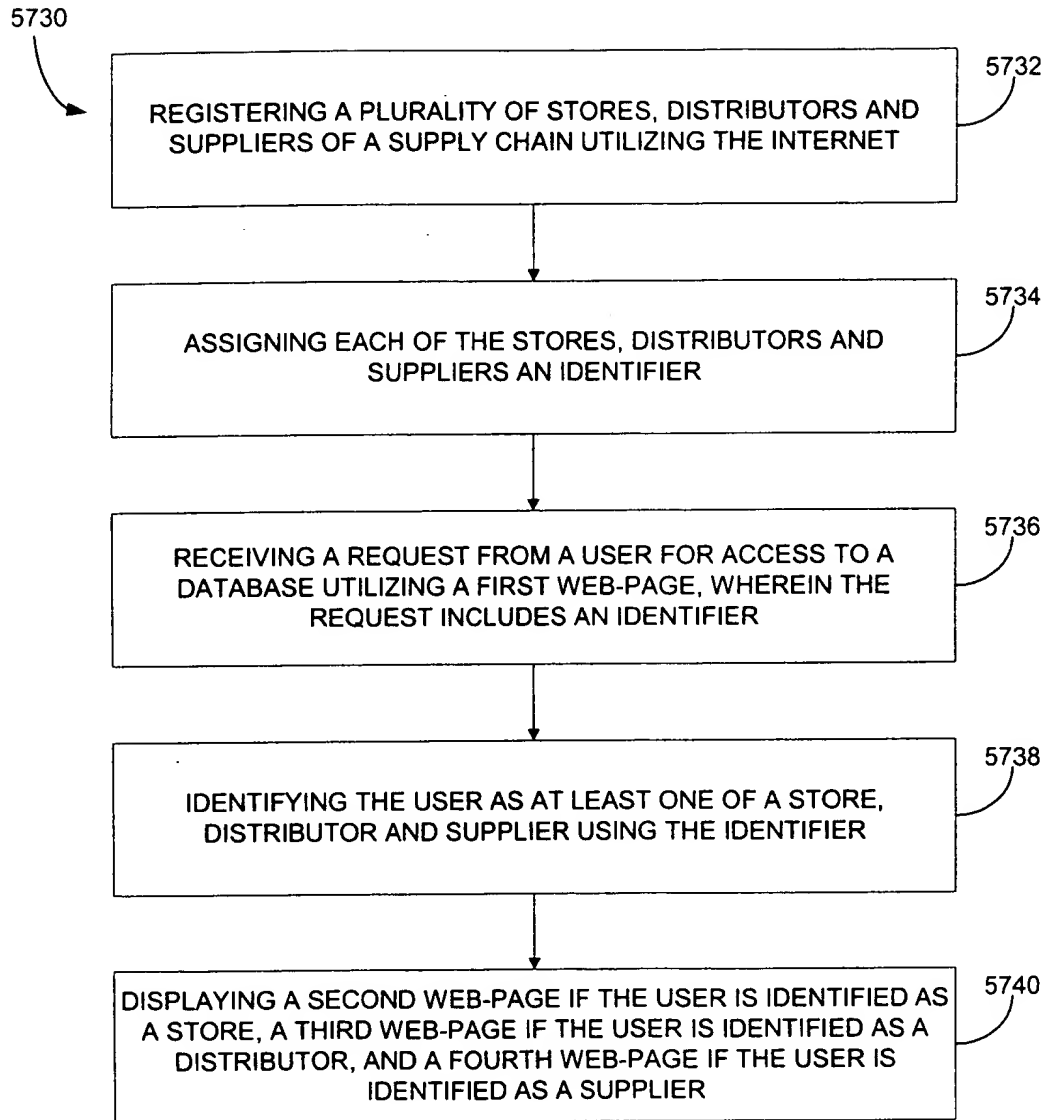


FIG. 57

439020-0995129

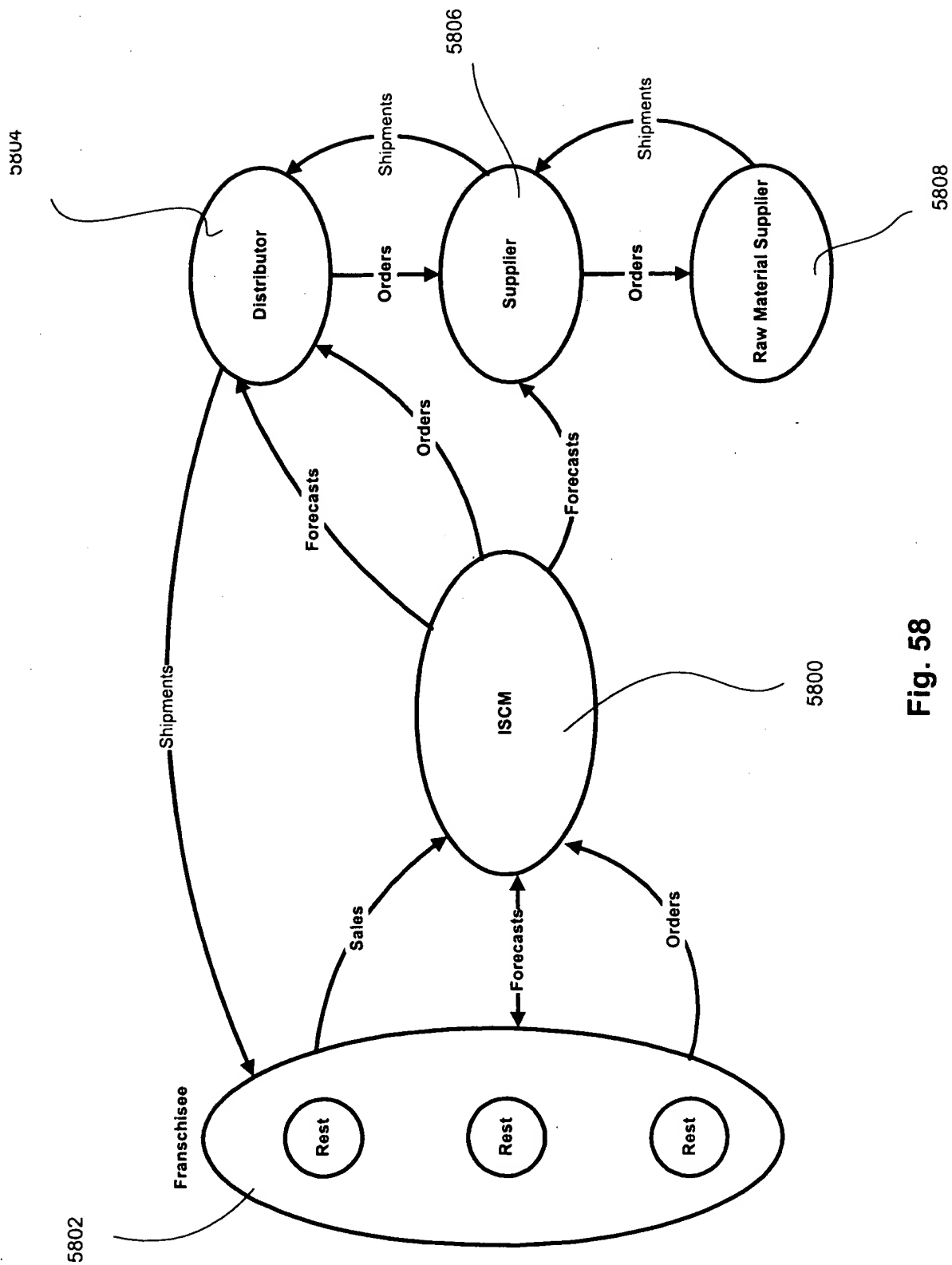


Fig. 58

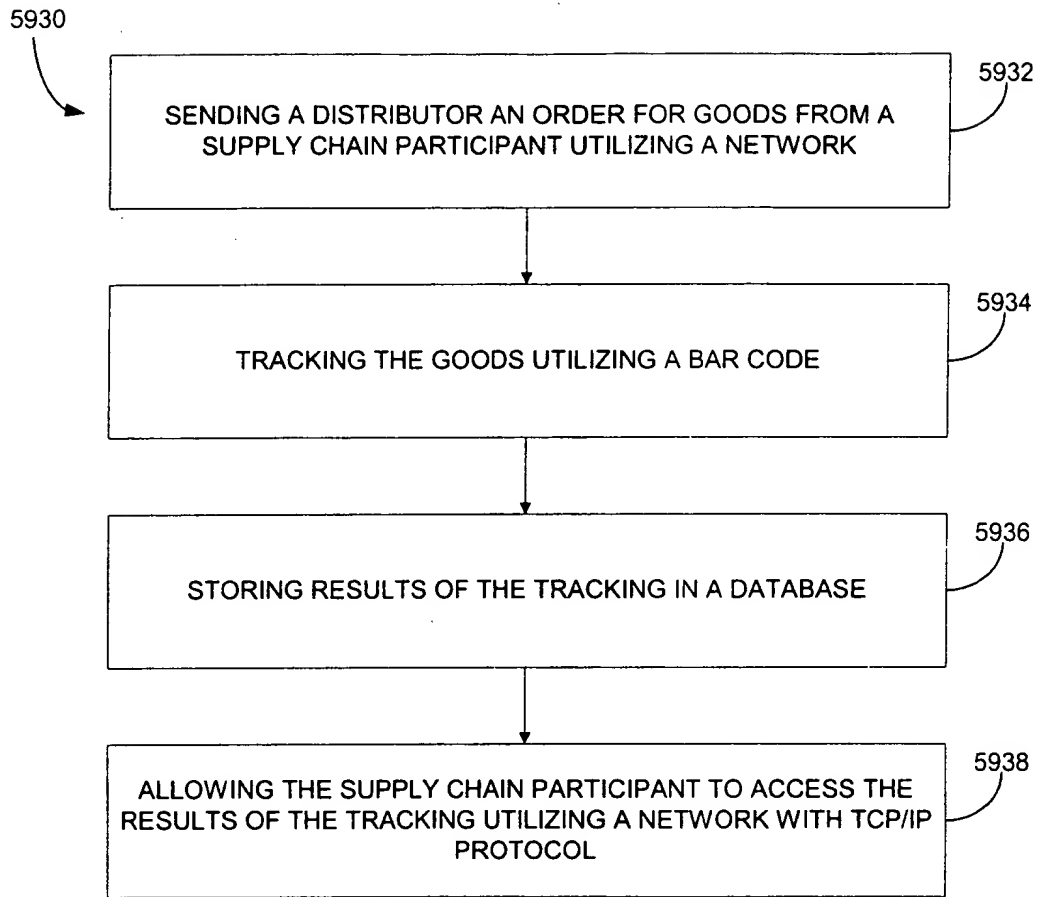


FIG. 59

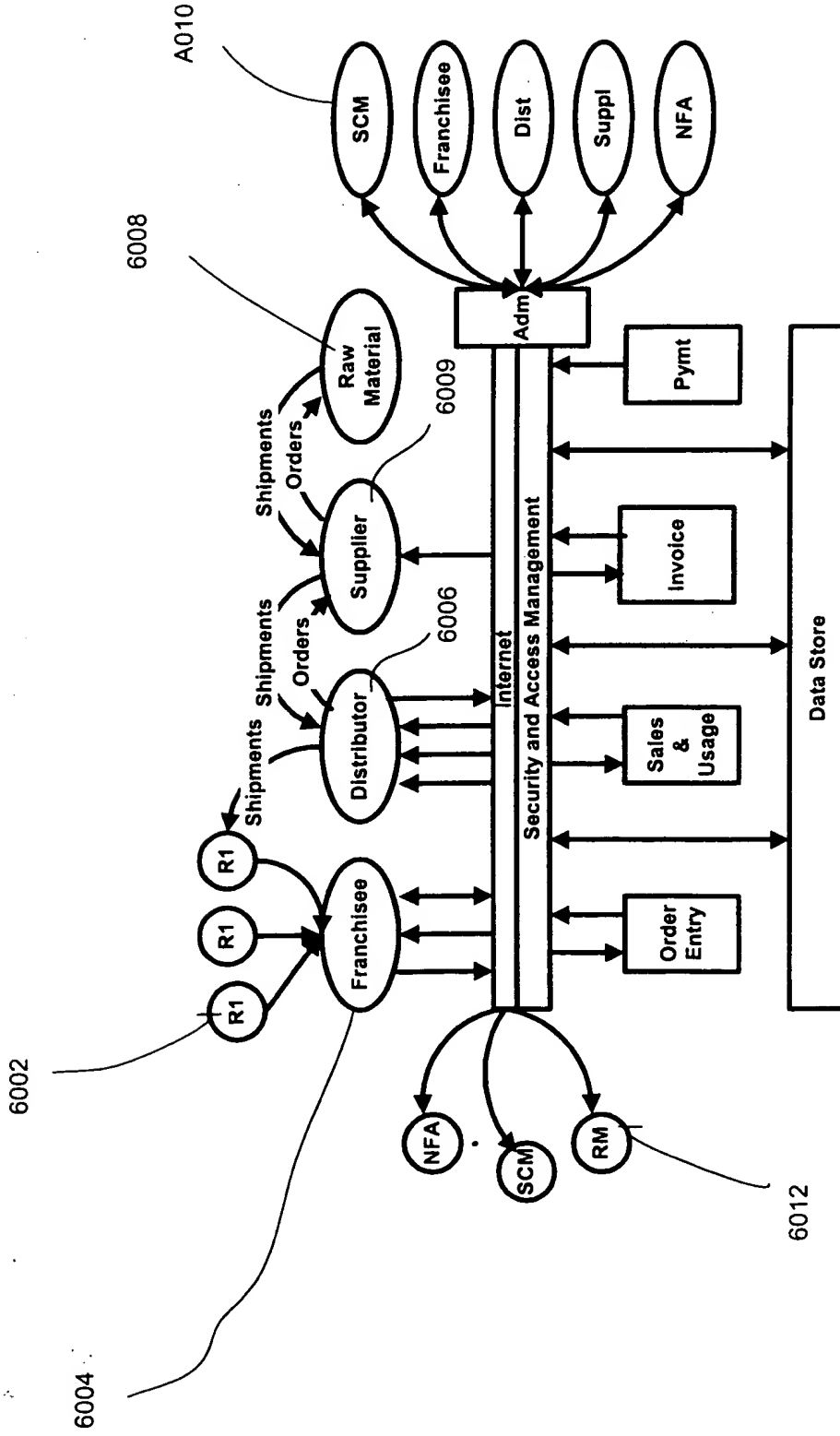


Fig. 60

109020 09951360

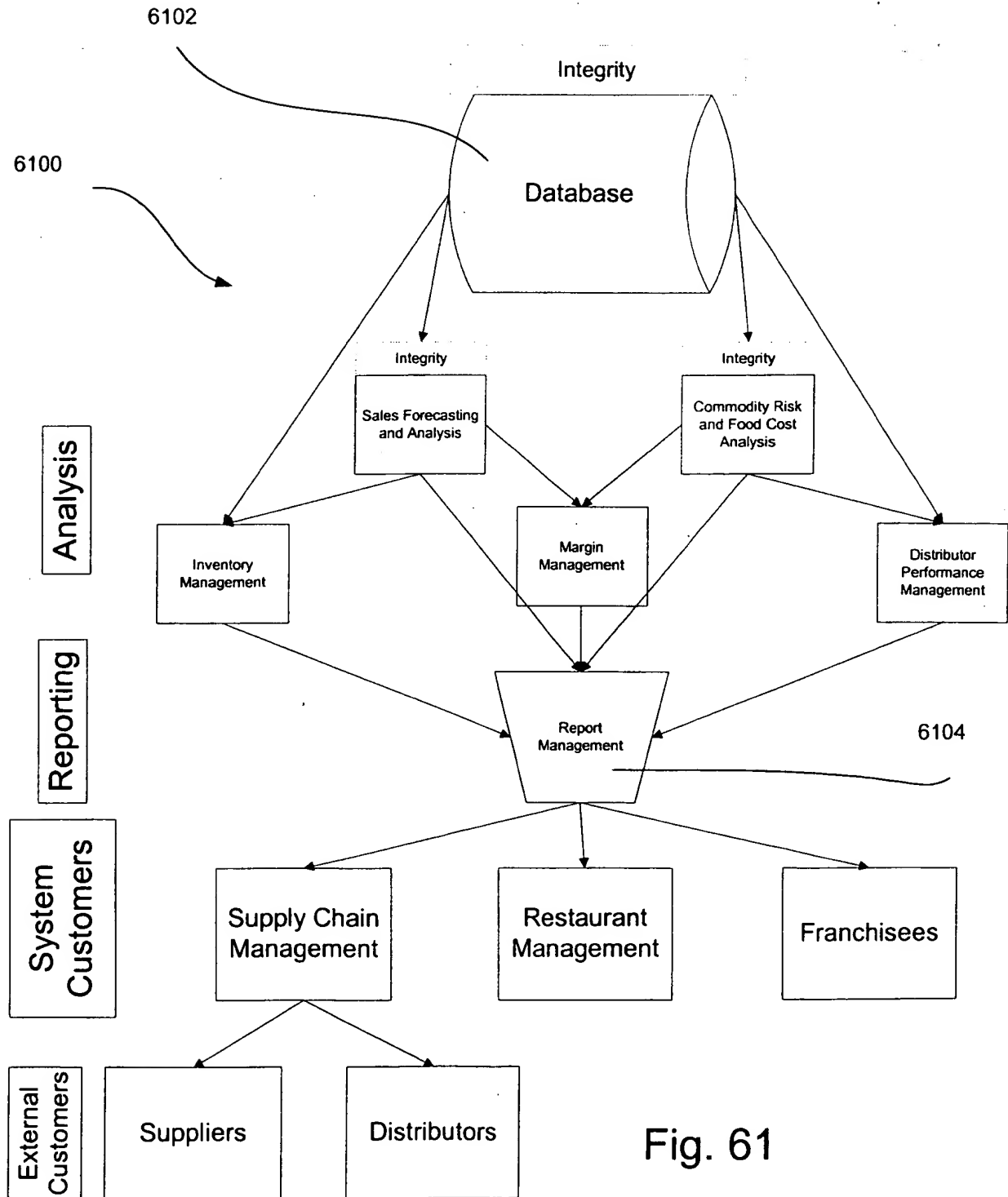


Fig. 61

004560:070604
1040/0-0994200

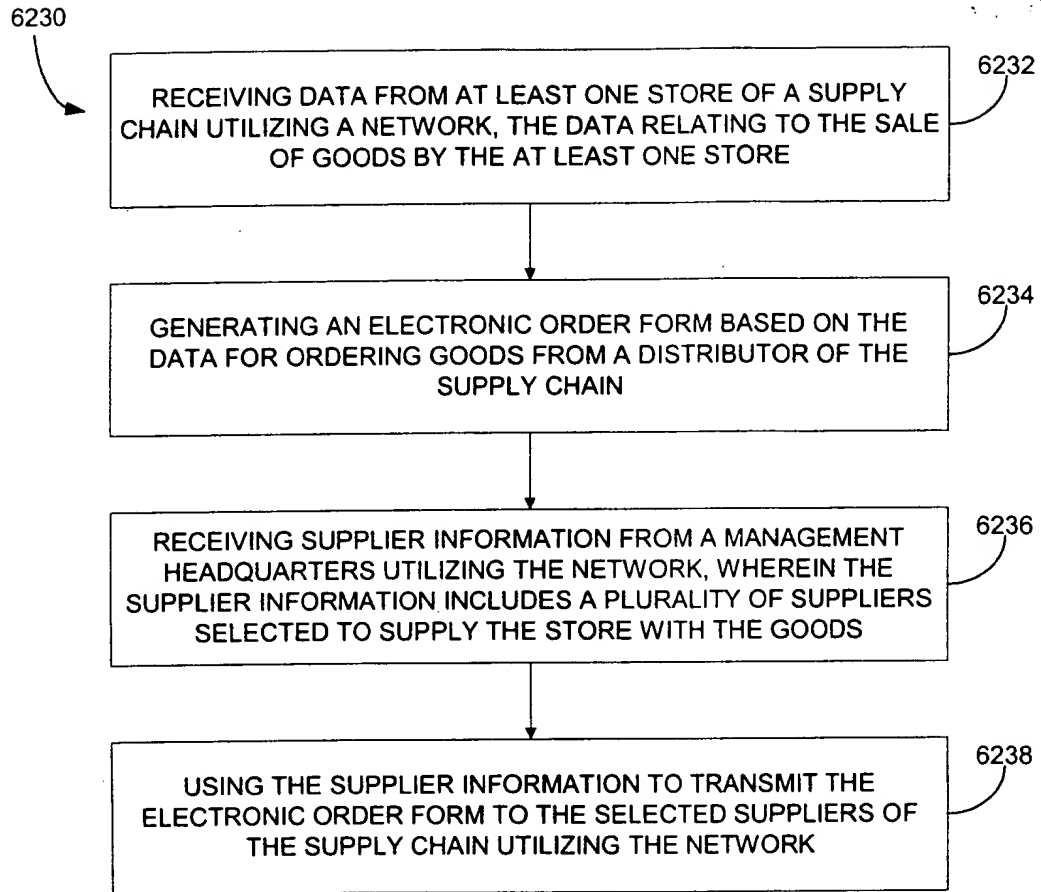


FIG. 62

6300

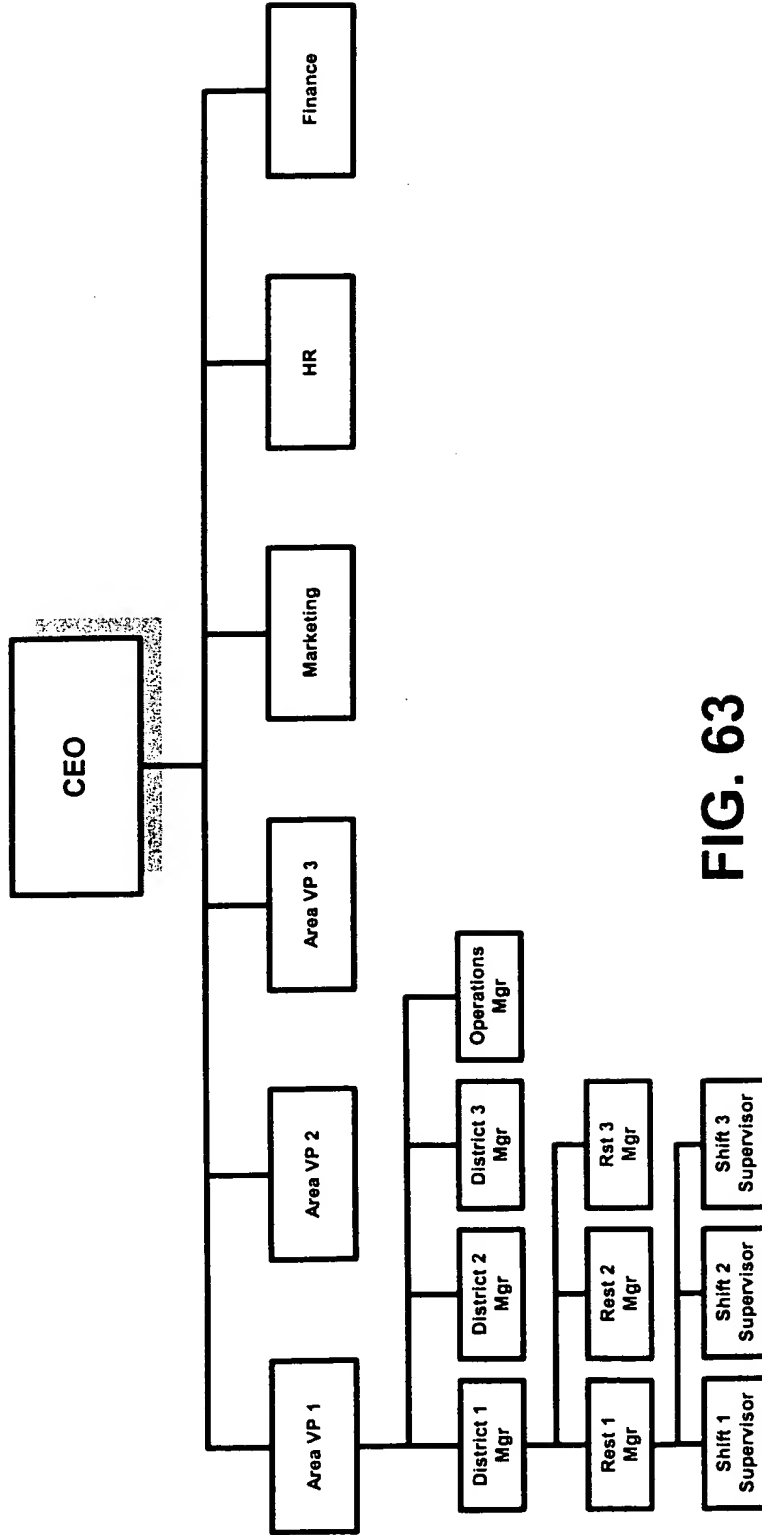


FIG. 63

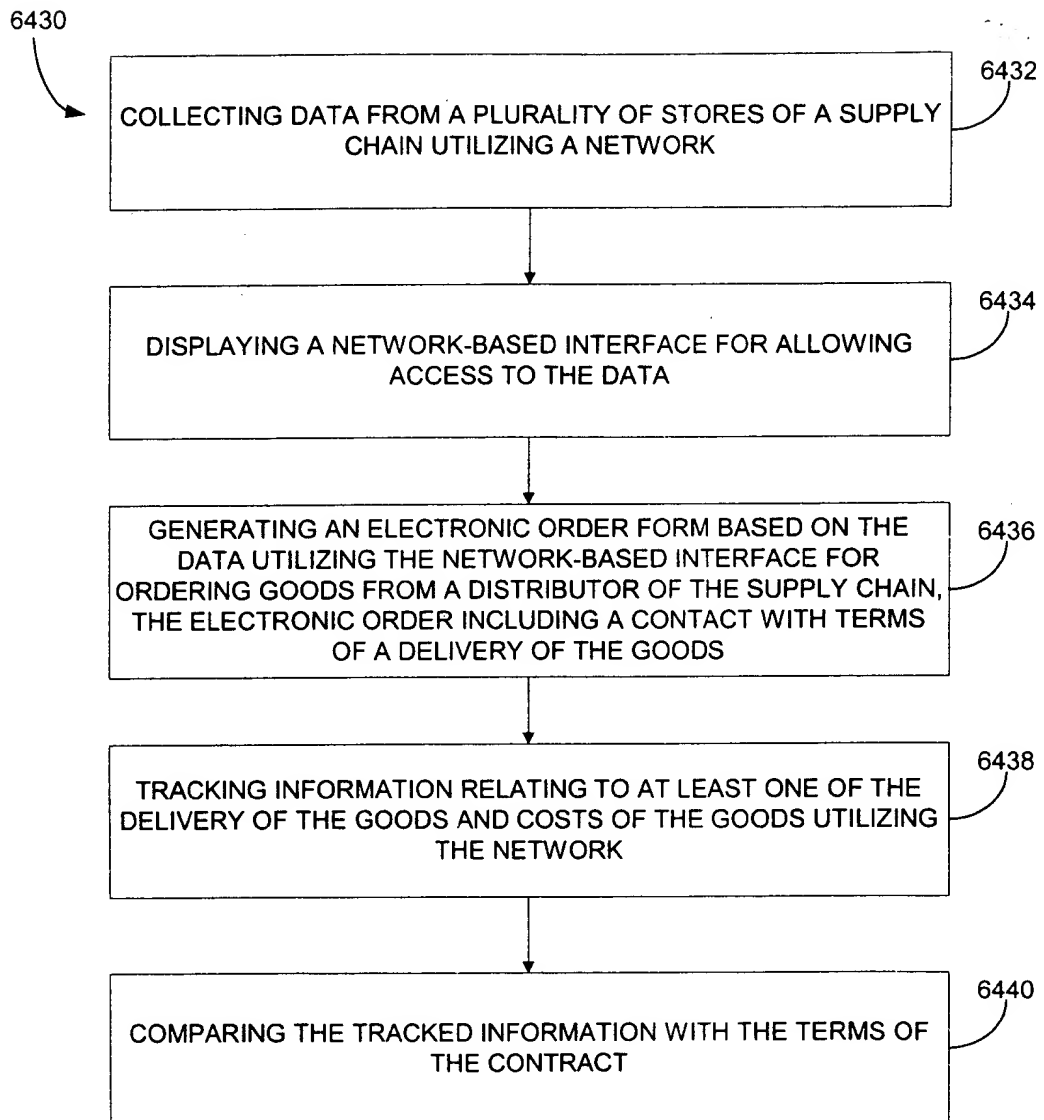


FIG. 64

6530

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6532

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN

6534

SENDING THE ELECTRONIC ORDER FORMS TO THE DISTRIBUTORS SO THAT THE GOODS ARE DELIVERED TO THE STORES

6536

COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE DISTRIBUTORS FOR MONITORING THE RELIANCE OF THE AT LEAST ONE STORE ON EACH DISTRIBUTOR

6538

FIG. 65

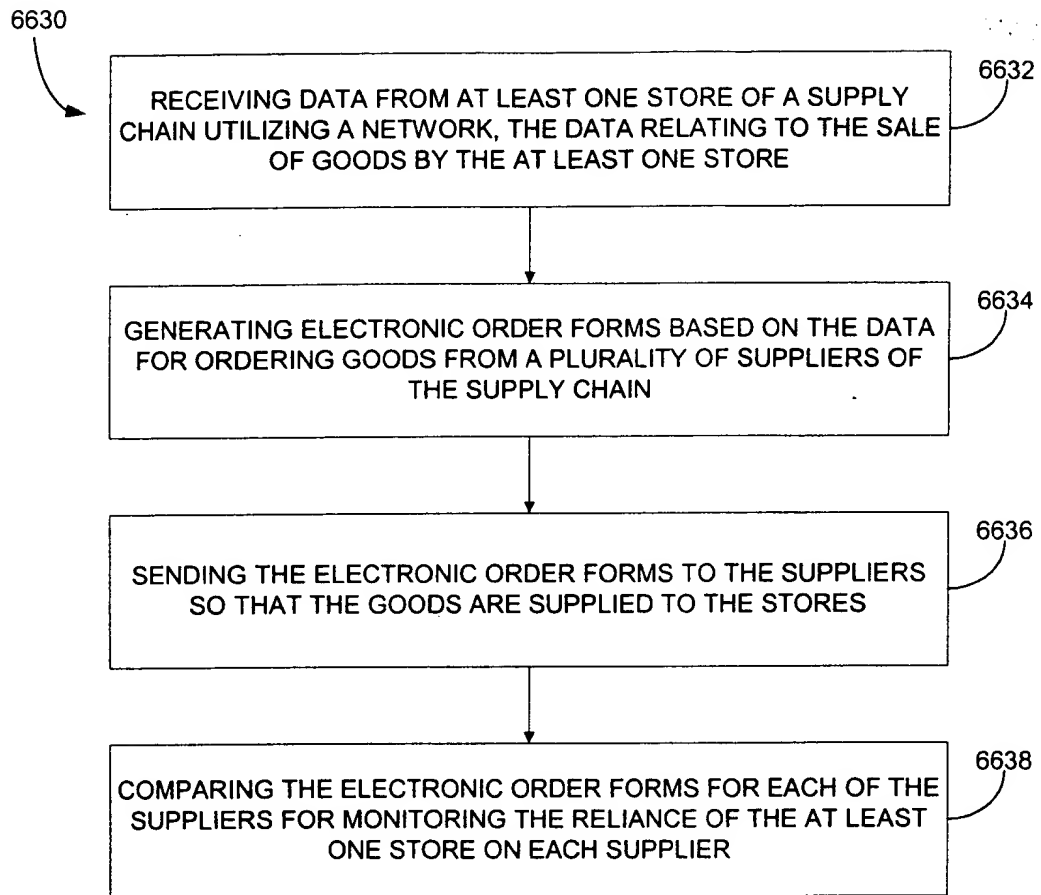


FIG. 66

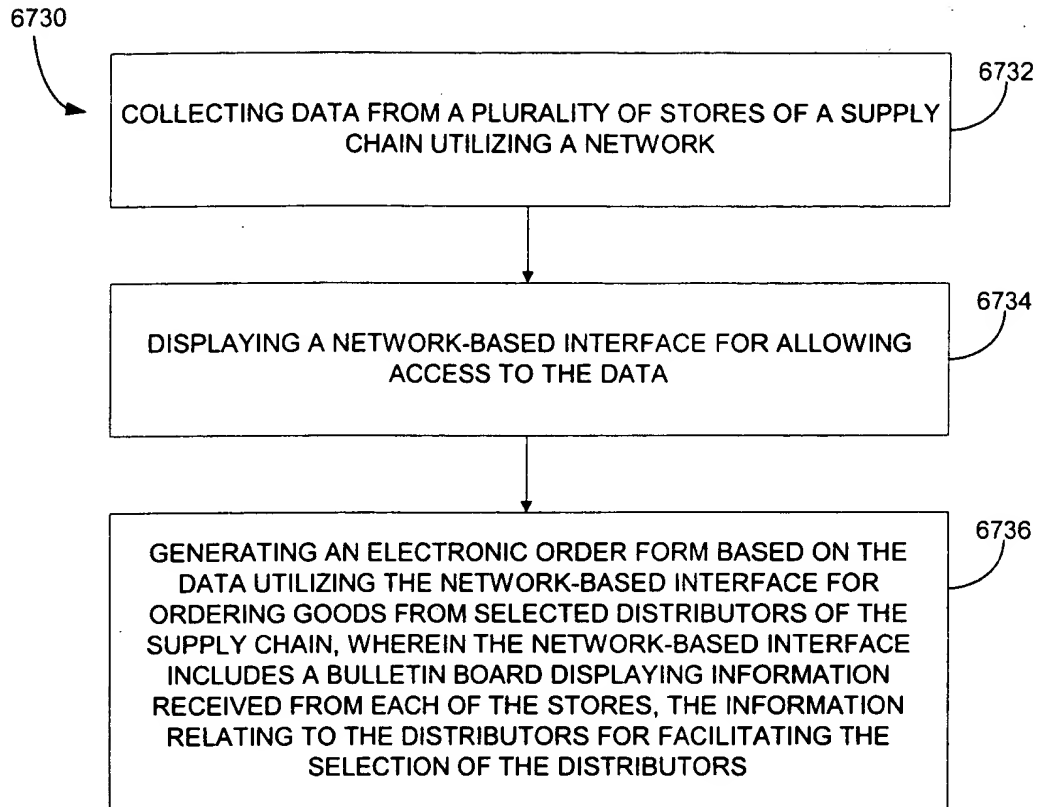


FIG. 67

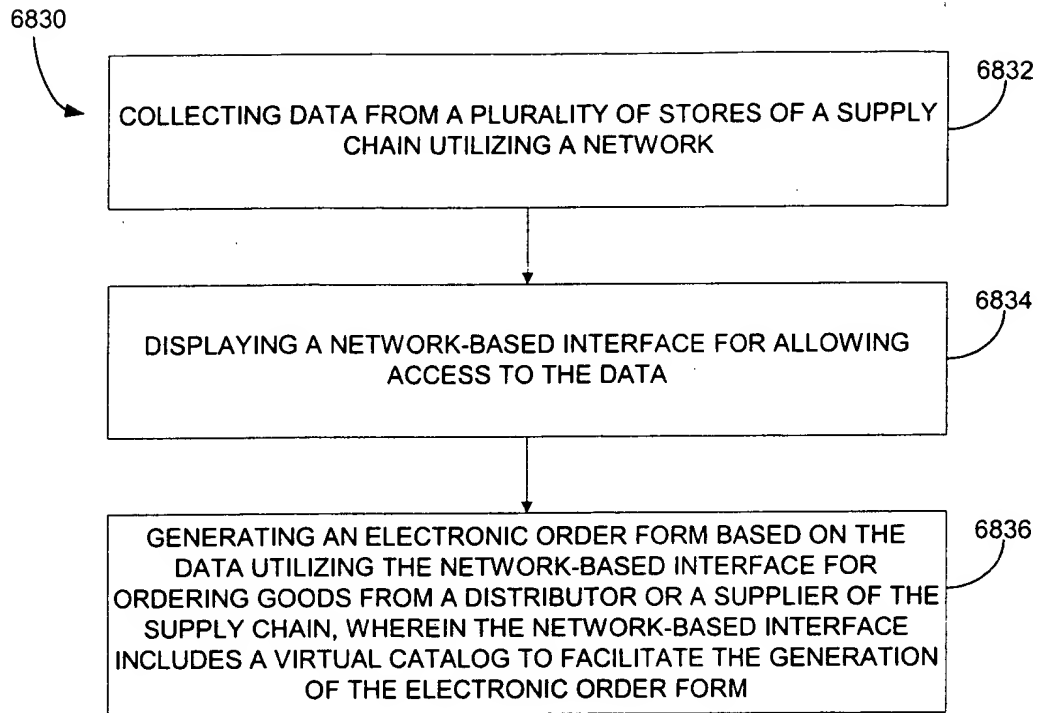


FIG. 68

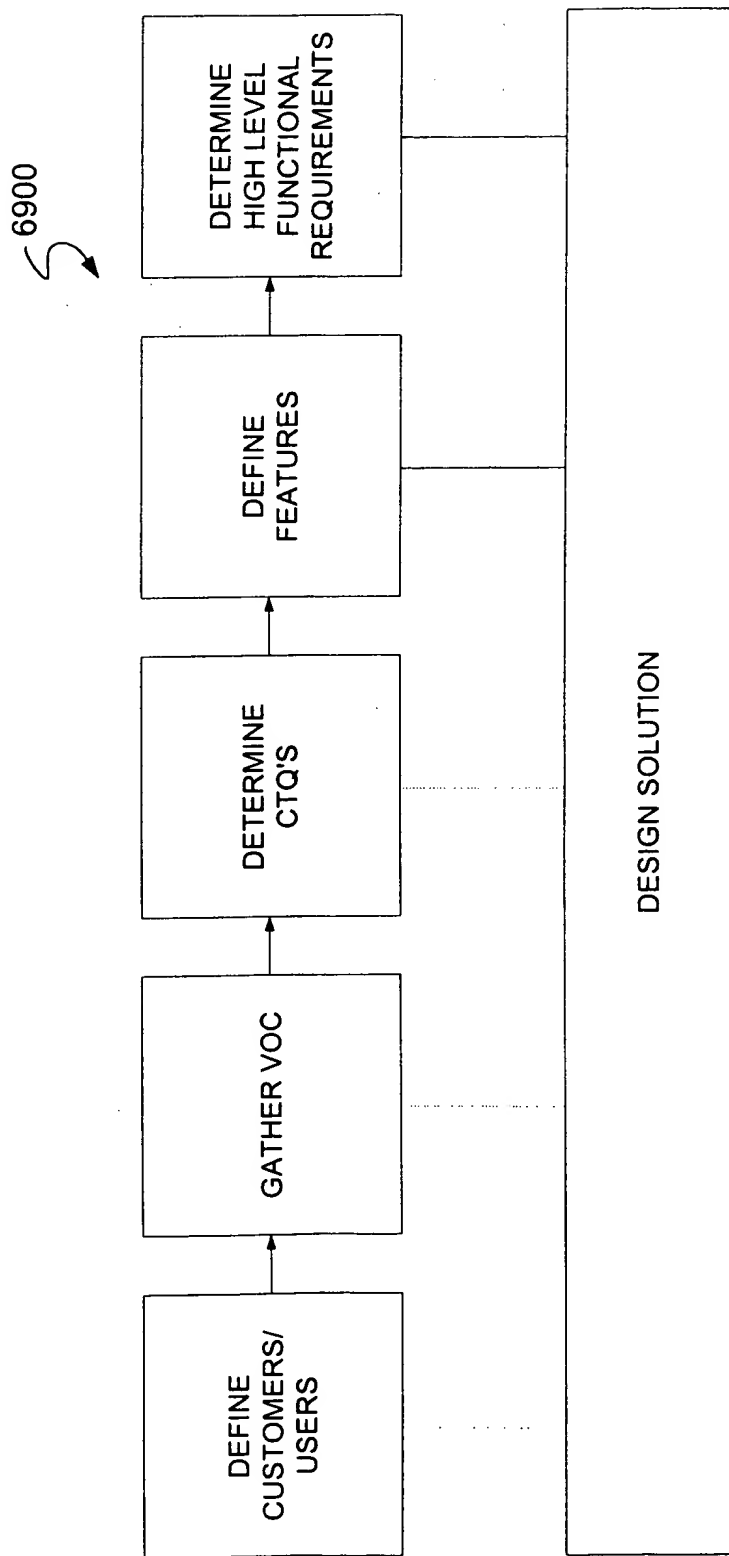


FIG. 69

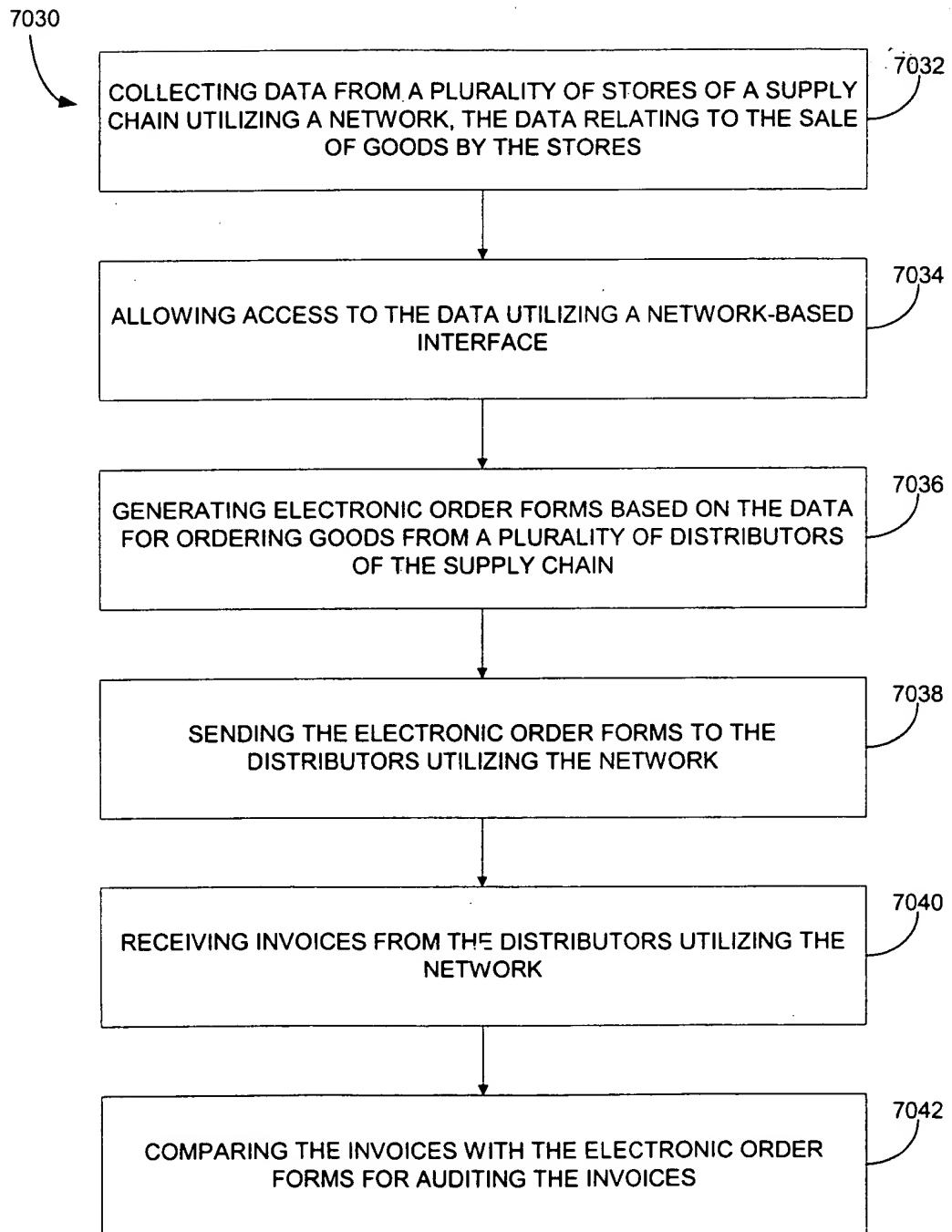


FIG. 70

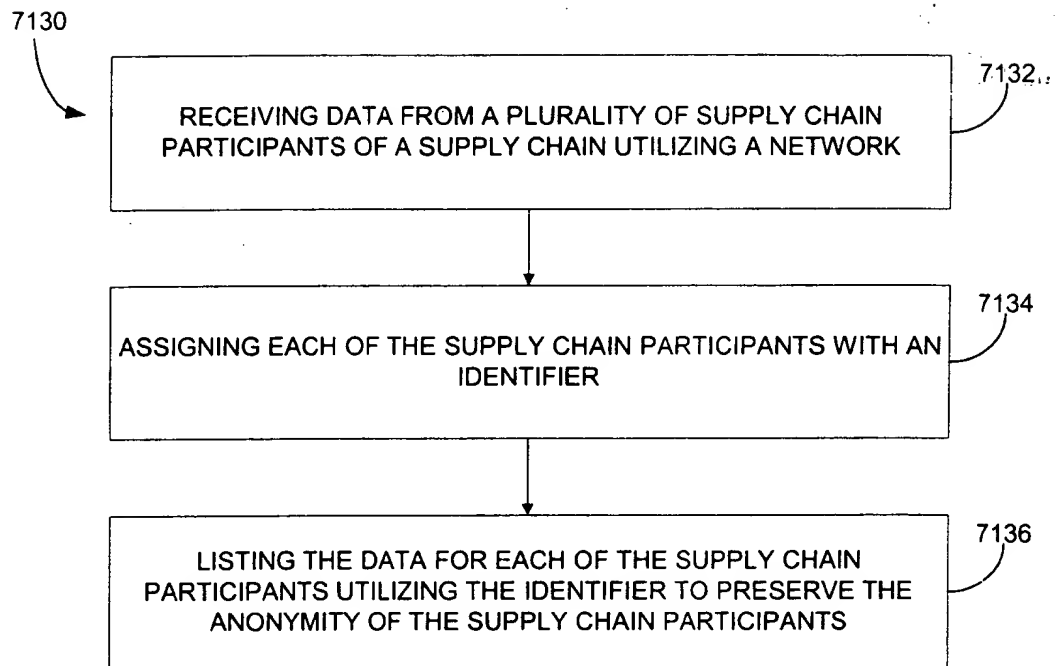


FIG. 71

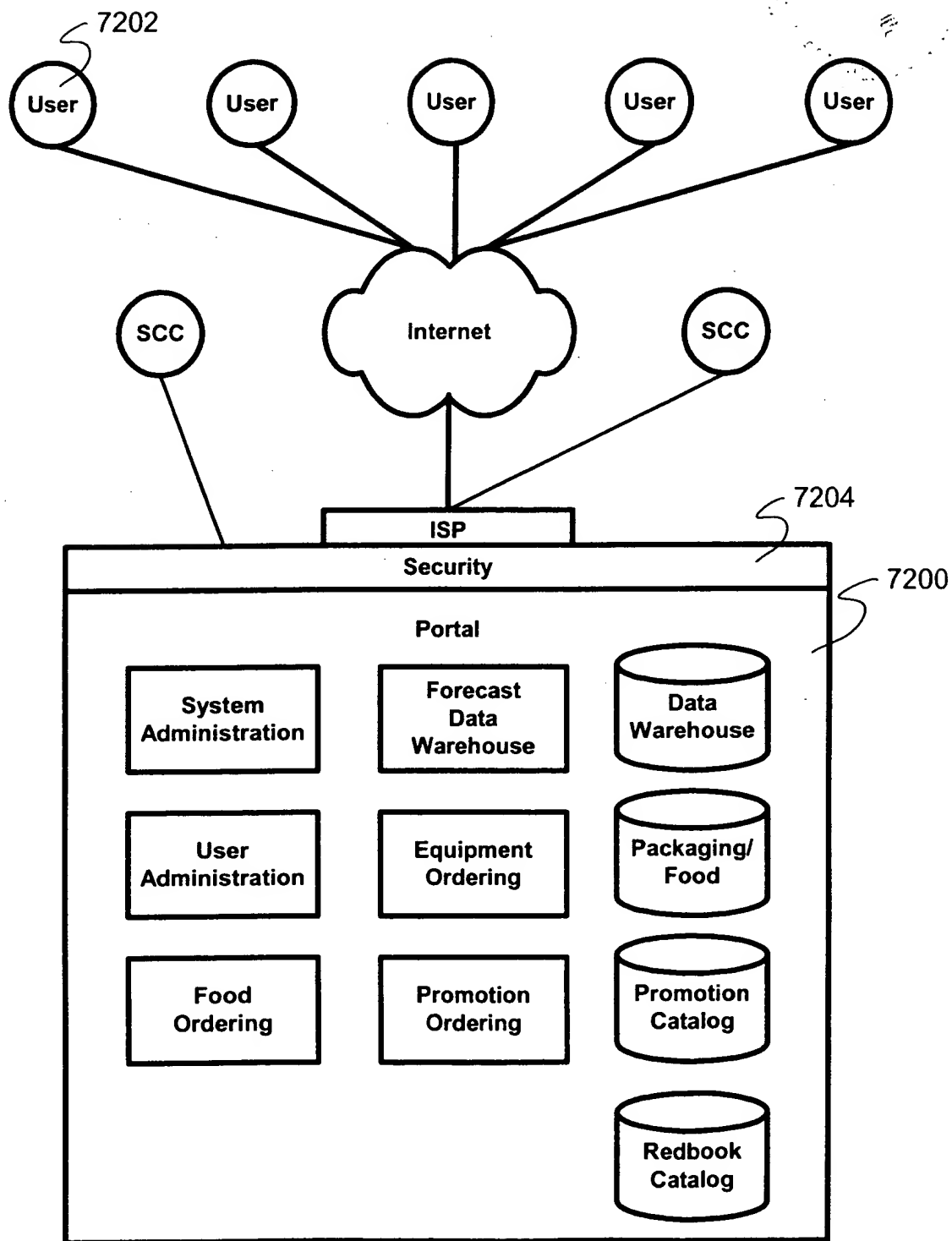


FIG. 72

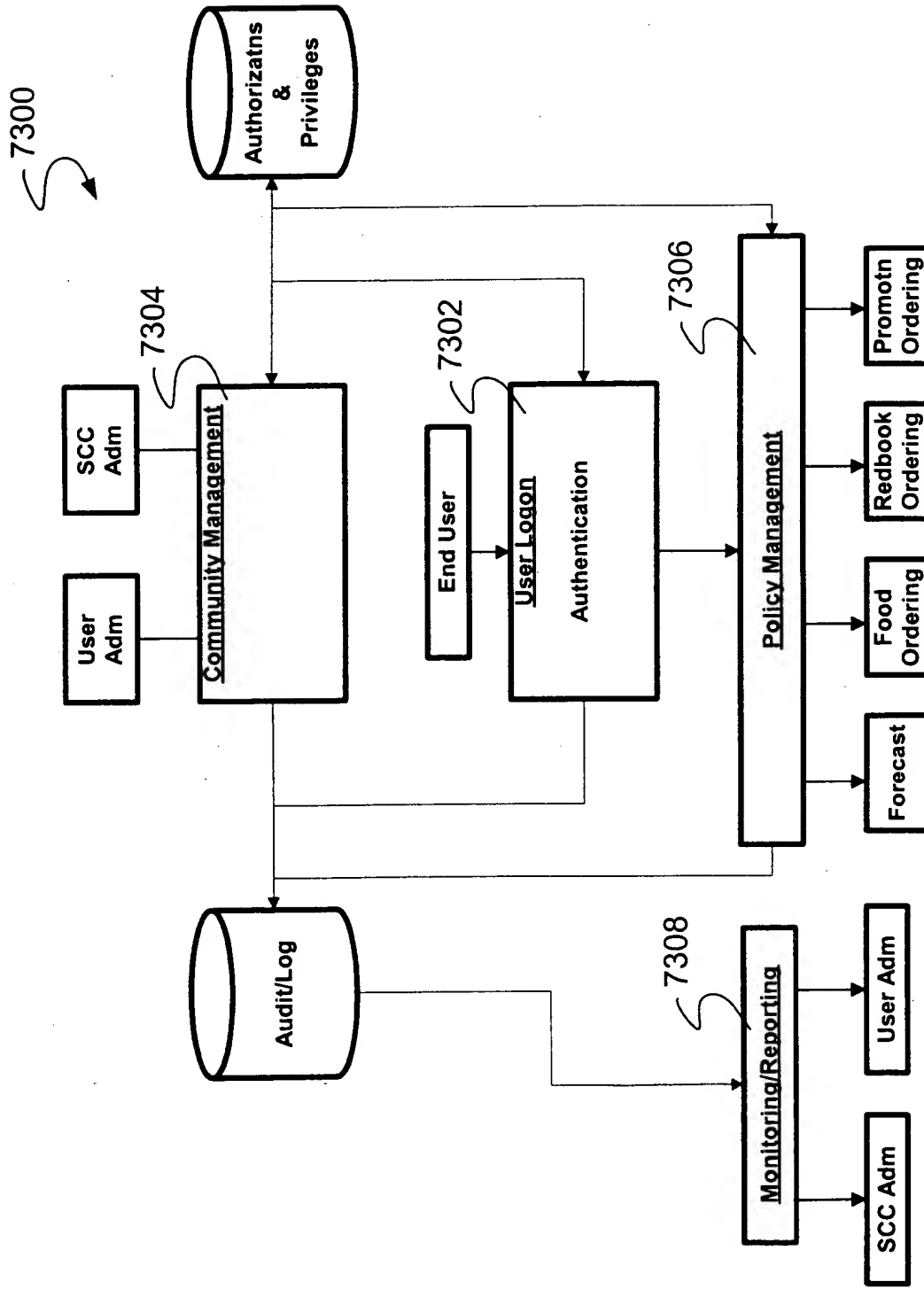


FIG. 73

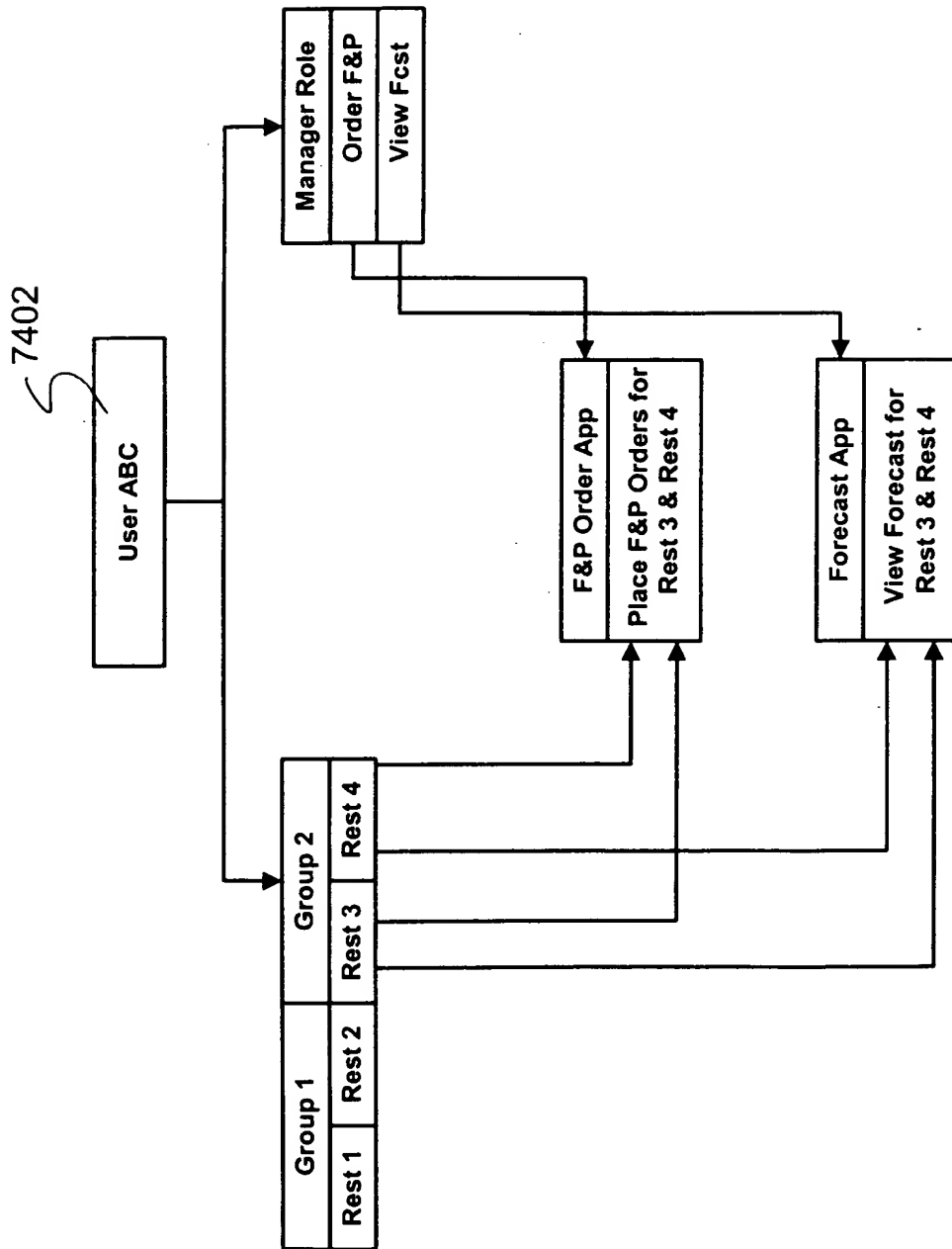


FIG. 74

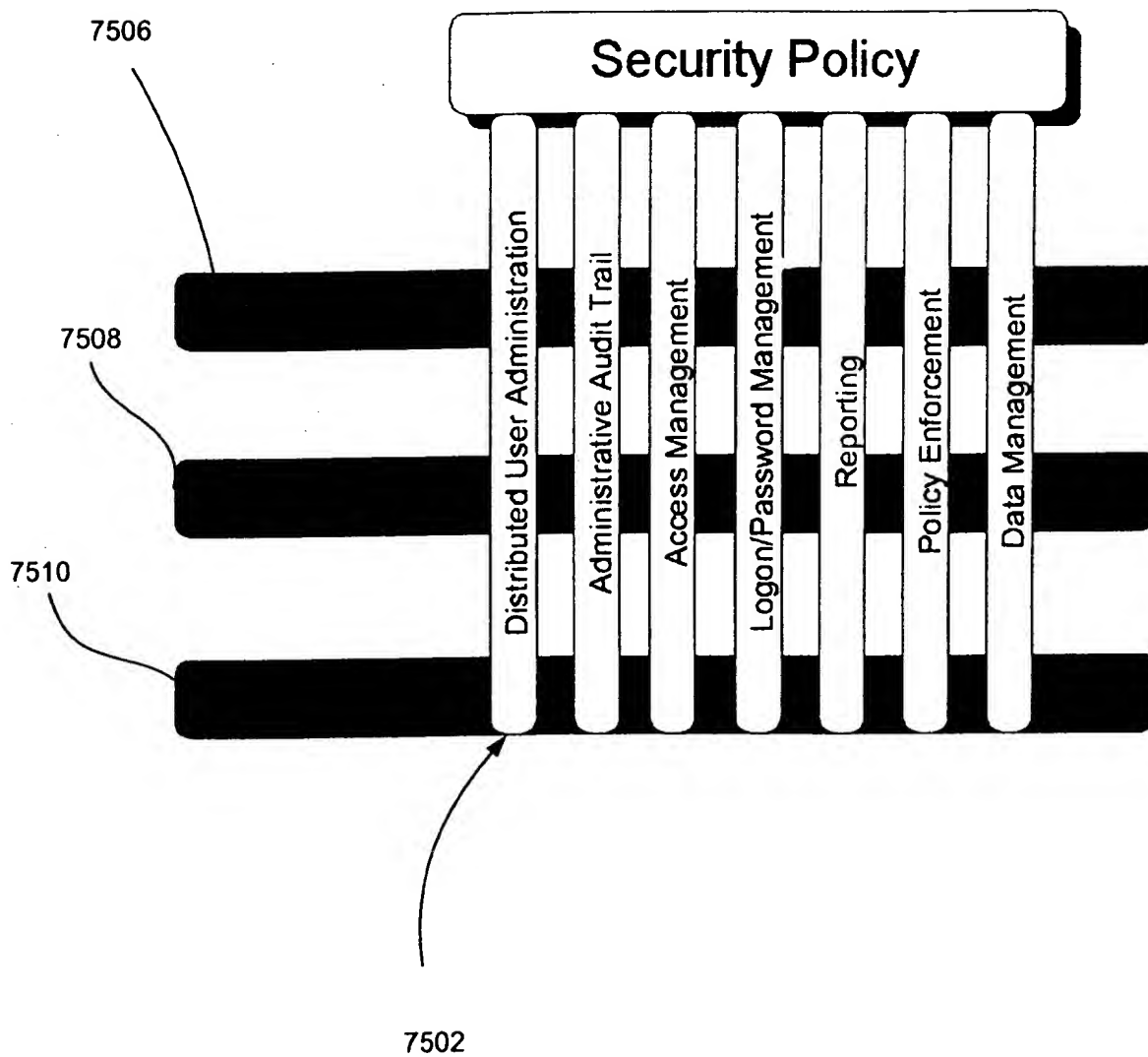


Fig. 75

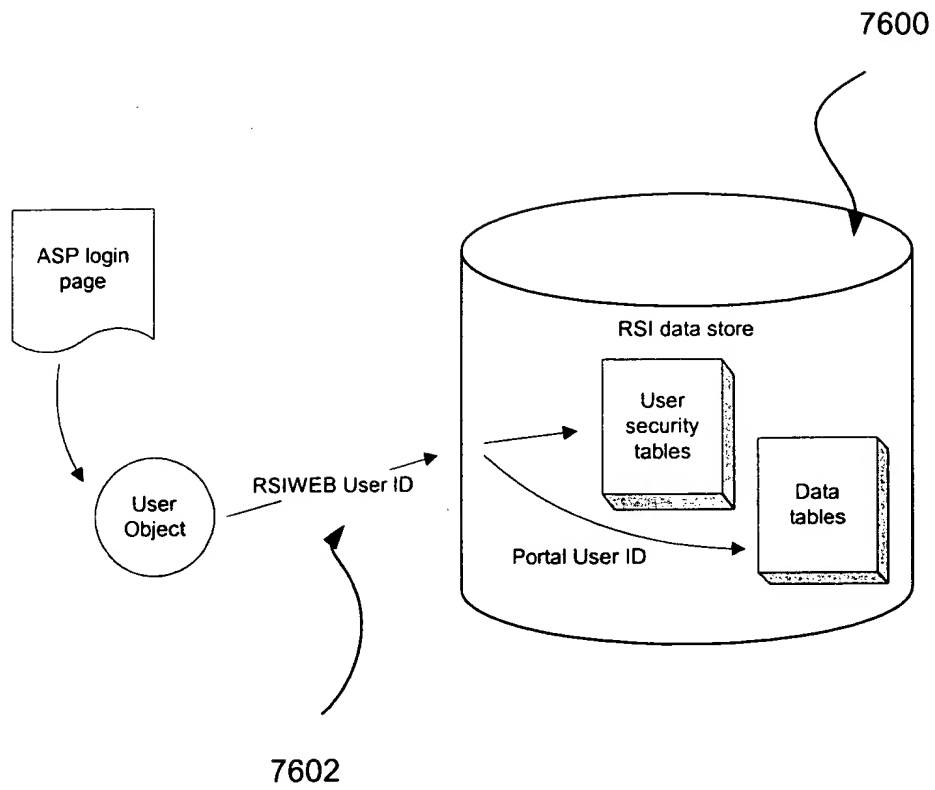


Fig. 76

1551566-070604

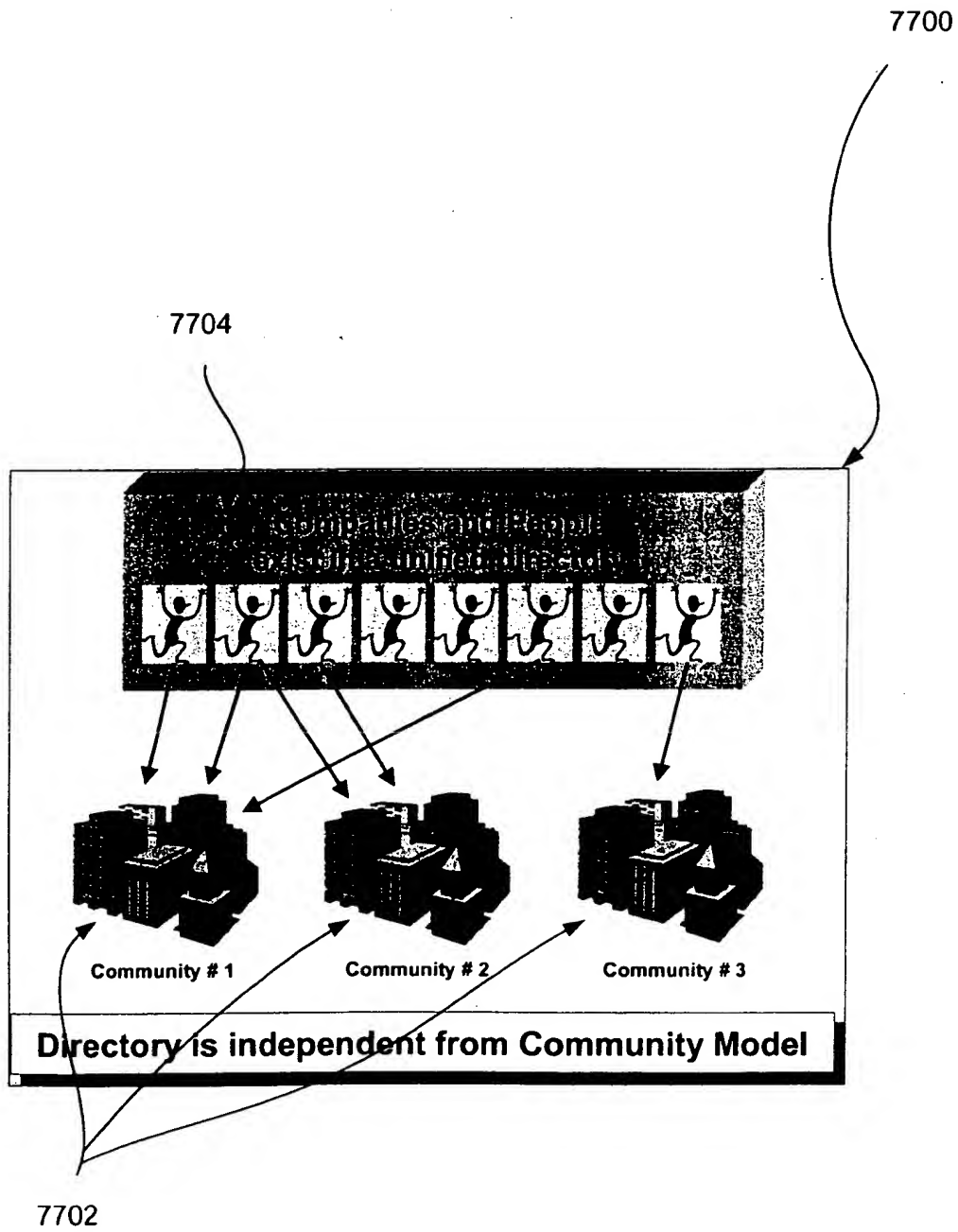


Fig. 77

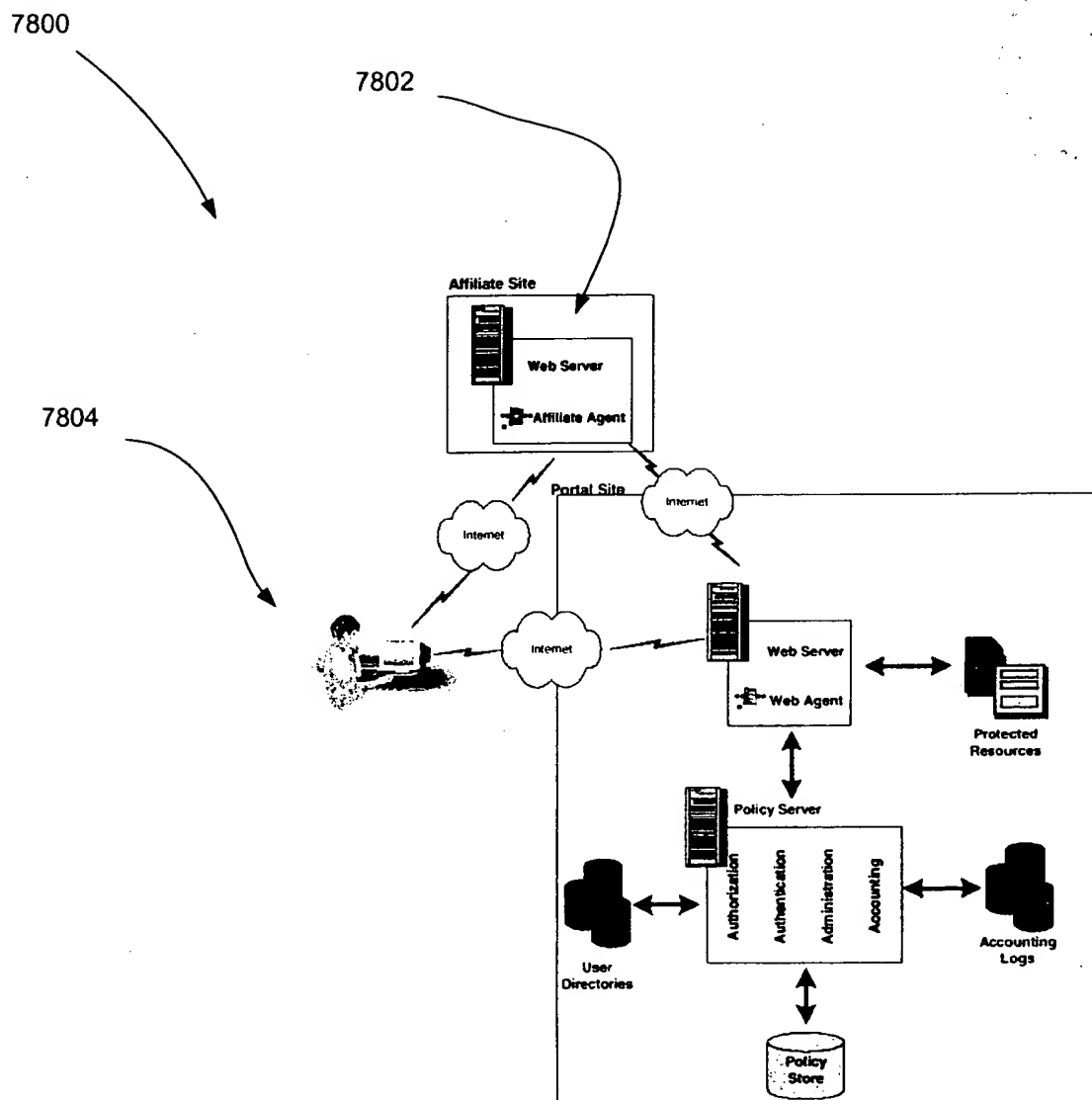


Fig. 78

7900

7902

Policy-Based Web Security Model

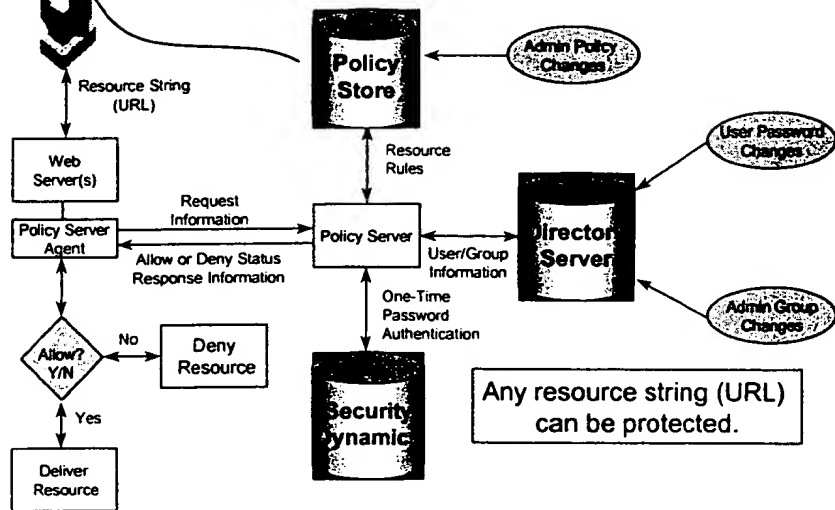


Fig. 79

```
graph TD; 8030[8030] --> 8032[8032 REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS, DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A NETWORK]; 8032 --> 8034[8034 MAINTAINING THE REGISTERED USERS ON A LIST]; 8034 --> 8036[8036 COLLECTING DATA FROM A PLURALITY OF STORES OF THE SUPPLY CHAIN UTILIZING THE NETWORK]; 8036 --> 8038[8038 UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS UTILIZING THE NETWORK]; 8038 --> 8040[8040 RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER]; 8040 --> 8042[8042 COMPARING THE IDENTIFIER AGAINST THE LIST]; 8042 --> 8042[8042 DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF THE IDENTIFIER AGAINST THE LIST];
```

8030

8032 REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS, DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A NETWORK

8034 MAINTAINING THE REGISTERED USERS ON A LIST

8036 COLLECTING DATA FROM A PLURALITY OF STORES OF THE SUPPLY CHAIN UTILIZING THE NETWORK

8038 UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS UTILIZING THE NETWORK

8040 RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER

8042 COMPARING THE IDENTIFIER AGAINST THE LIST

8042 DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF THE IDENTIFIER AGAINST THE LIST

FIG. 80

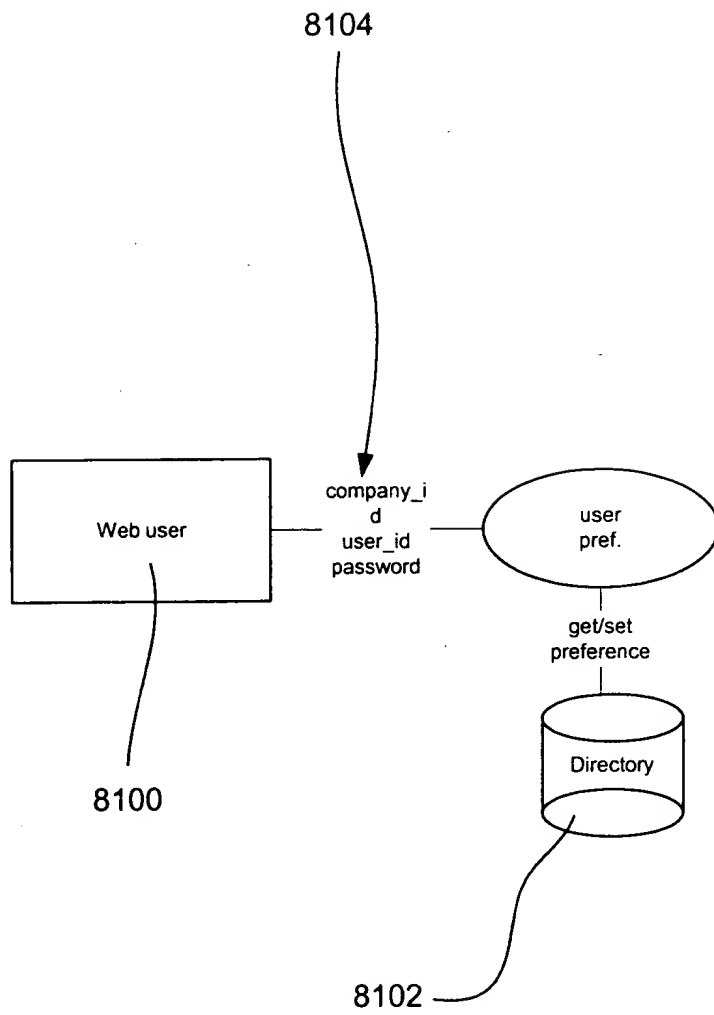


Fig. 81

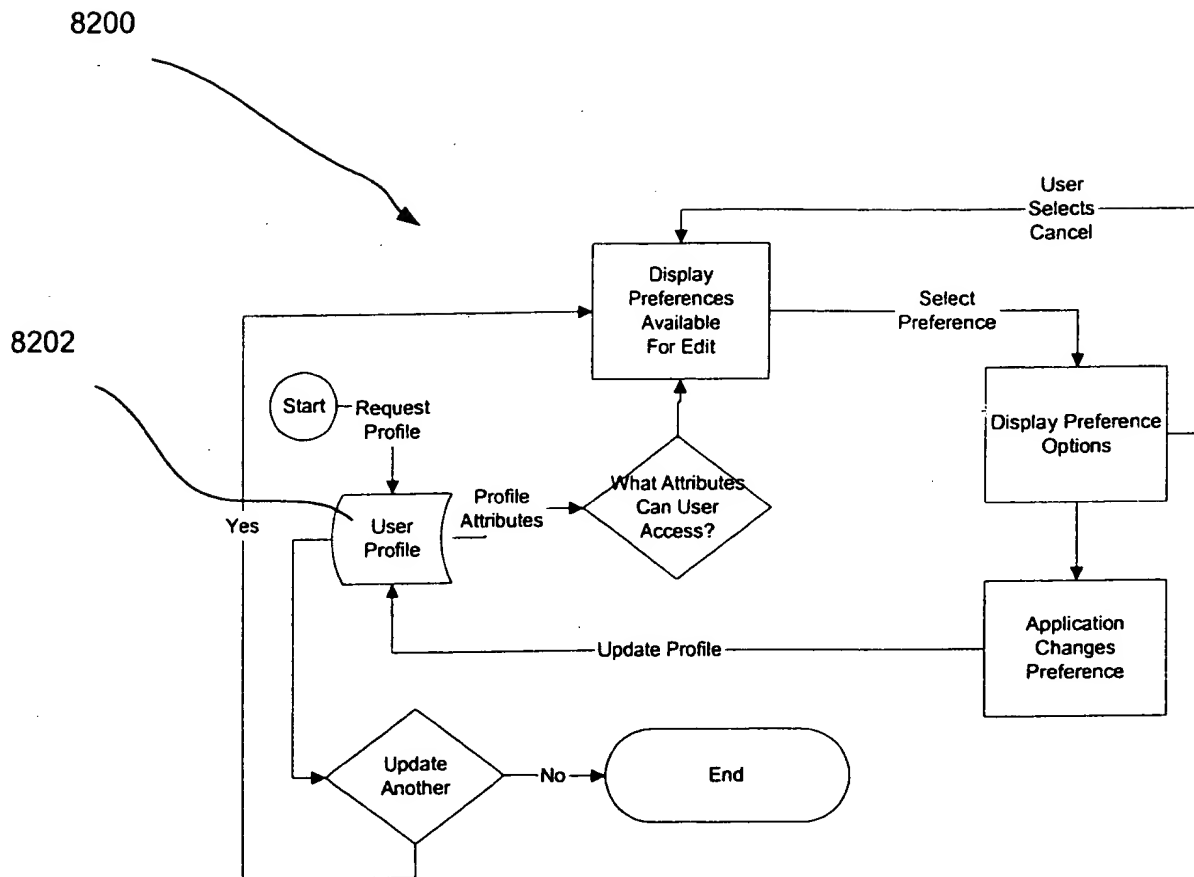


Fig. 82

09245660-070604
109070-0951280

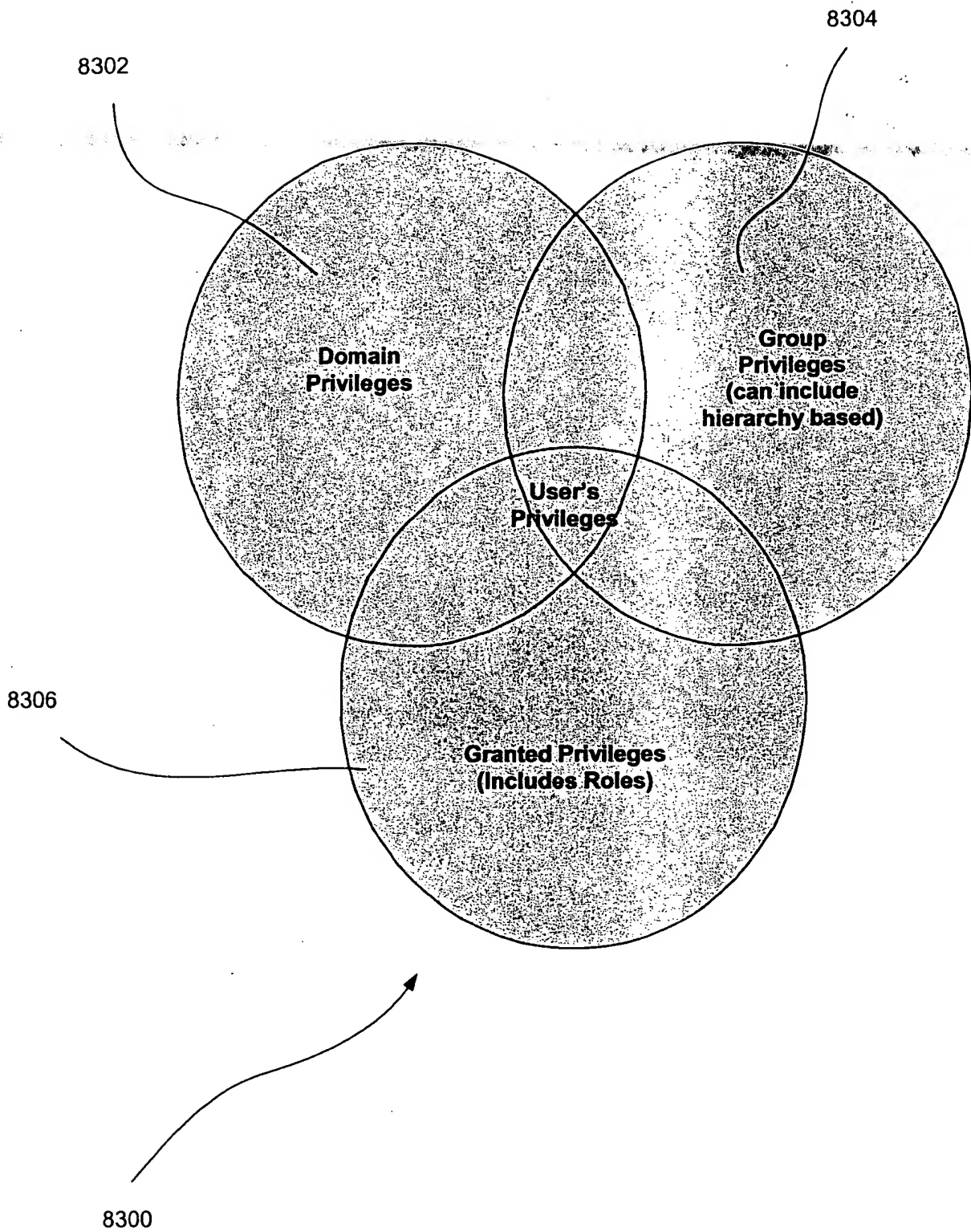


Fig. 83

109020 0994850

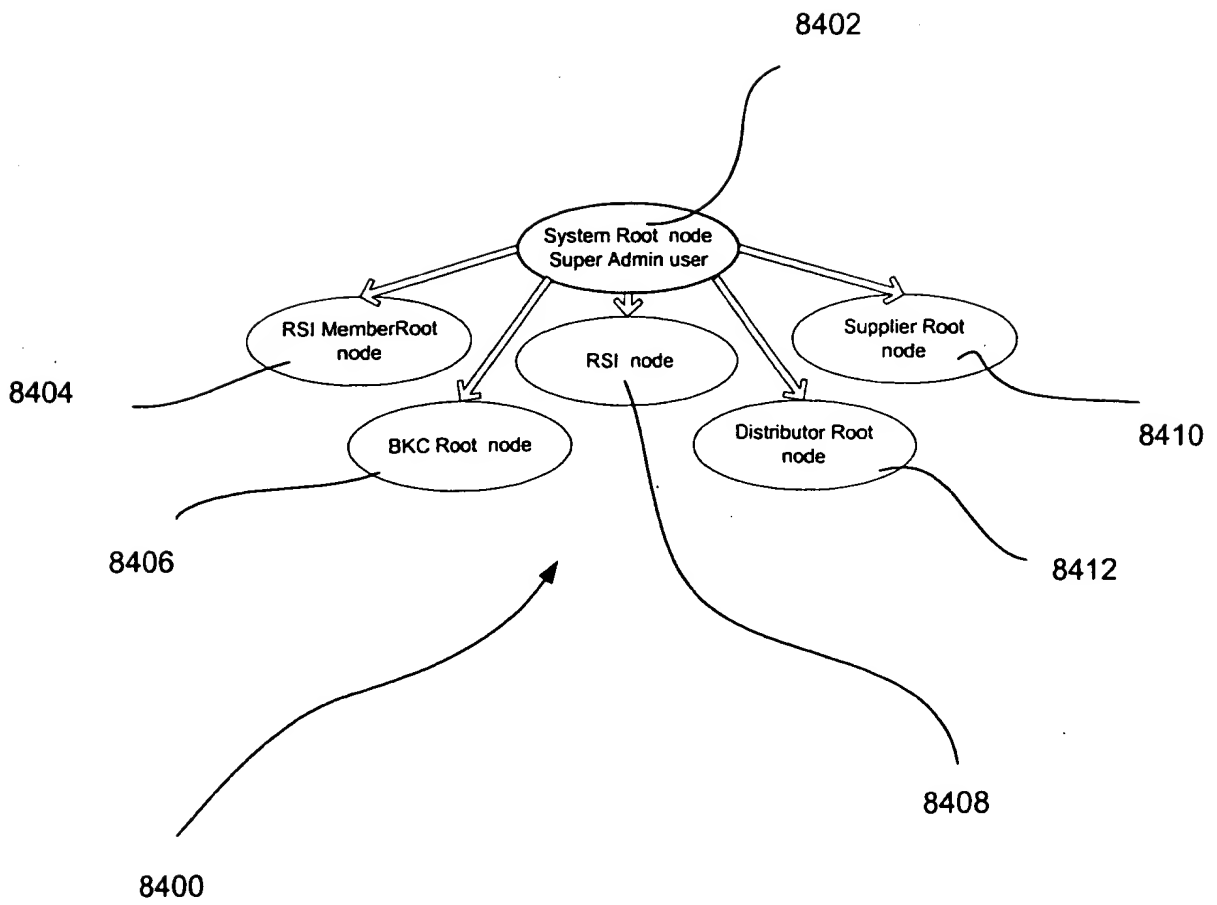


Fig. 84

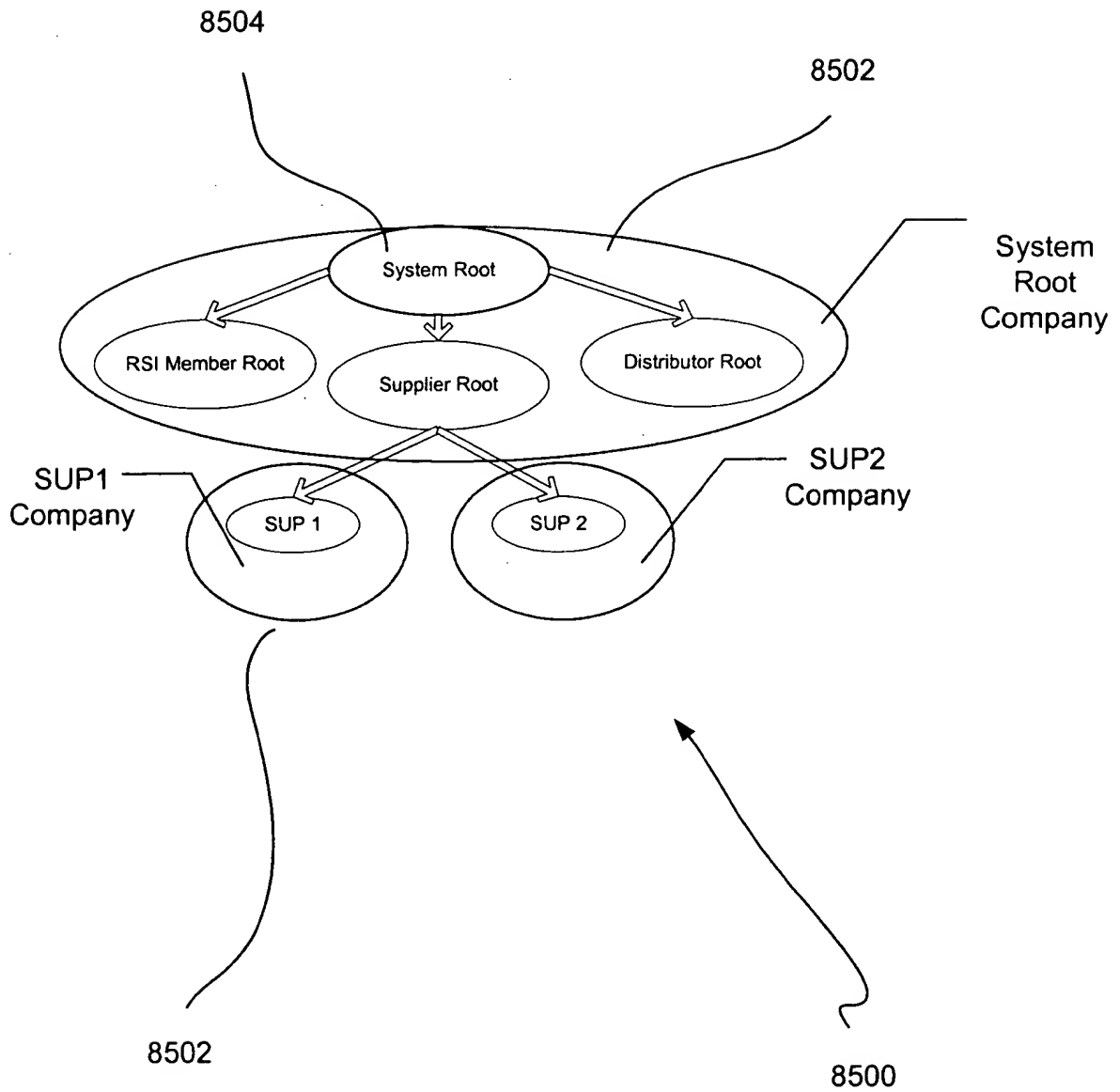


Fig. 85

8600

8602

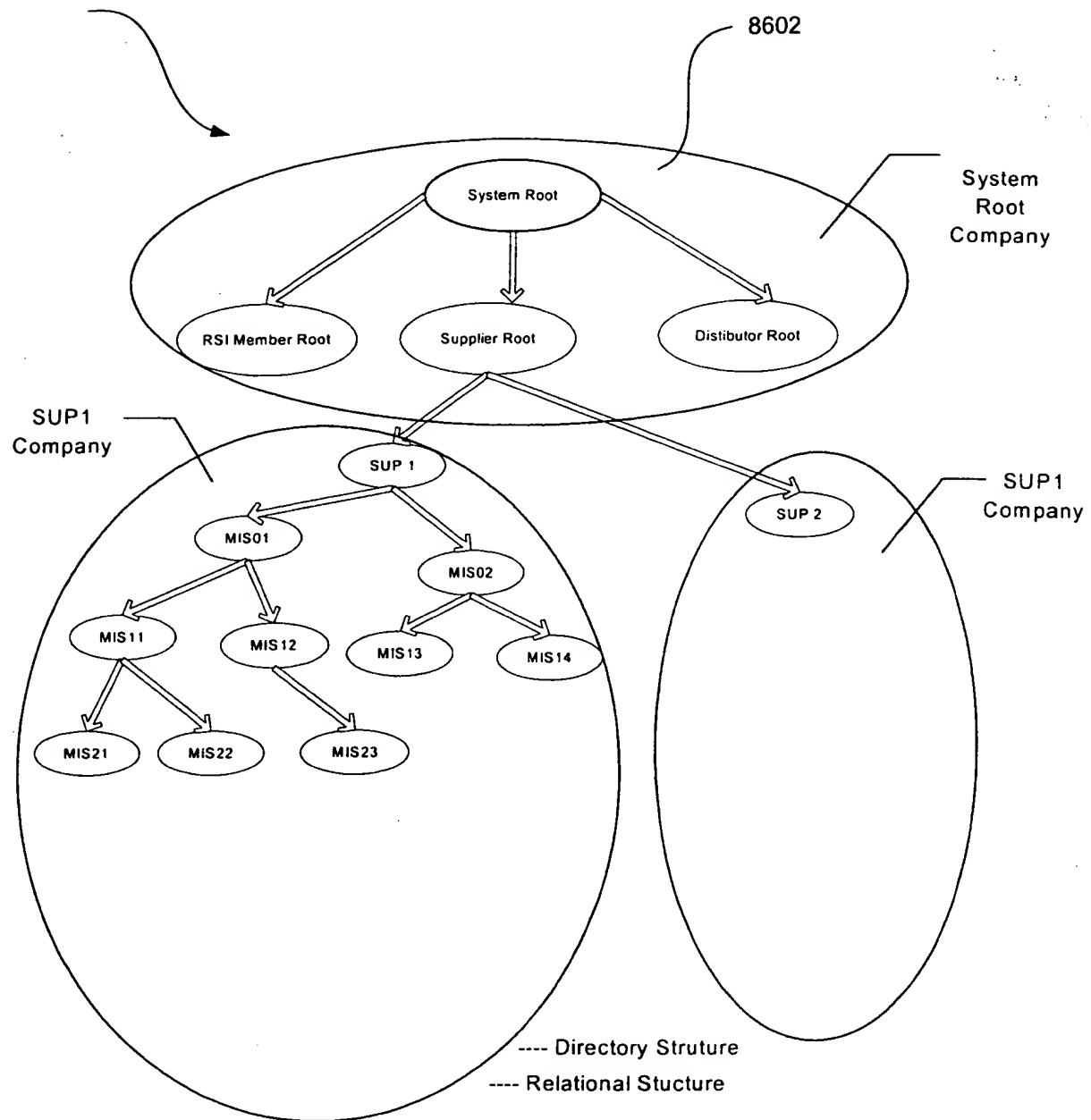


Fig. 86

8700

Group Hierarchy Management: Data Flow

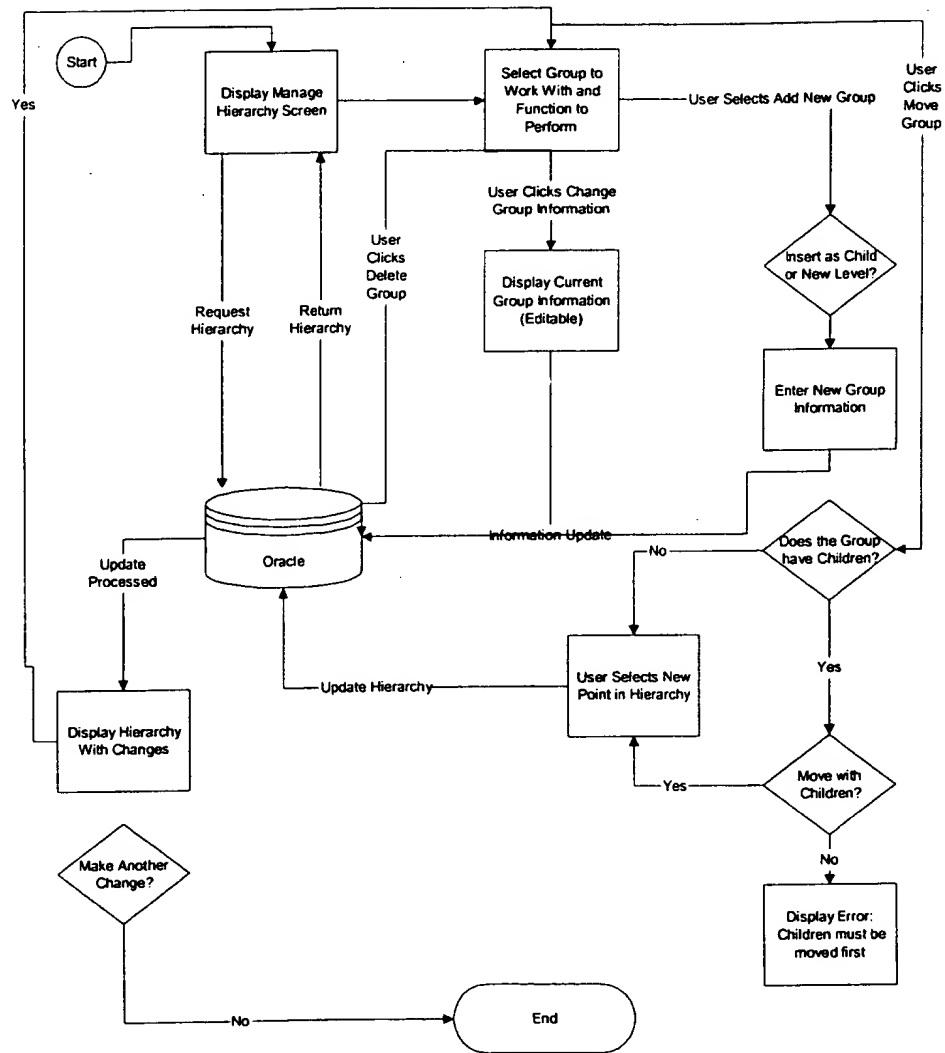


Fig. 87

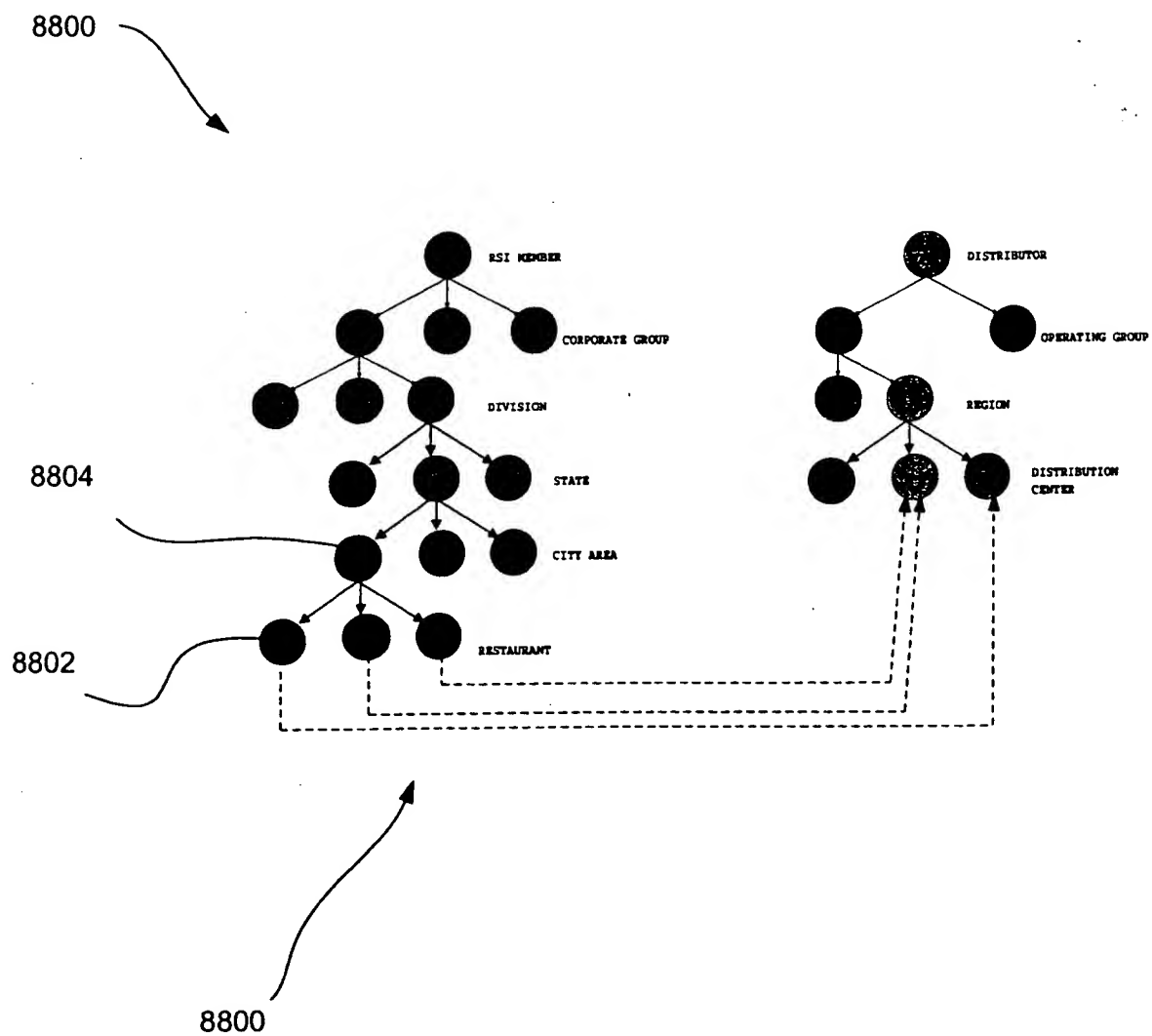


Fig. 88

8902

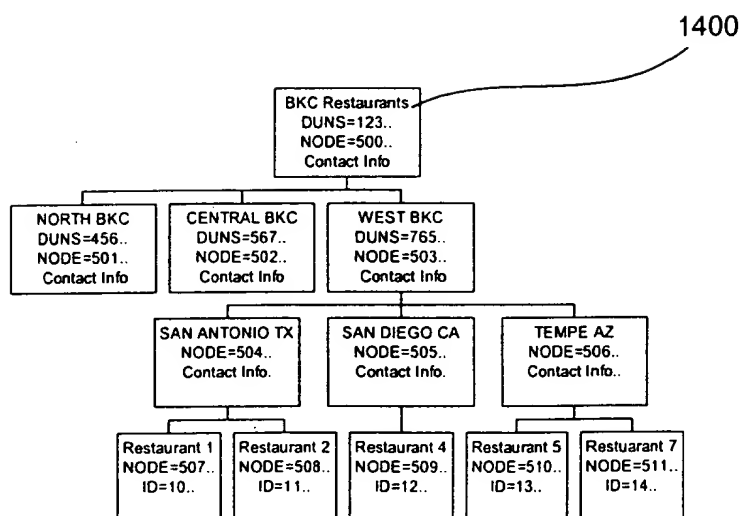


Fig. 89

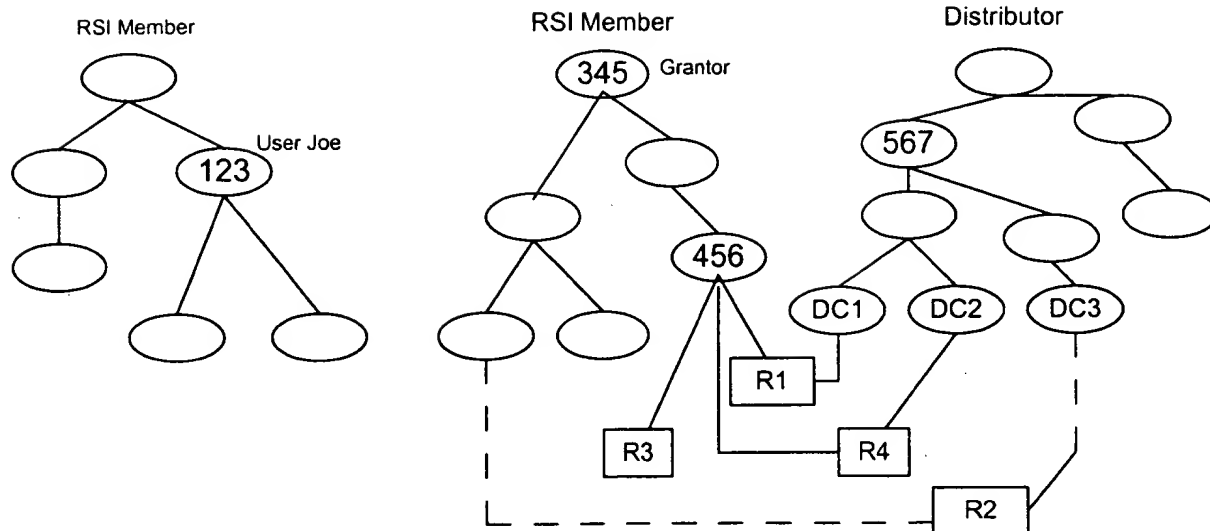


FIG. 90

9100

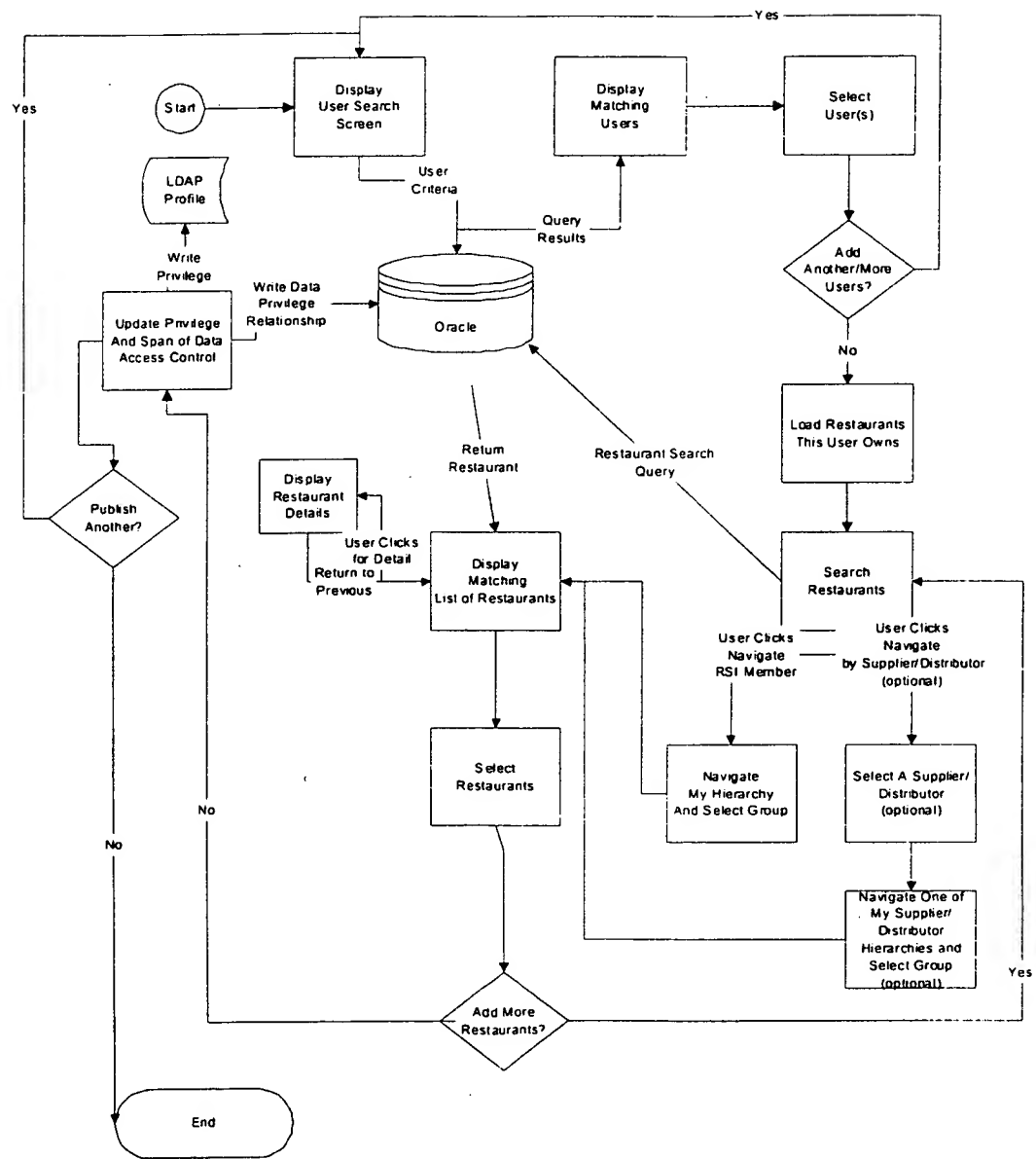


Fig. 91

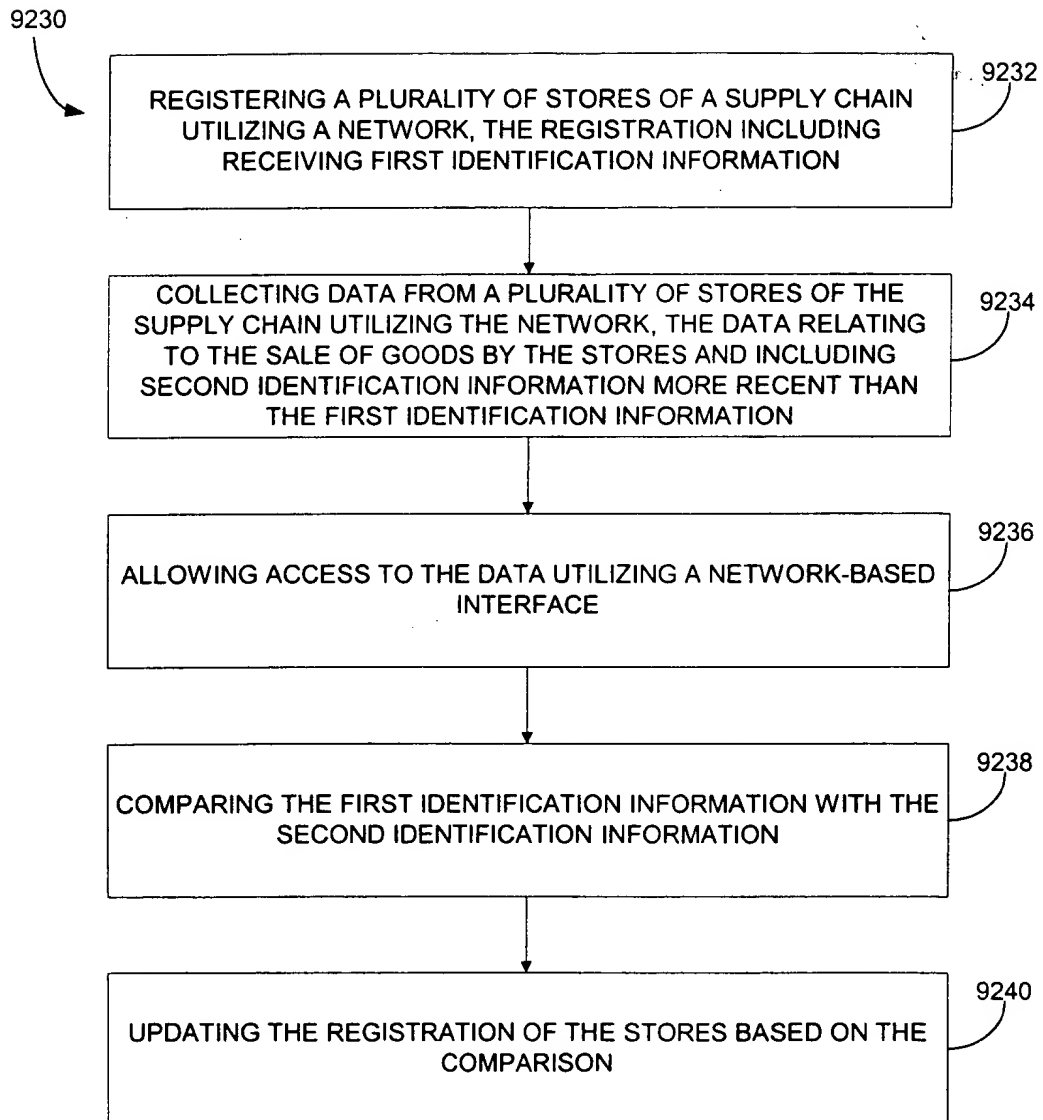


FIG. 92

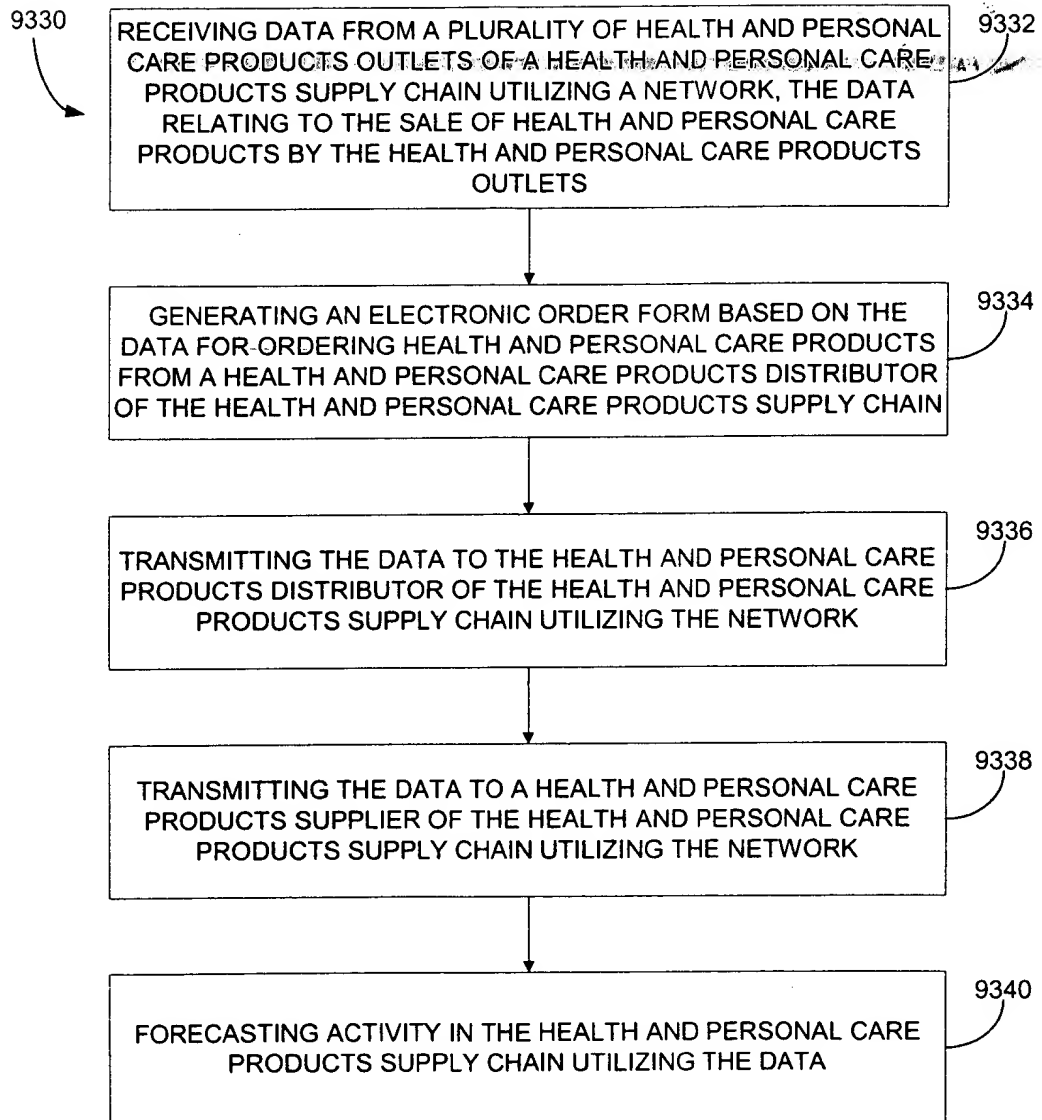


FIG. 93

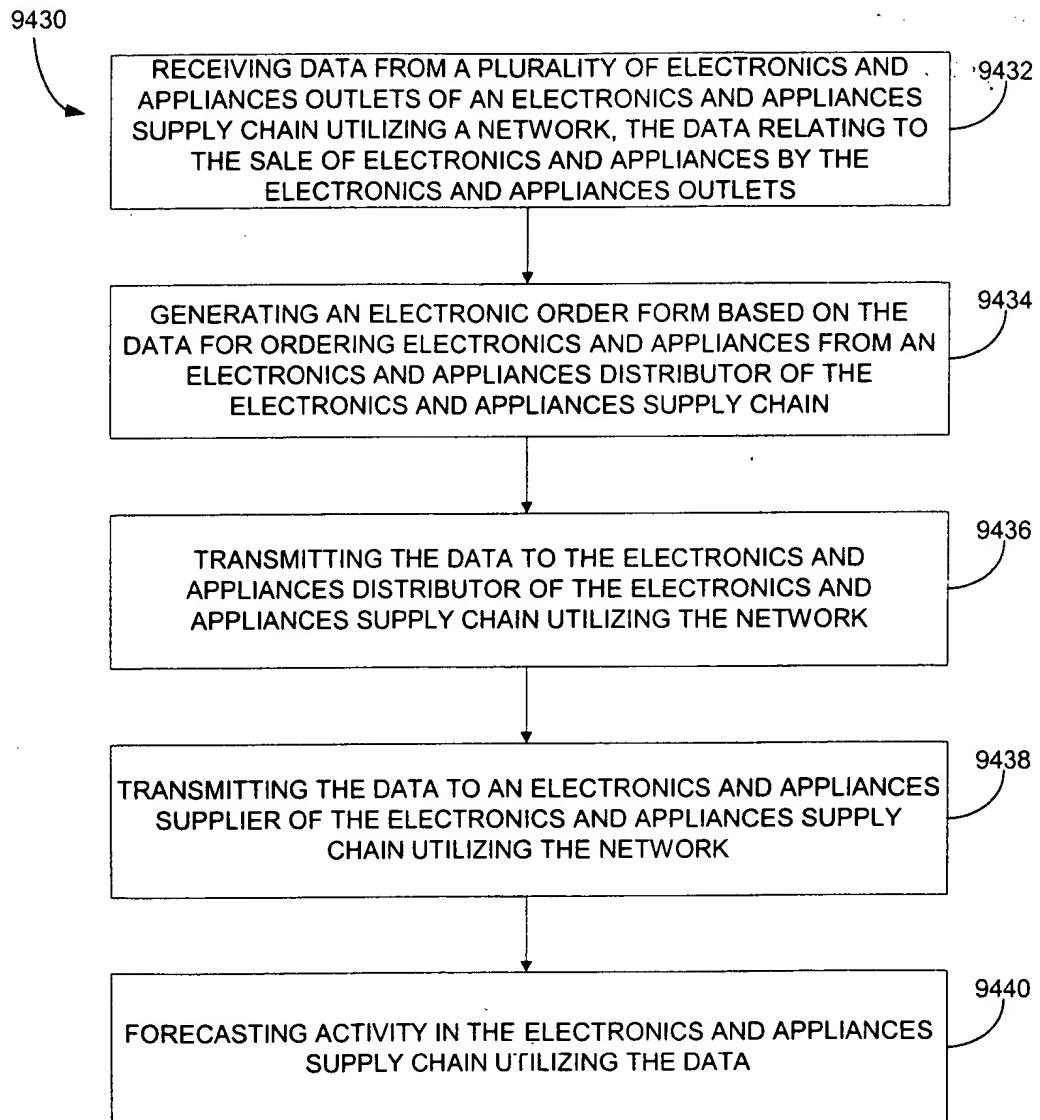


FIG. 94

2025-07-01 10:30:00

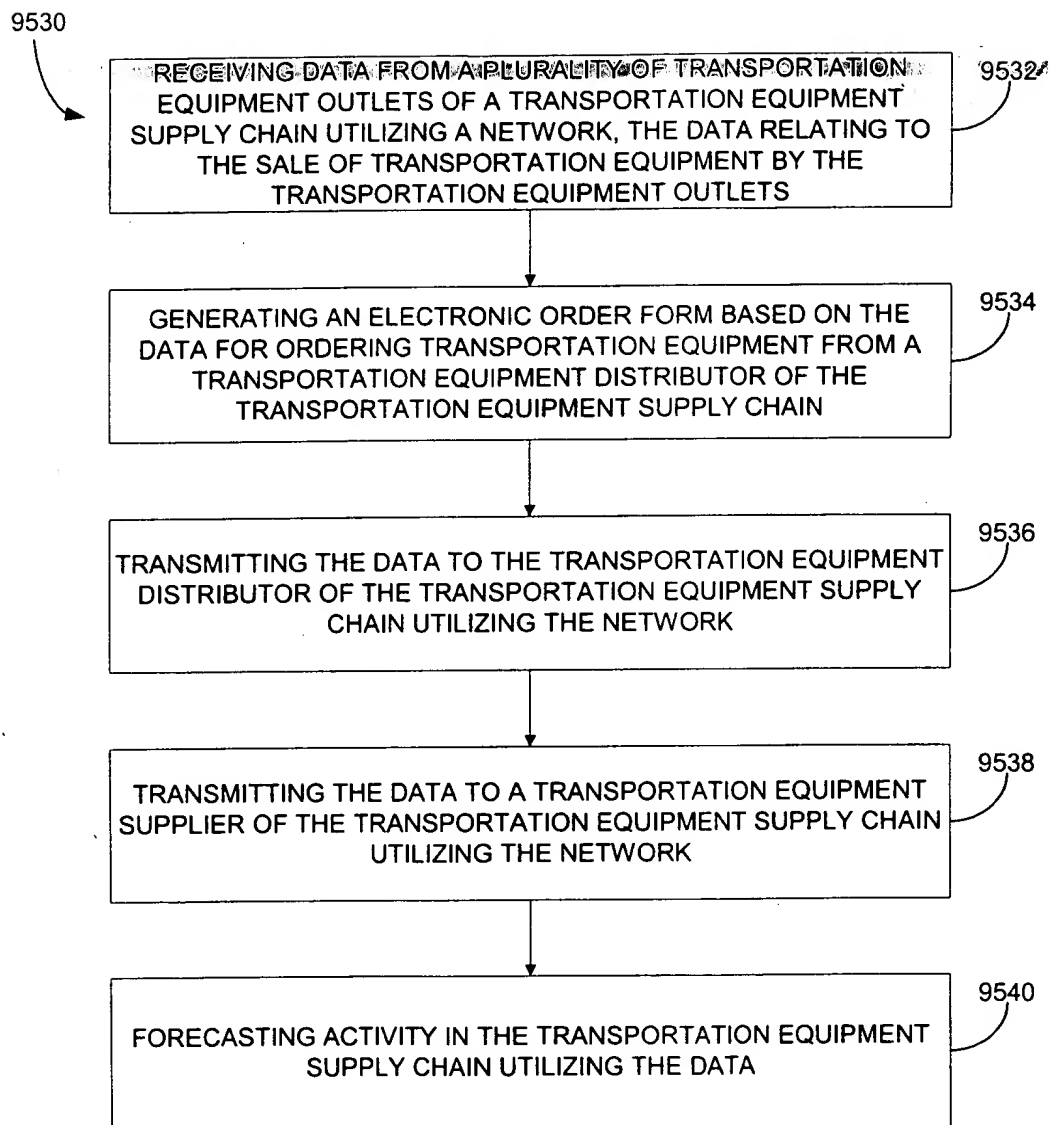


FIG. 95

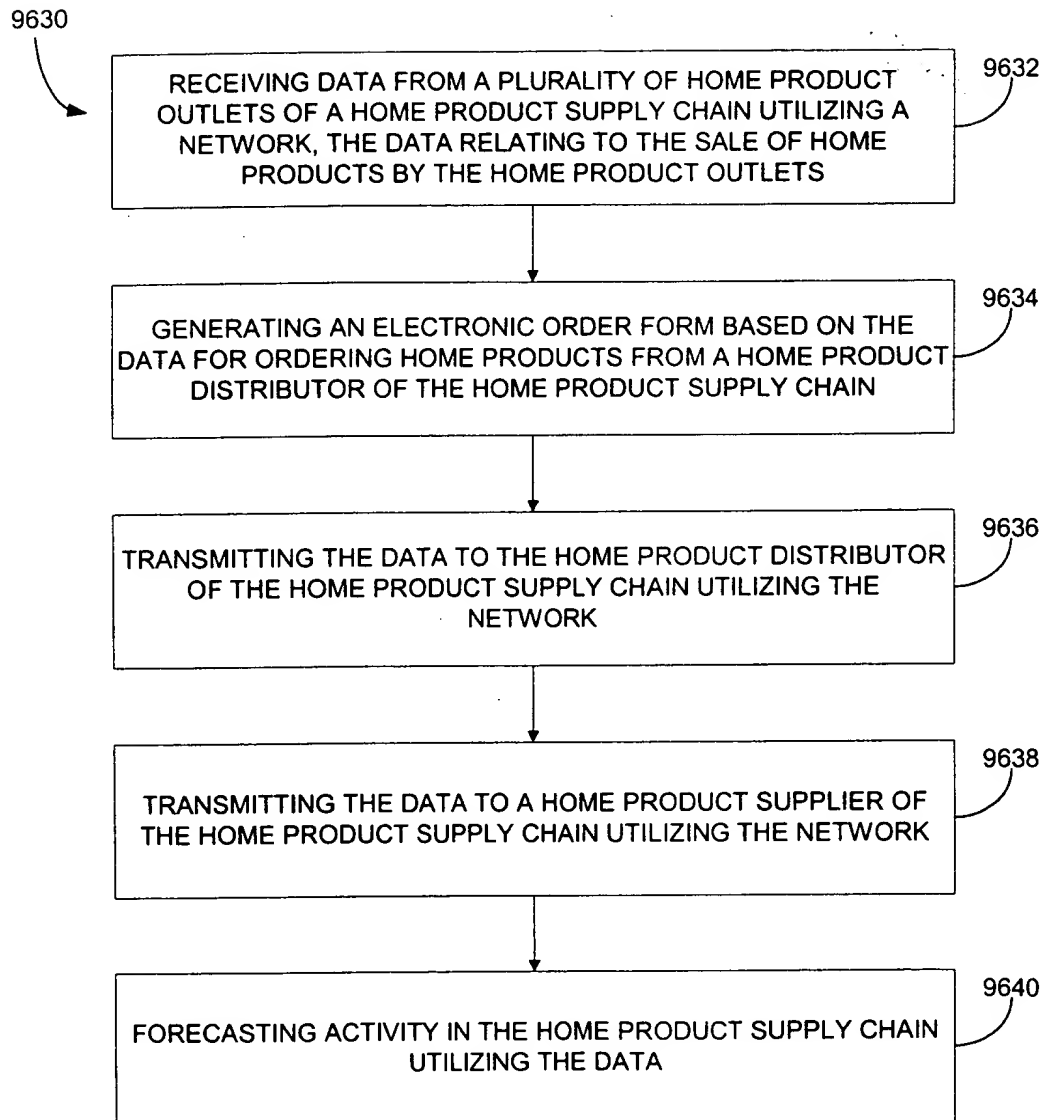


FIG. 96

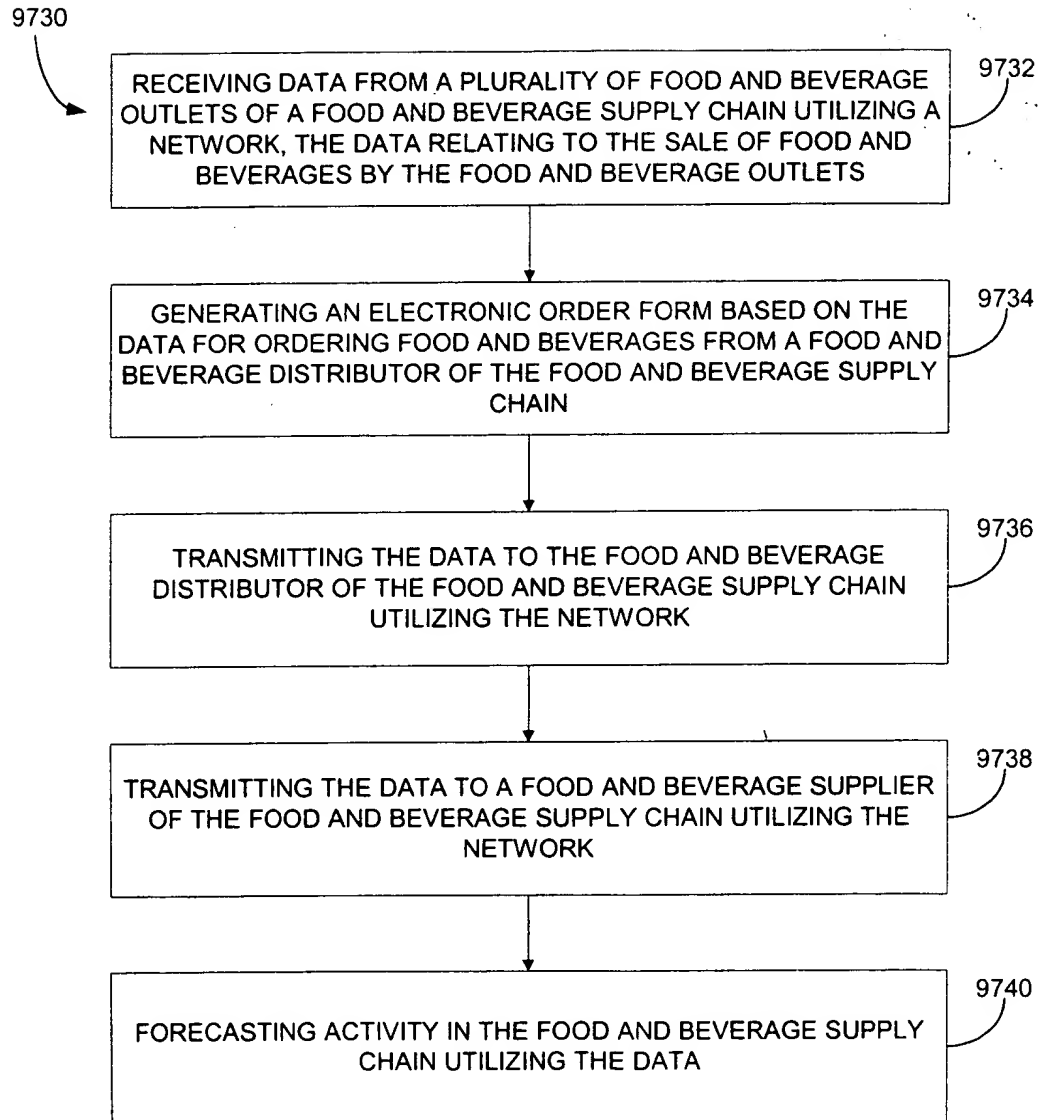


FIG. 97

9830

RECEIVING DATA FROM A PLURALITY OF MACHINERY OUTLETS
OF A MACHINERY SUPPLY CHAIN UTILIZING A NETWORK, THE
DATA RELATING TO THE SALE OF MACHINERY BY THE
MACHINERY OUTLETS

9832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING MACHINERY FROM A MACHINERY
DISTRIBUTOR OF THE MACHINERY SUPPLY CHAIN

9834

TRANSMITTING THE DATA TO THE MACHINERY DISTRIBUTOR OF
THE MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9836

TRANSMITTING THE DATA TO A MACHINERY SUPPLIER OF THE
MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9838

FORECASTING ACTIVITY IN THE MACHINERY SUPPLY CHAIN
UTILIZING THE DATA

9840

FIG. 98

9930

RECEIVING DATA FROM A PLURALITY OF SPORTING GOODS
OUTLETS OF A SPORTING GOODS SUPPLY CHAIN UTILIZING A
NETWORK, THE DATA RELATING TO THE SALE OF SPORTING
GOODS BY THE SPORTING GOODS OUTLETS

9932

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING SPORTING GOODS FROM A SPORTING
GOODS DISTRIBUTOR OF THE SPORTING GOODS SUPPLY CHAIN

9934

TRANSMITTING THE DATA TO THE SPORTING GOODS
DISTRIBUTOR OF THE SPORTING GOODS SUPPLY CHAIN
UTILIZING THE NETWORK

9936

TRANSMITTING THE DATA TO A SPORTING GOODS SUPPLIER OF
THE SPORTING GOODS SUPPLY CHAIN UTILIZING THE NETWORK

9938

FORECASTING ACTIVITY IN THE SPORTING GOODS SUPPLY
CHAIN UTILIZING THE DATA

9940

FIG. 99

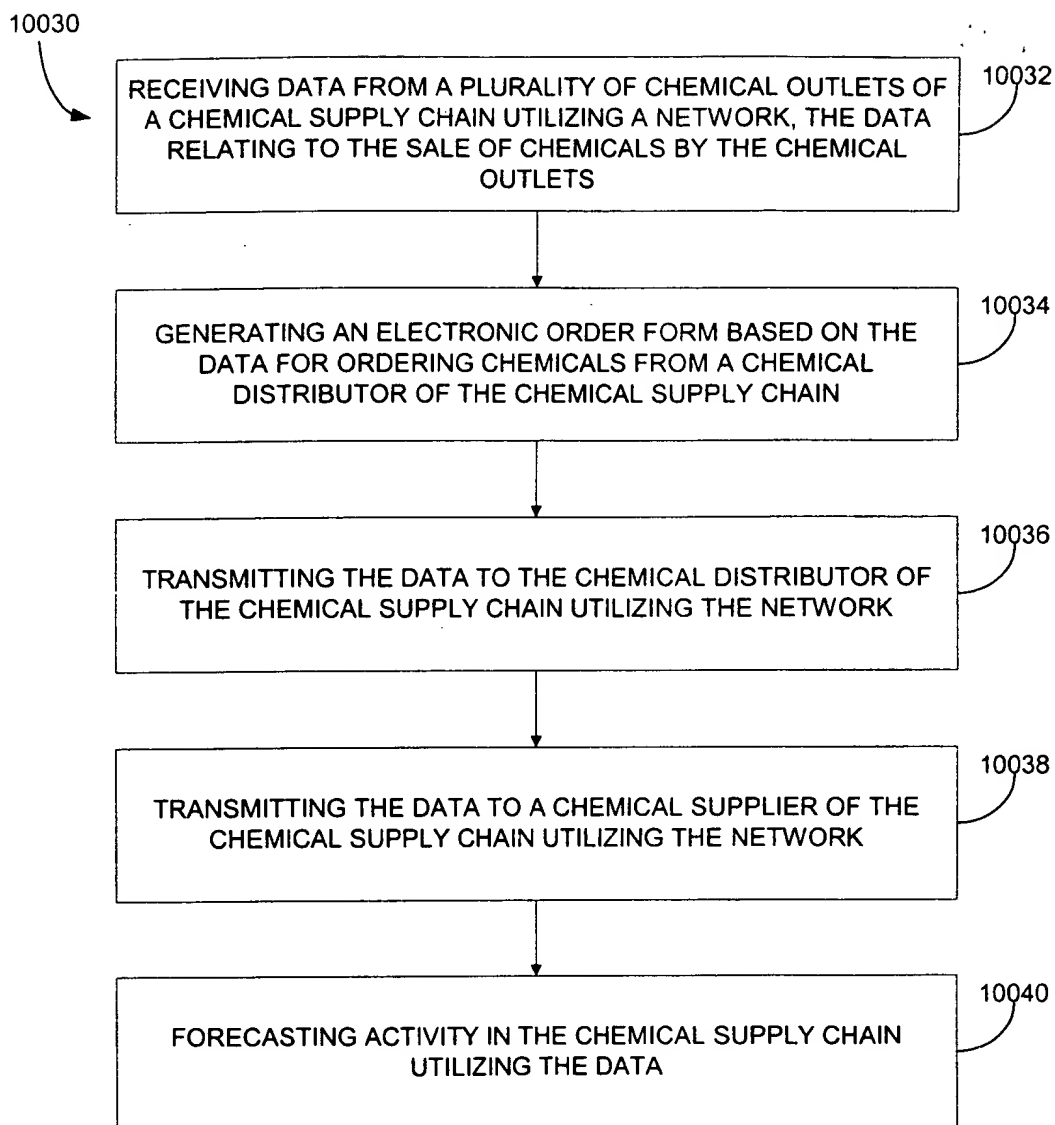


FIG. 100

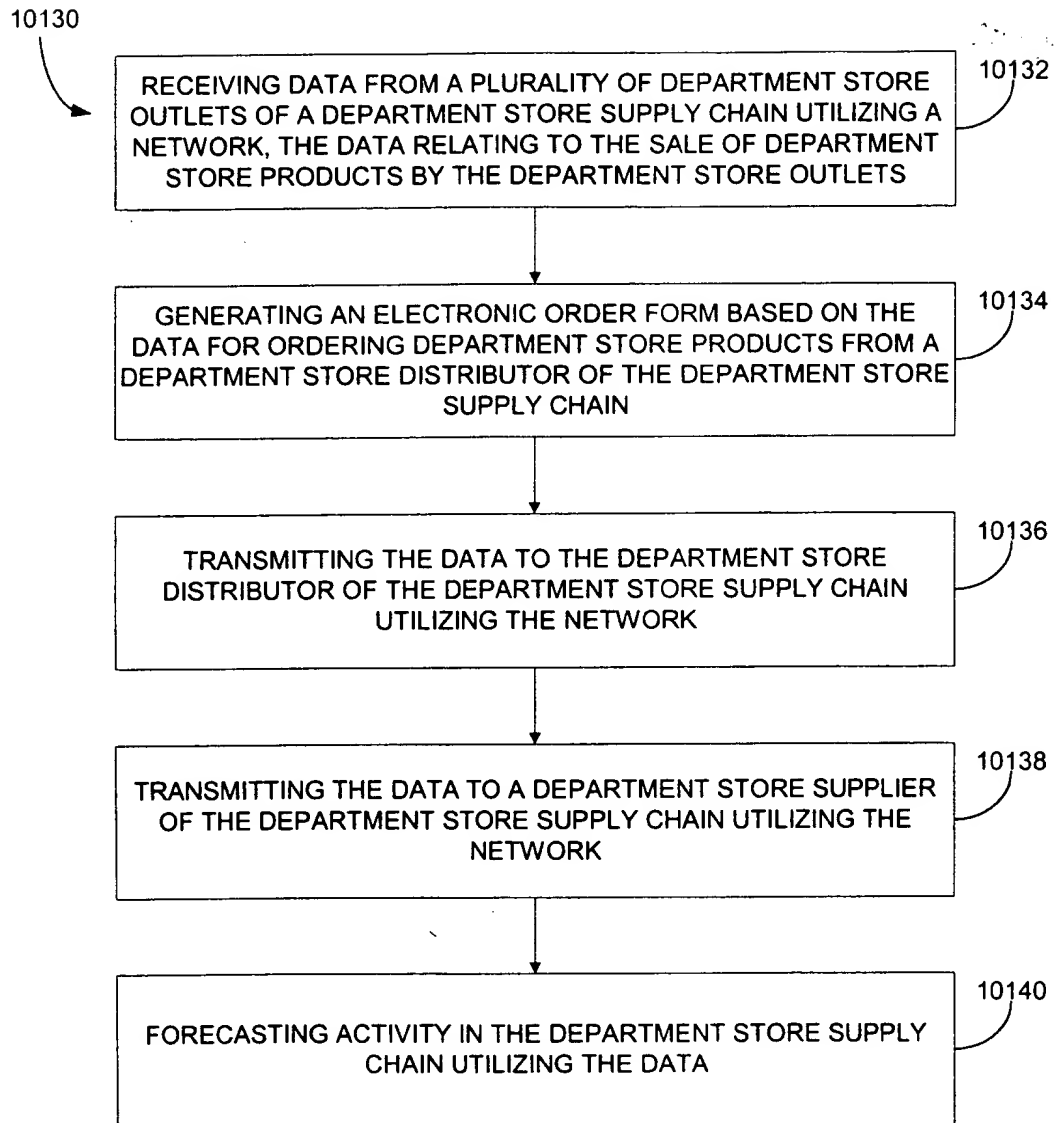


FIG. 101

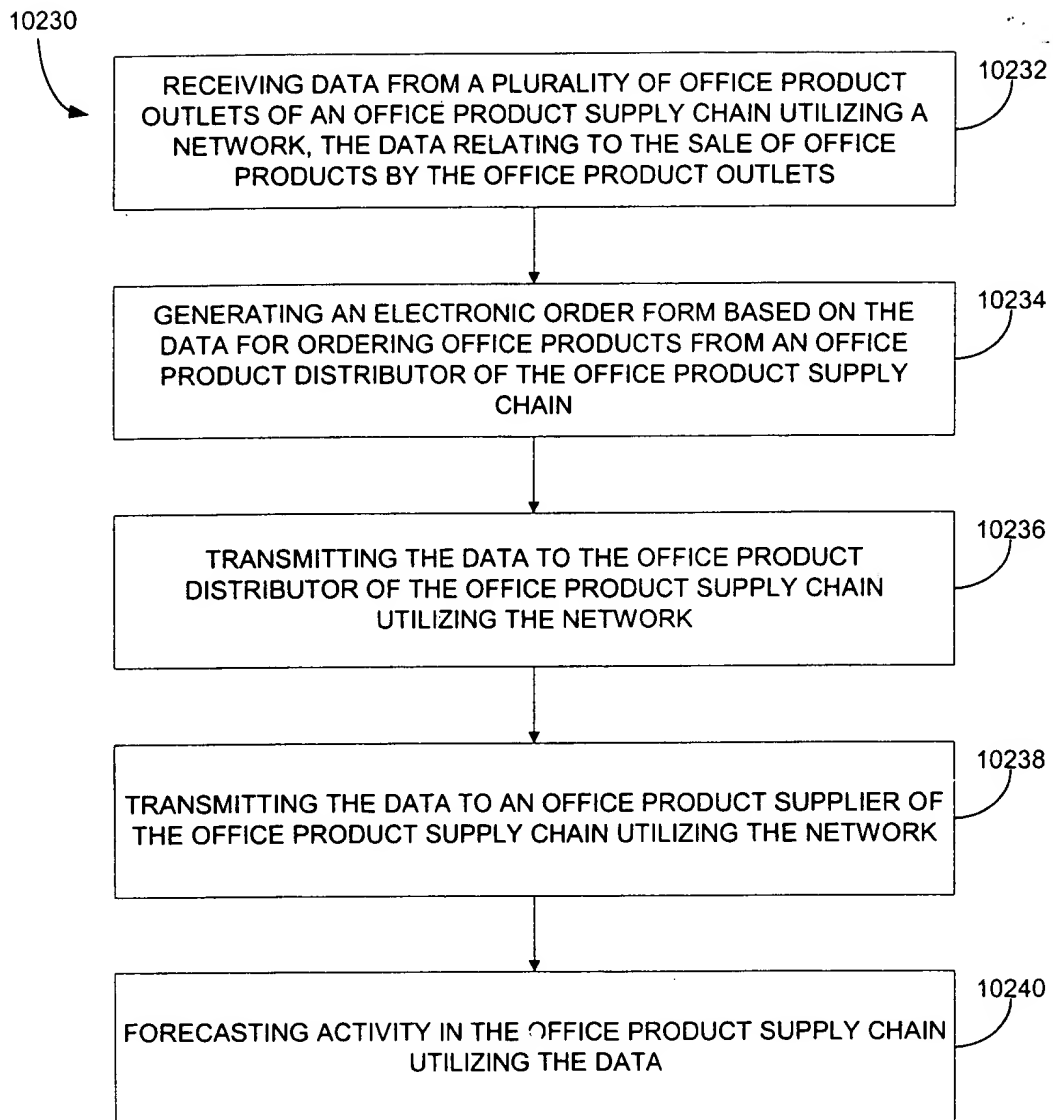


FIG. 102A

10260

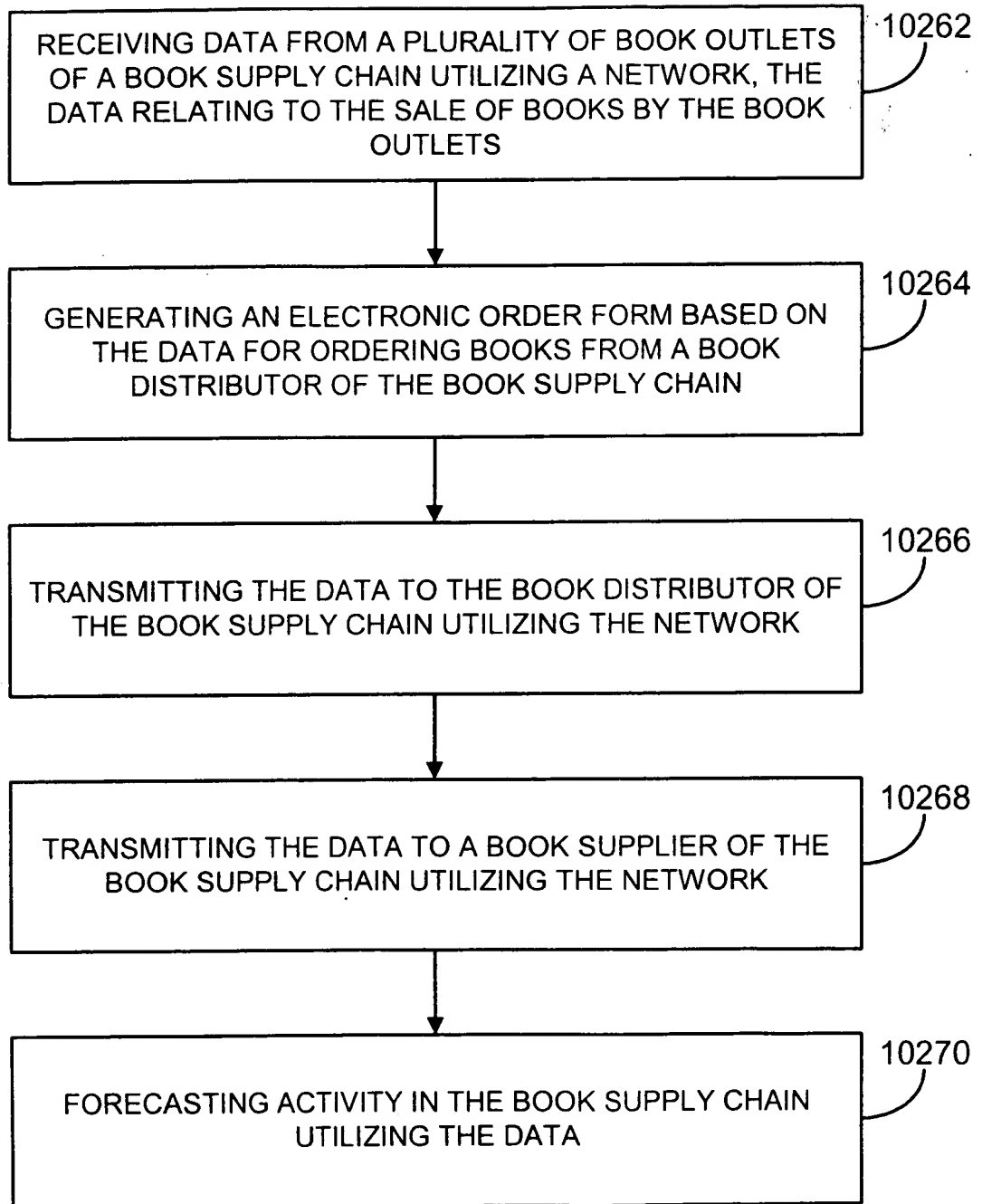


FIG. 102B

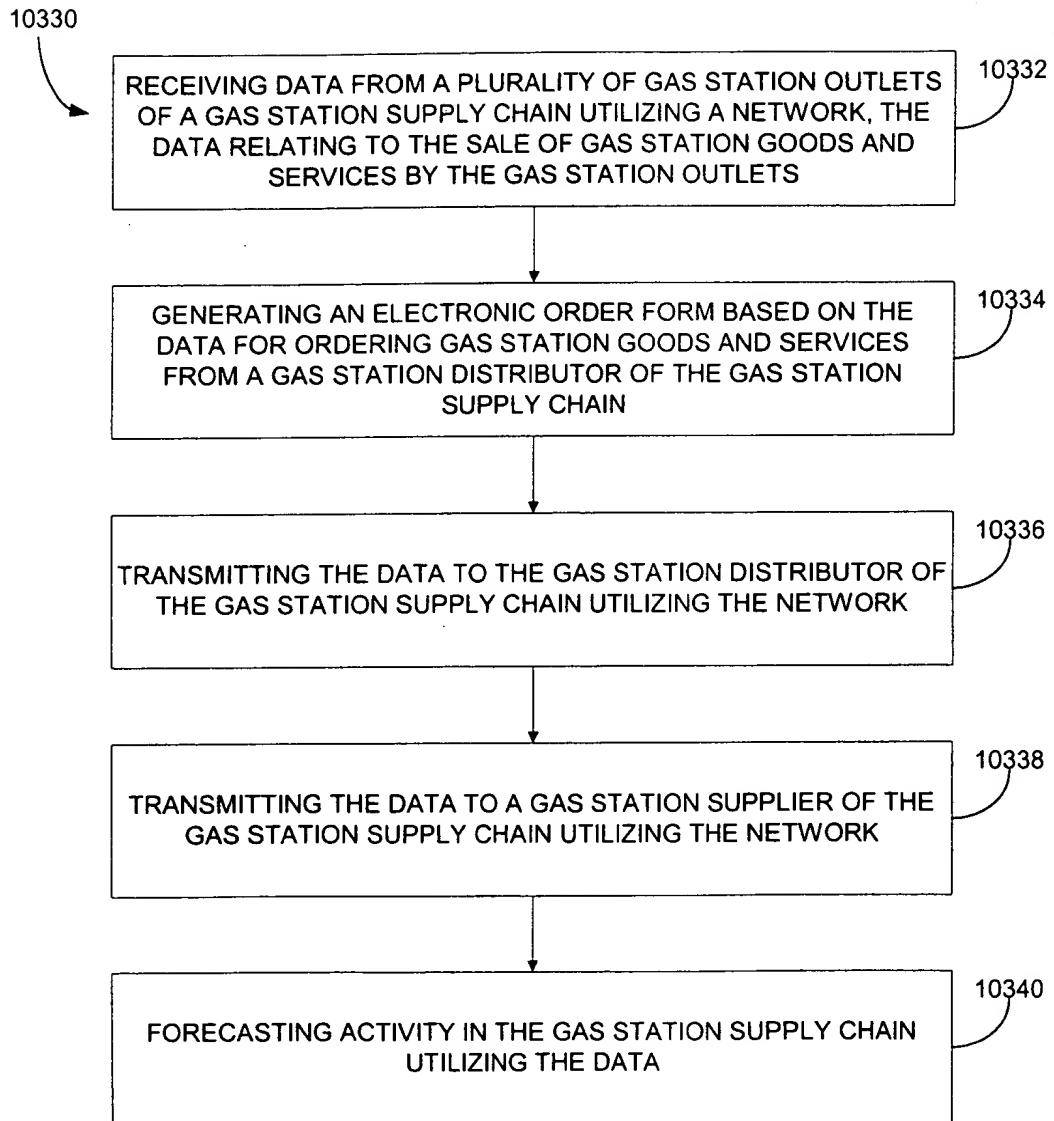


FIG. 103

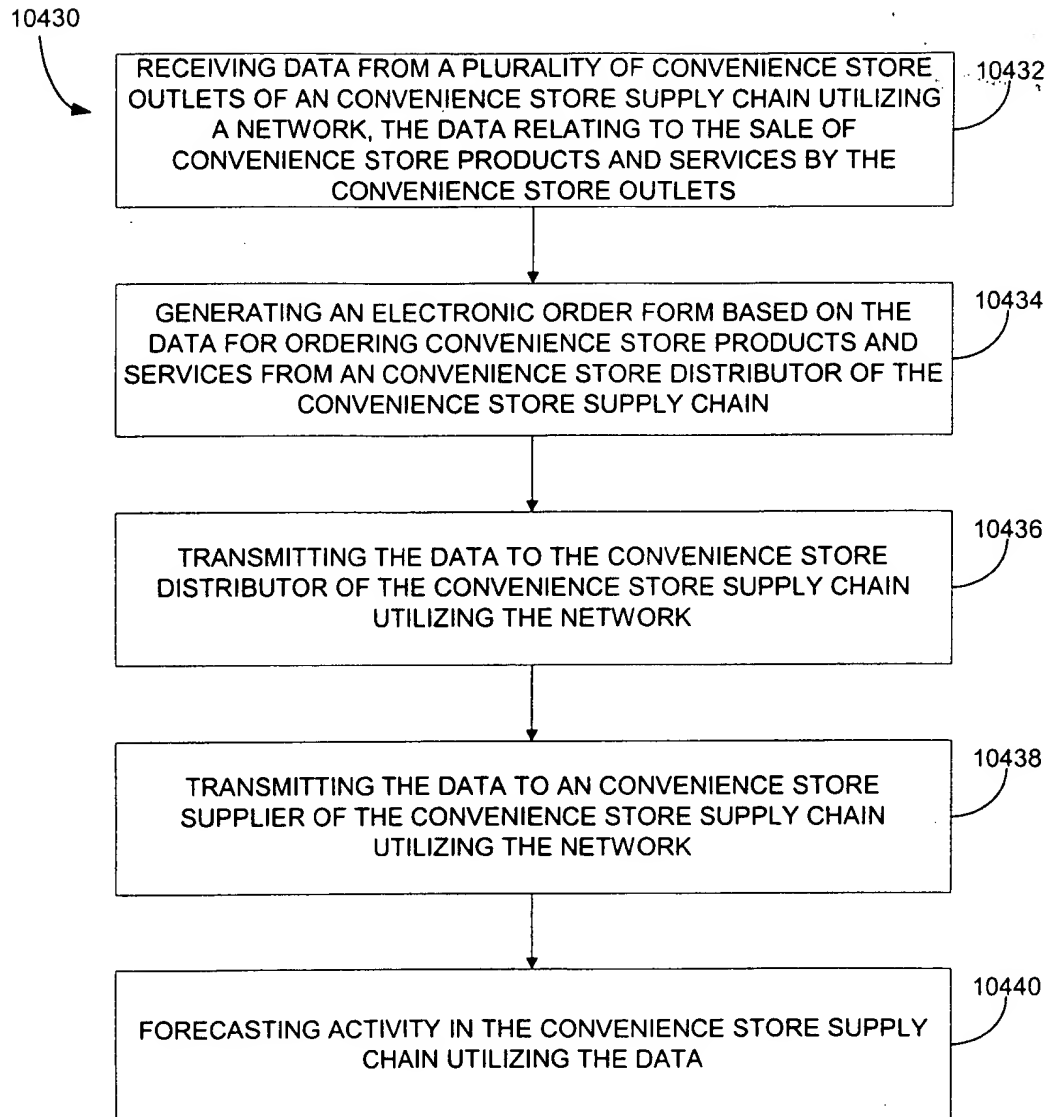


FIG. 104A

10460

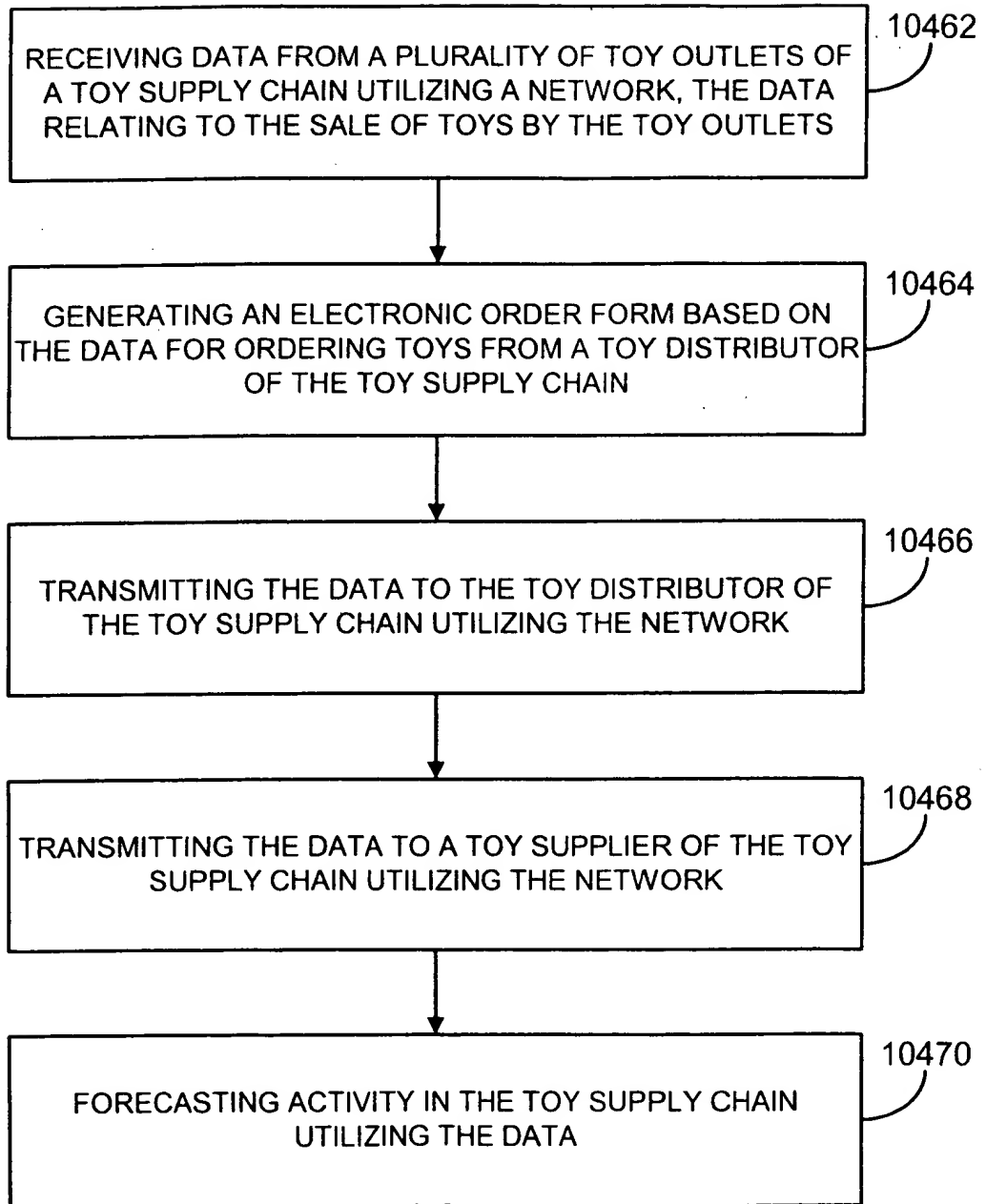


FIG. 104B

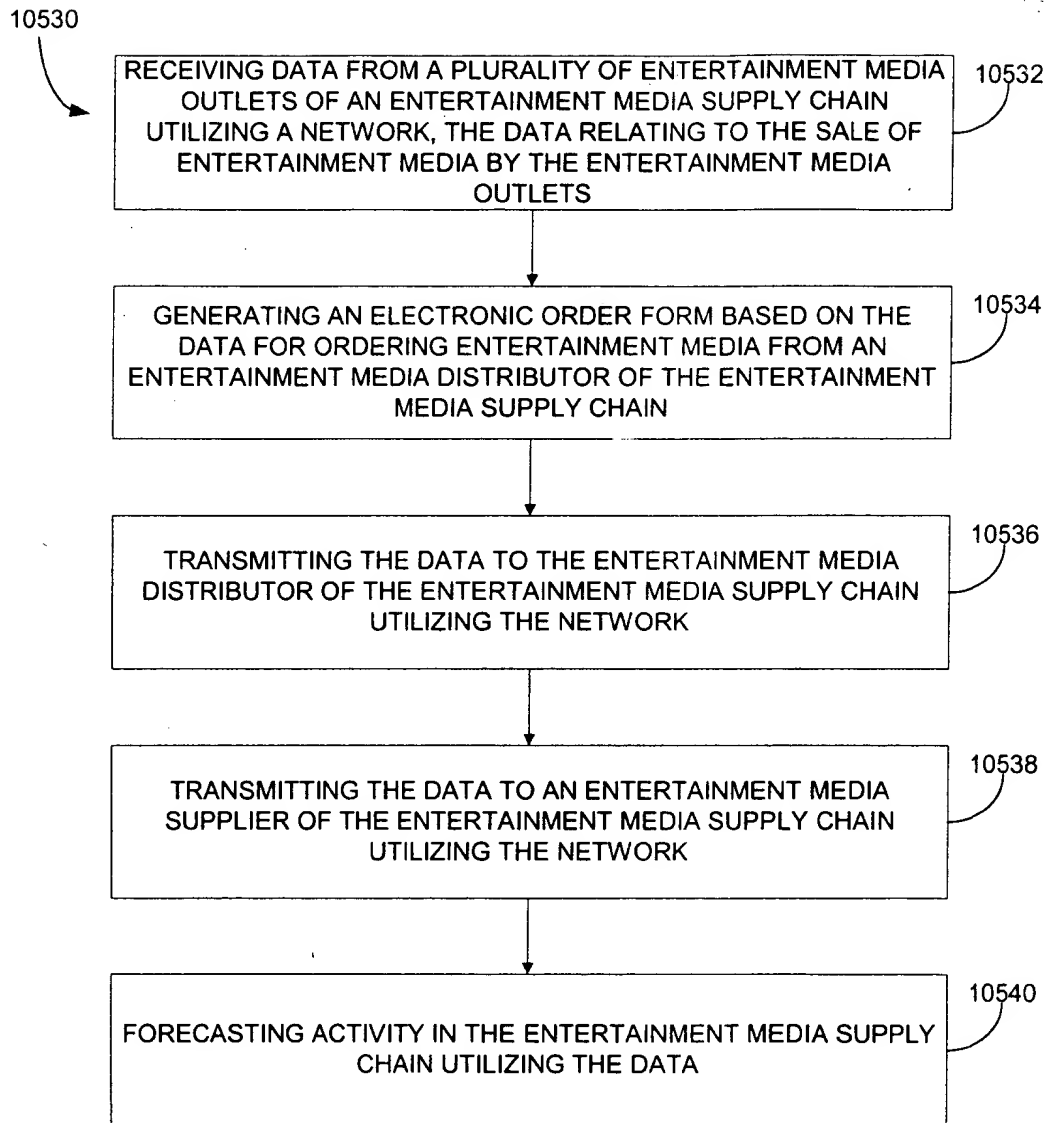


FIG. 105

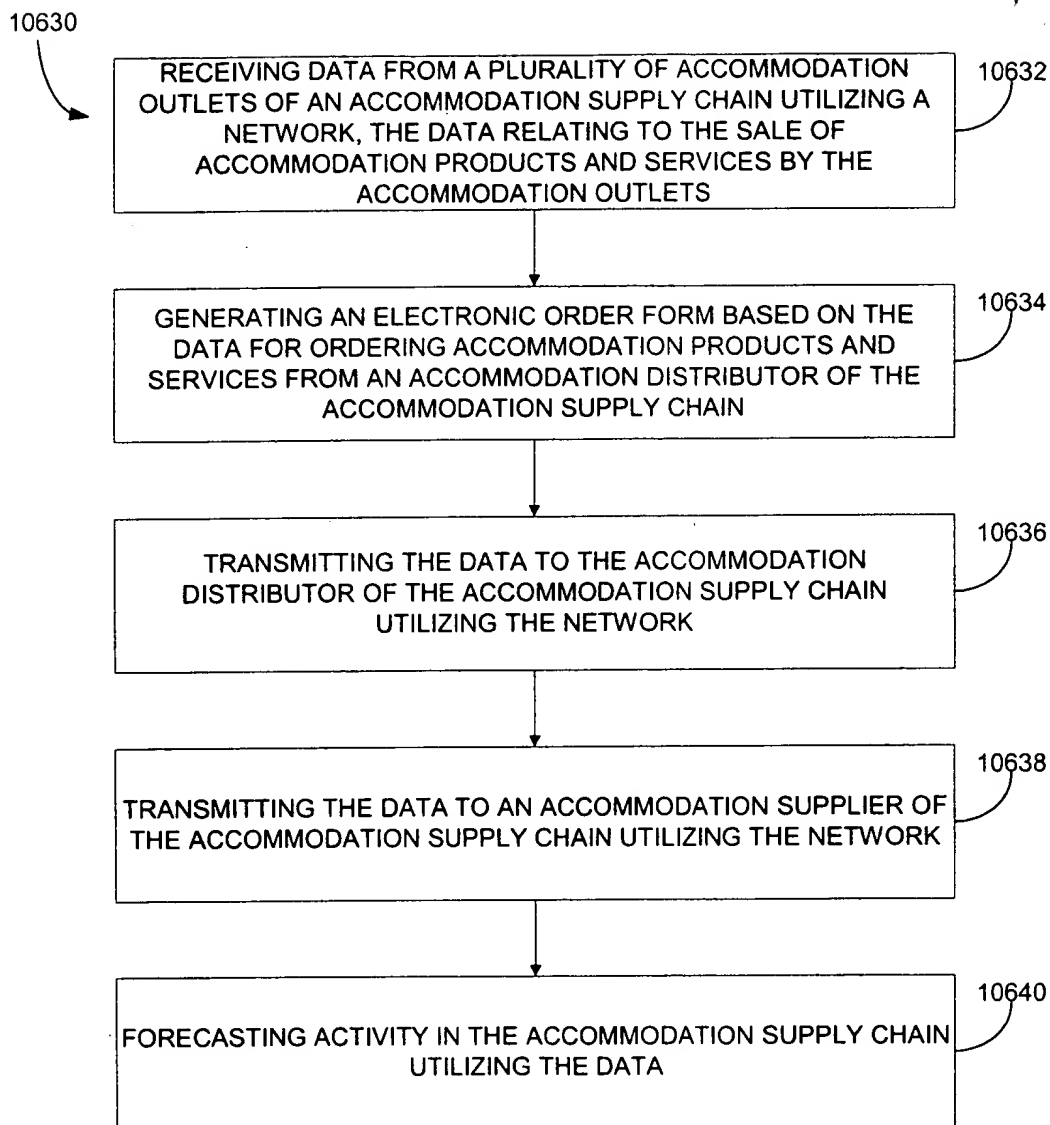


FIG. 106

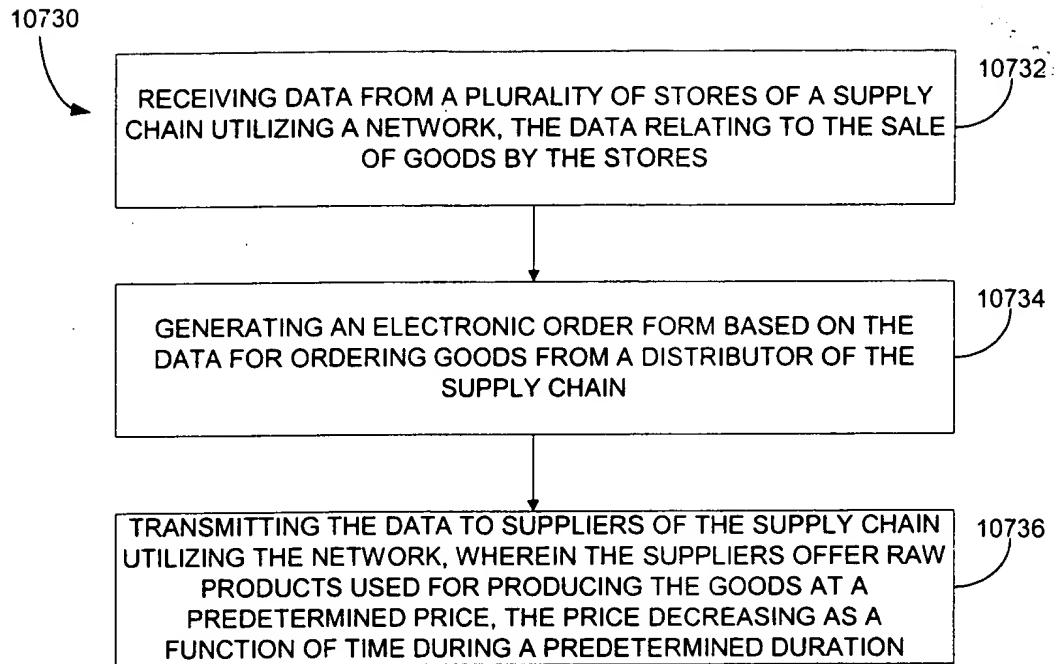


FIG. 107

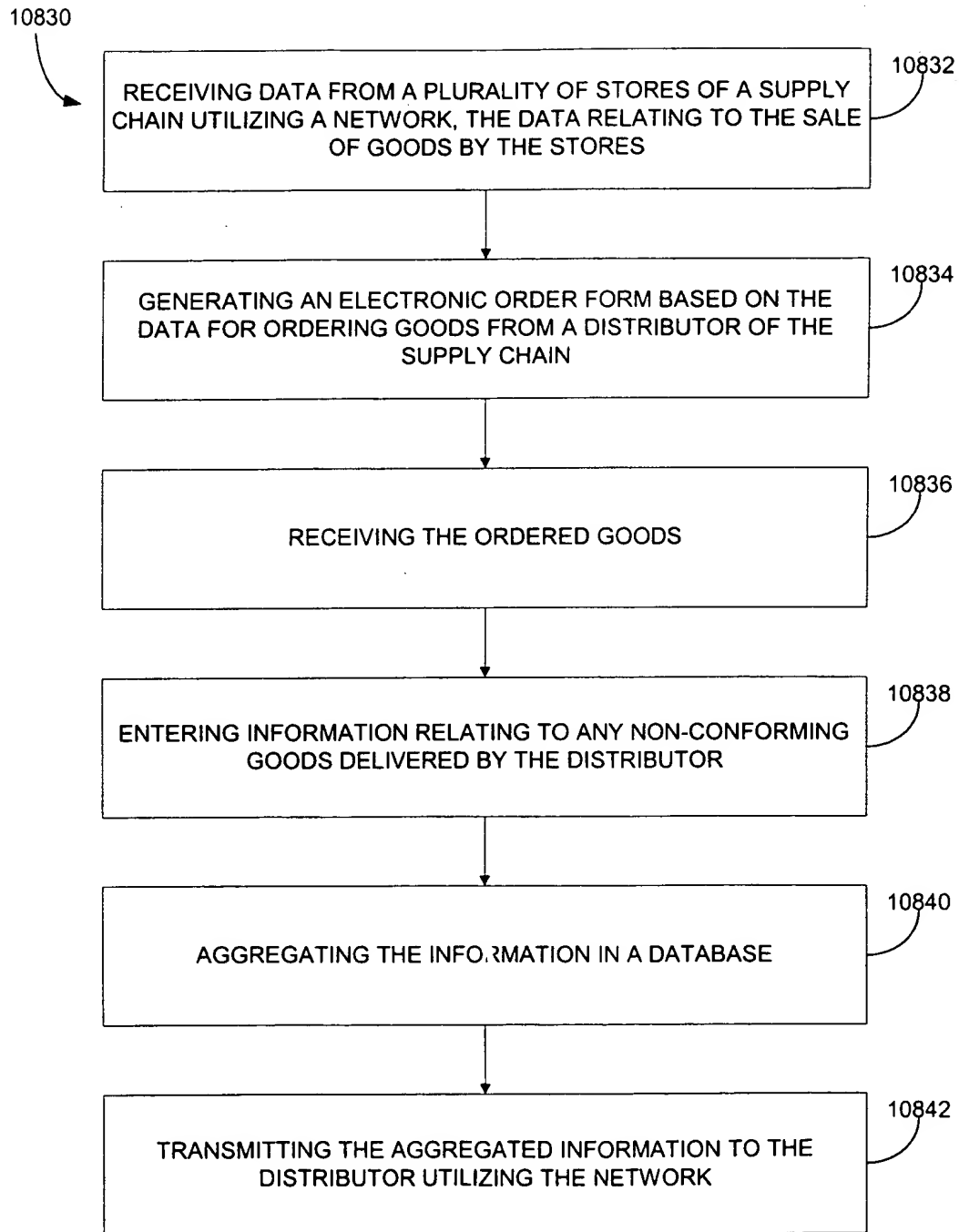


FIG. 108

10900

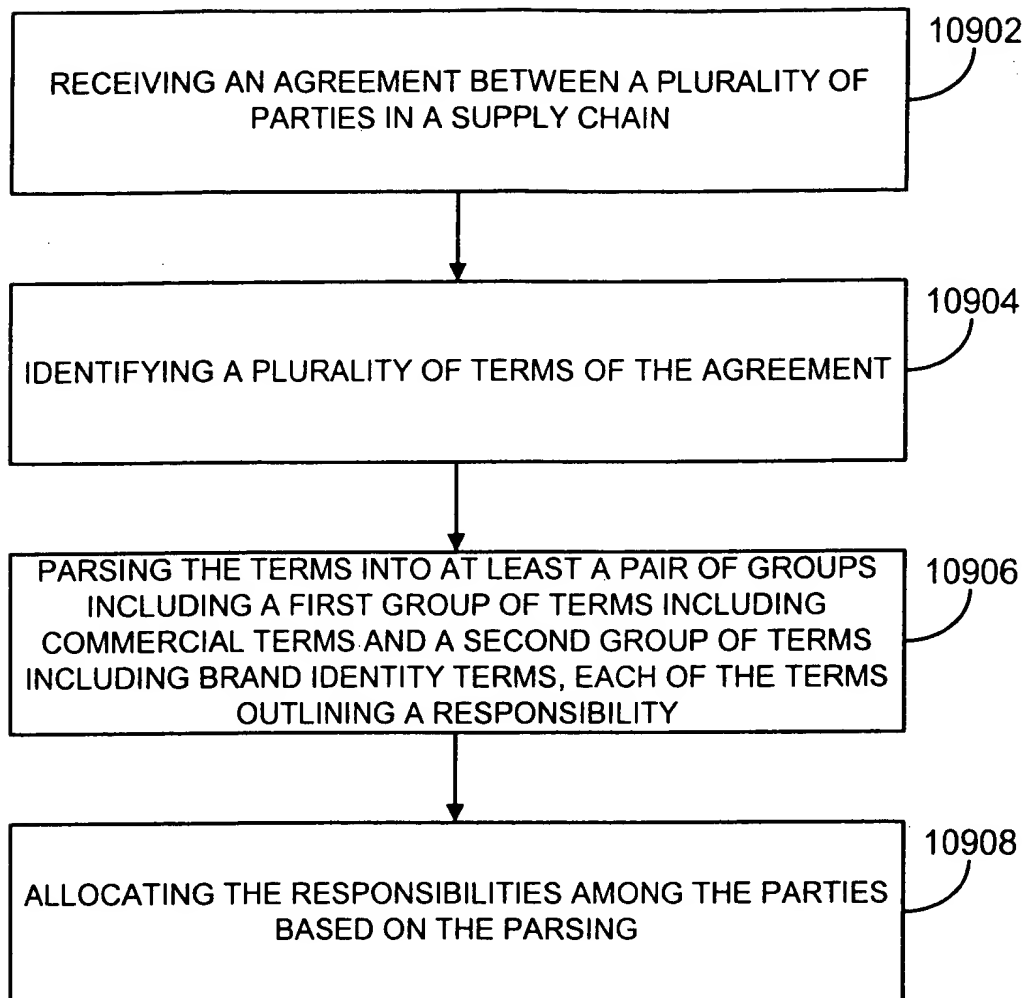


FIG. 109

11000

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11002

DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11004

COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

11006

FIG. 110

11100

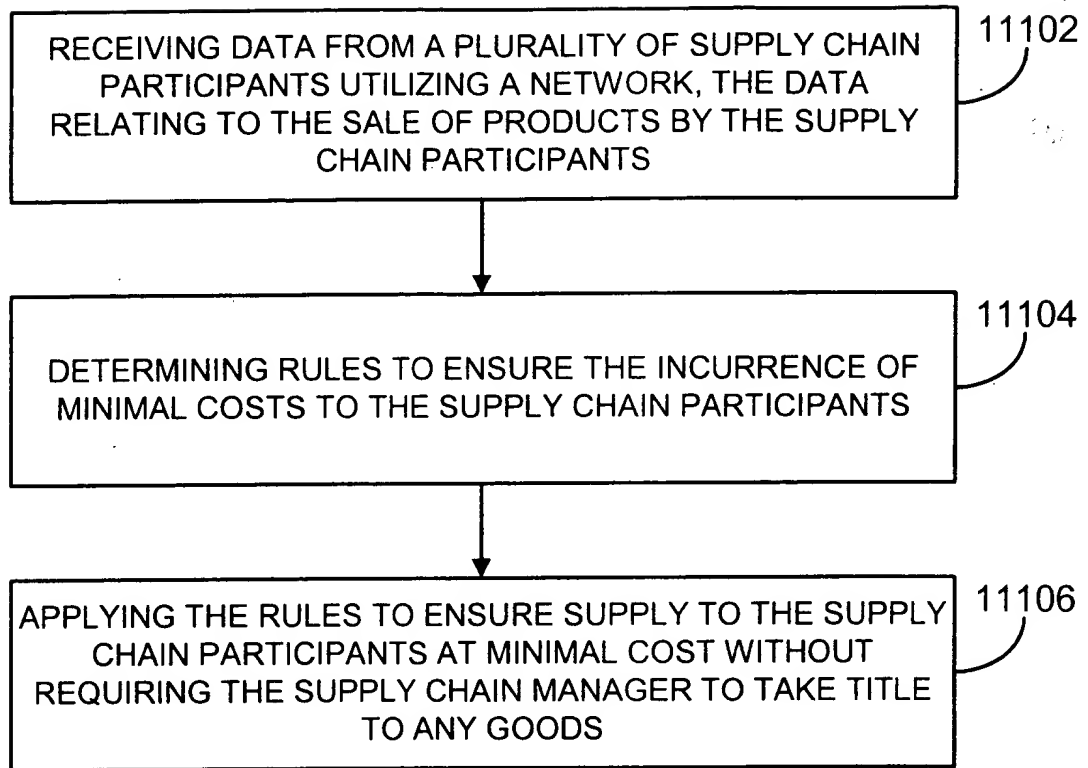


FIG. 111

11200

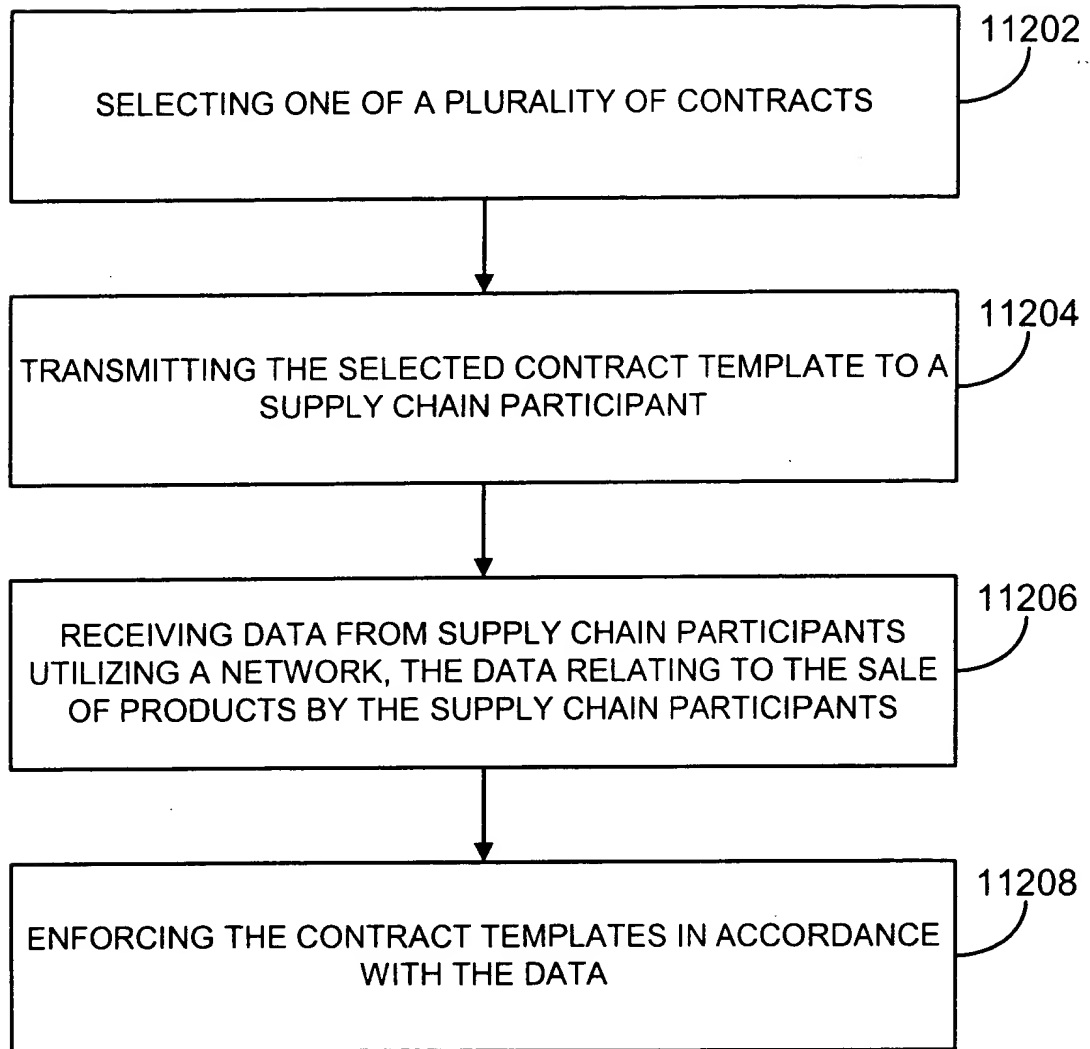


FIG. 112

11300

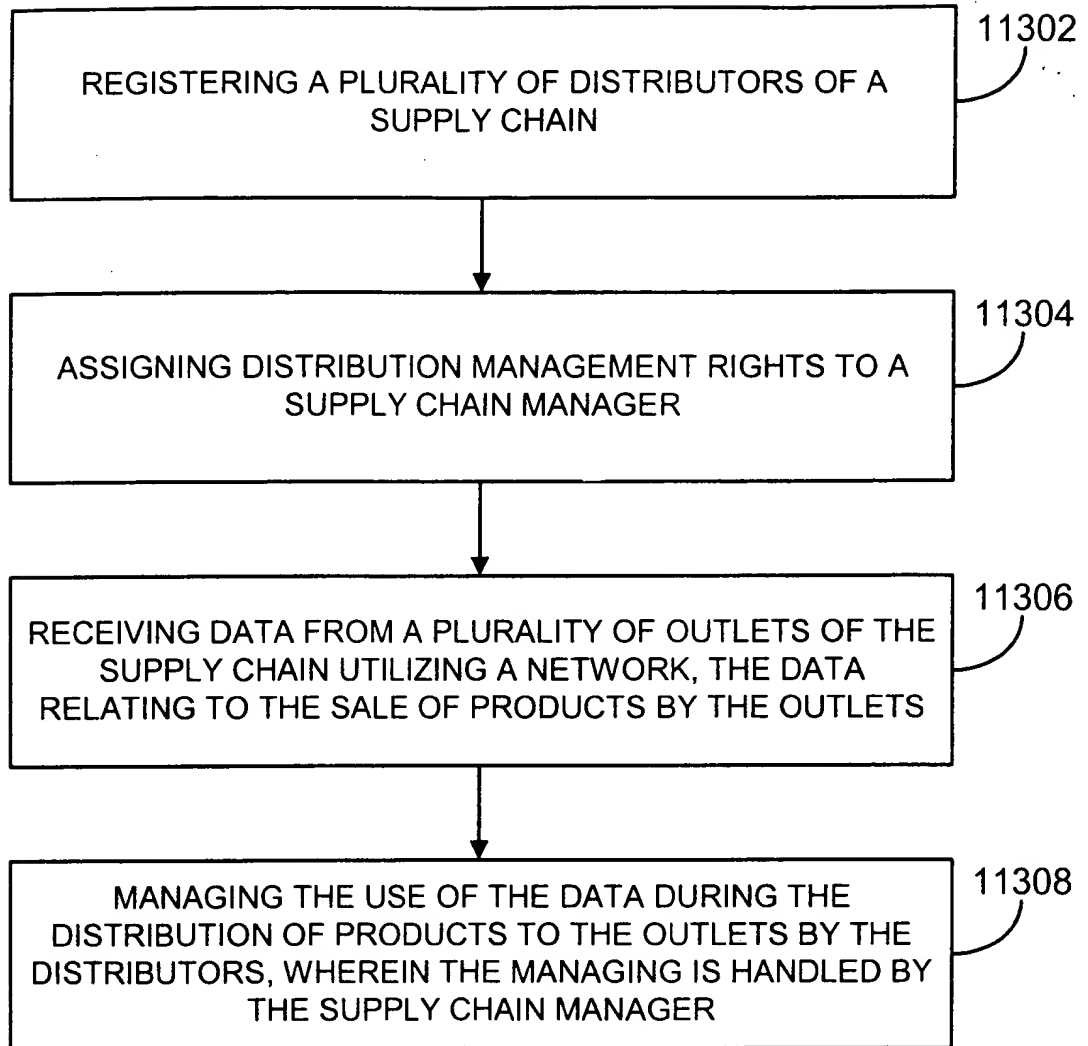


FIG. 113

11400

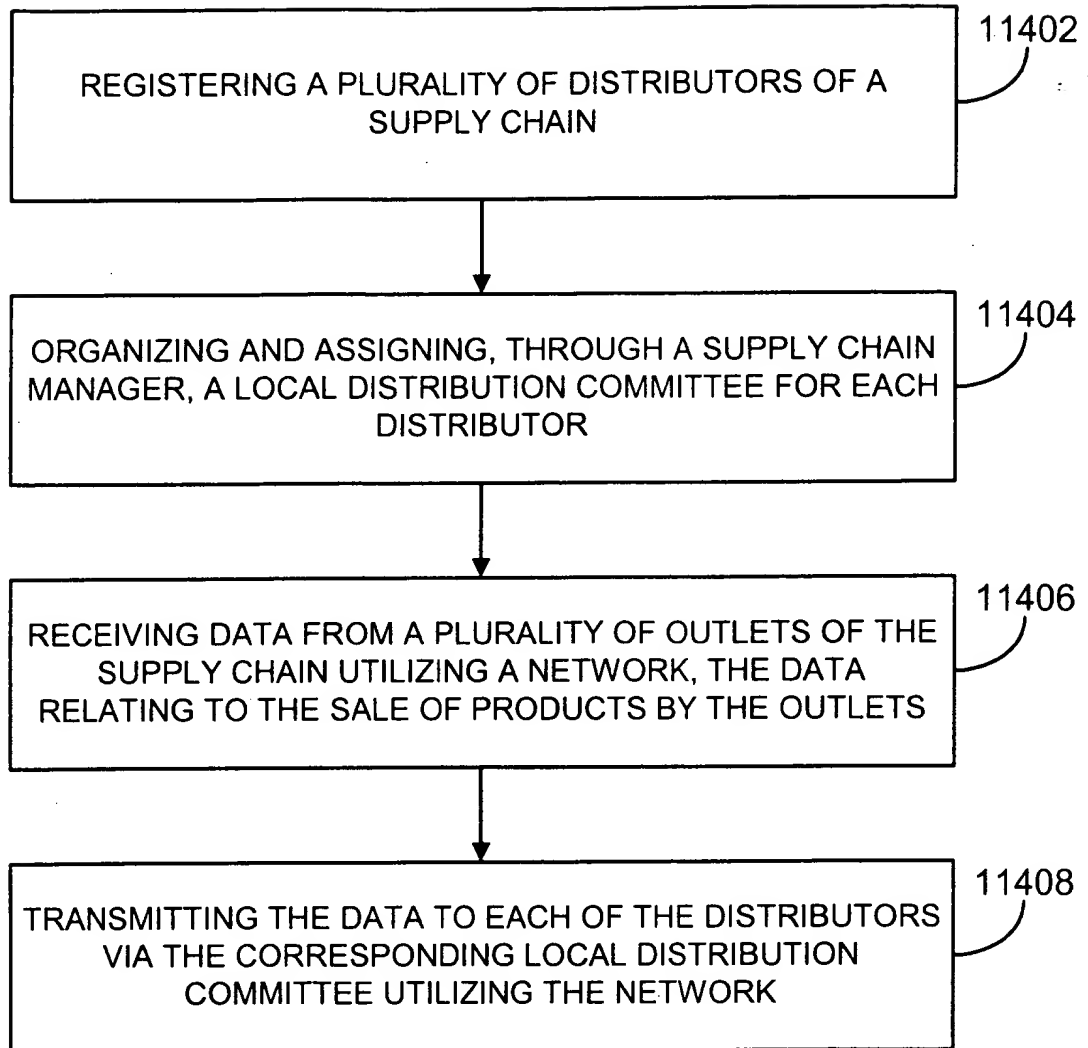


FIG. 114

11500

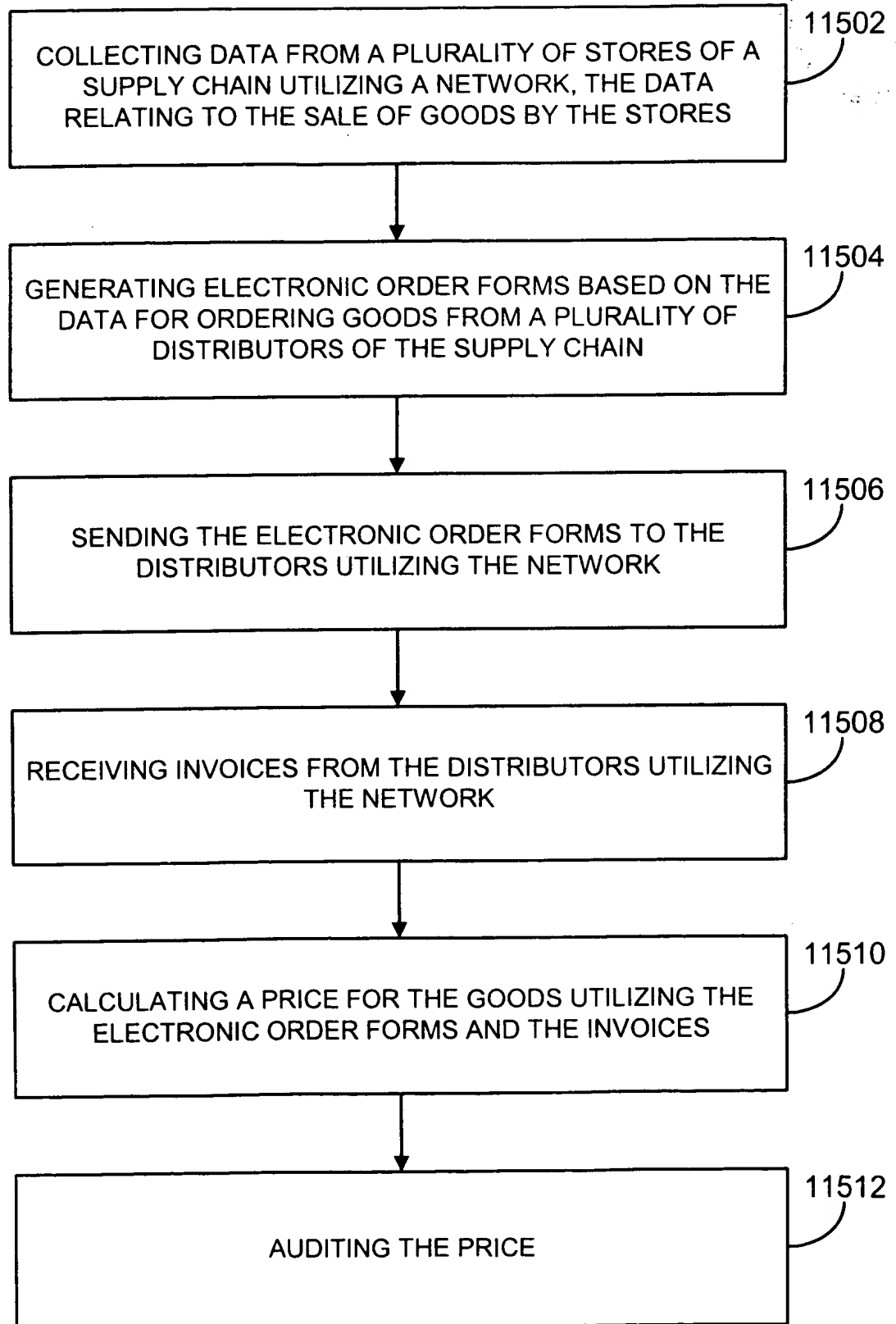


FIG. 115

11600

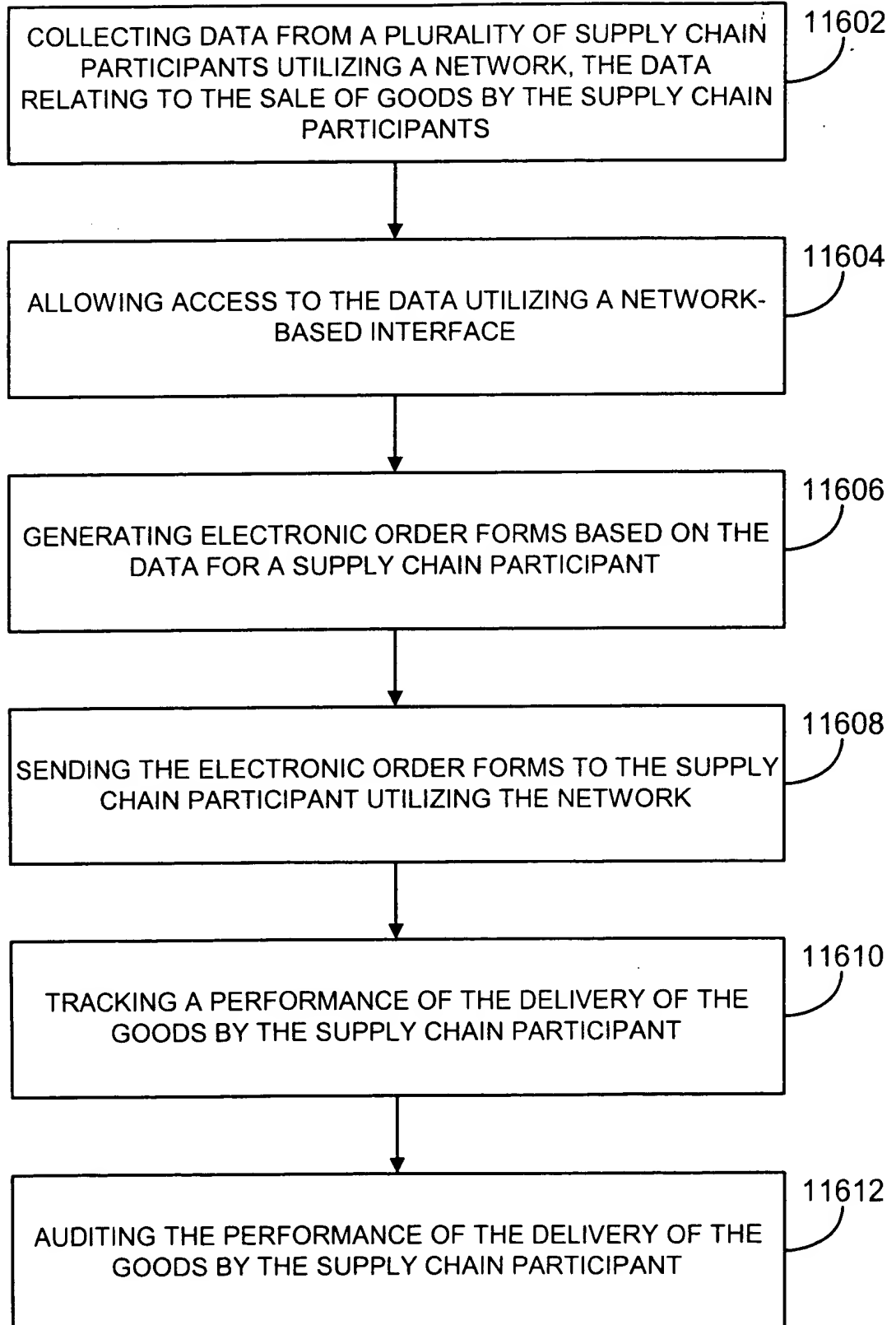


FIG. 116

11700

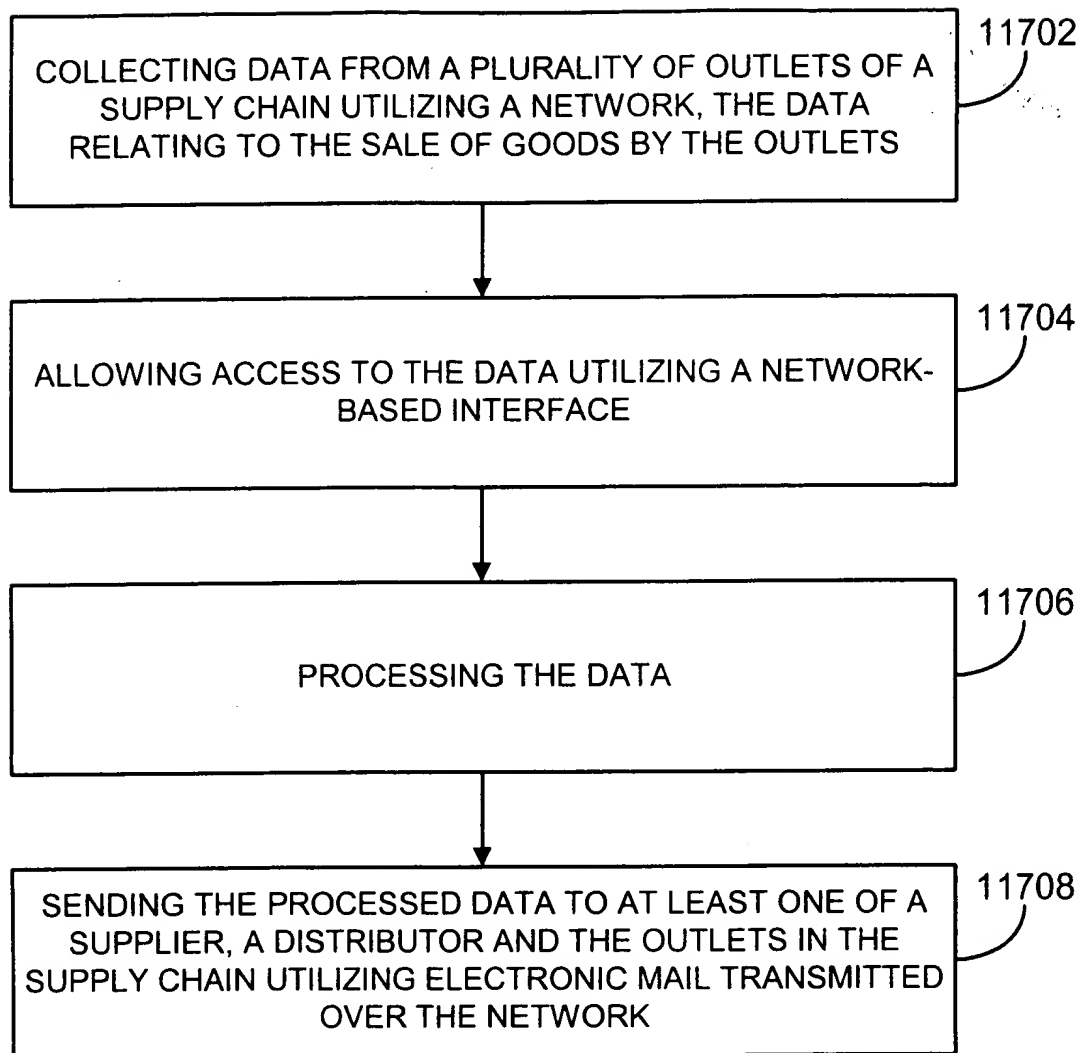


FIG. 117

11800

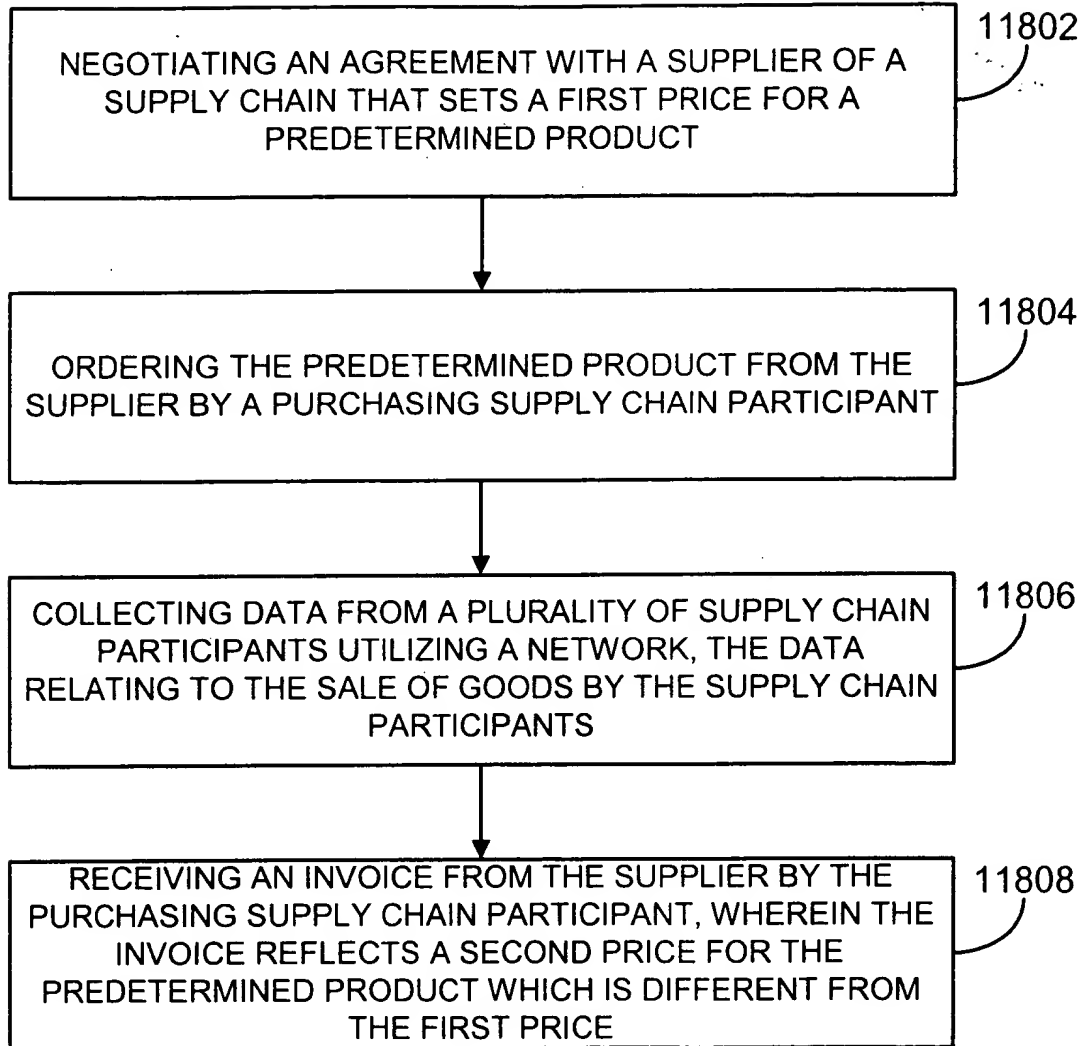


FIG. 118

11900

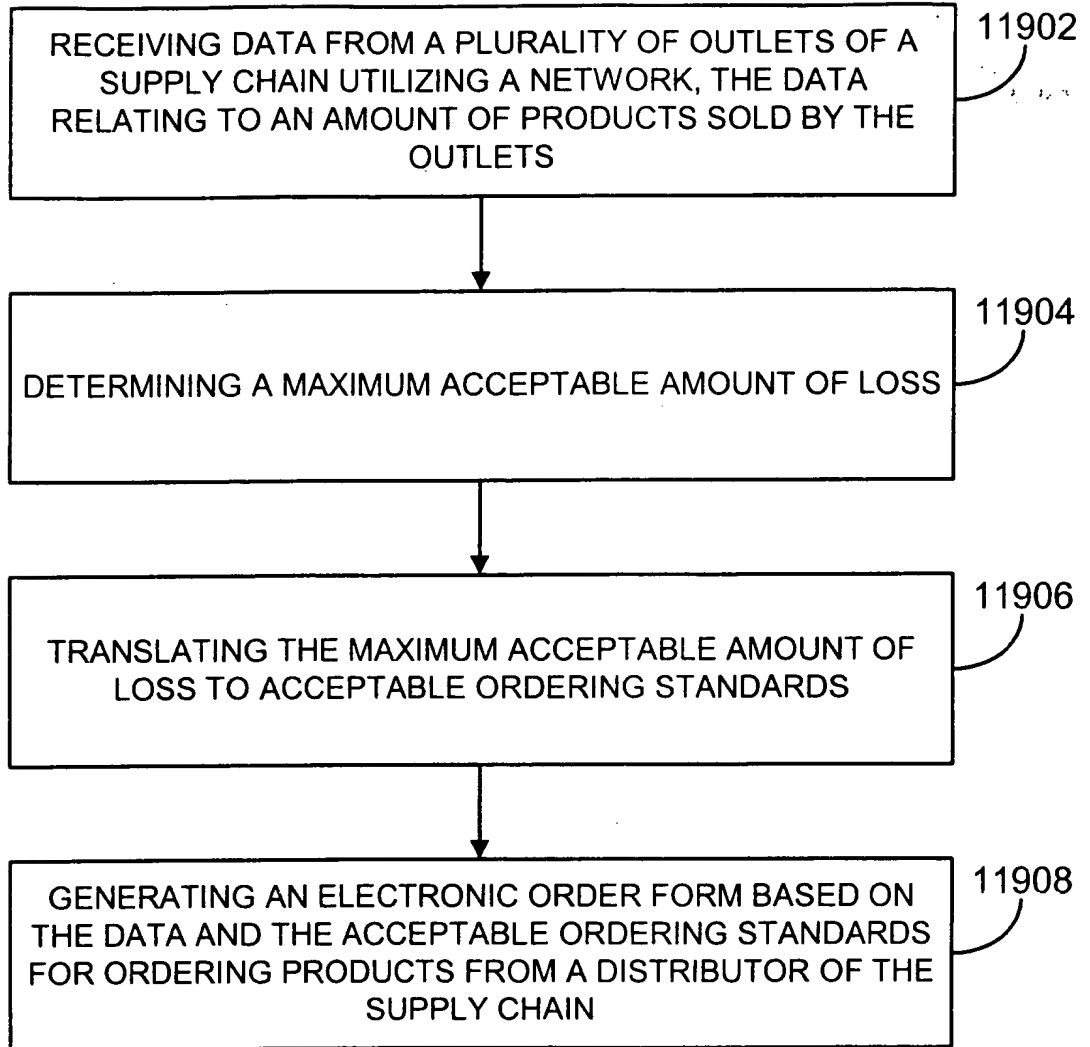


FIG. 119

12000

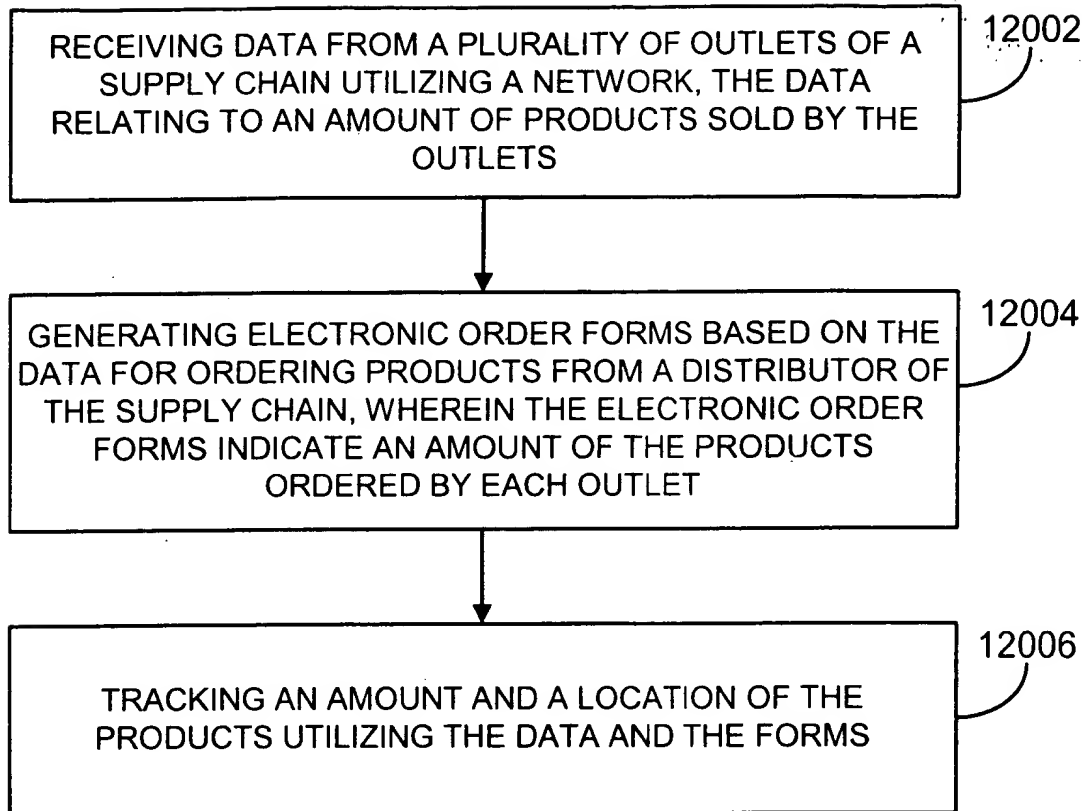


FIG. 120

0945560-070604
102020-0995129

12100

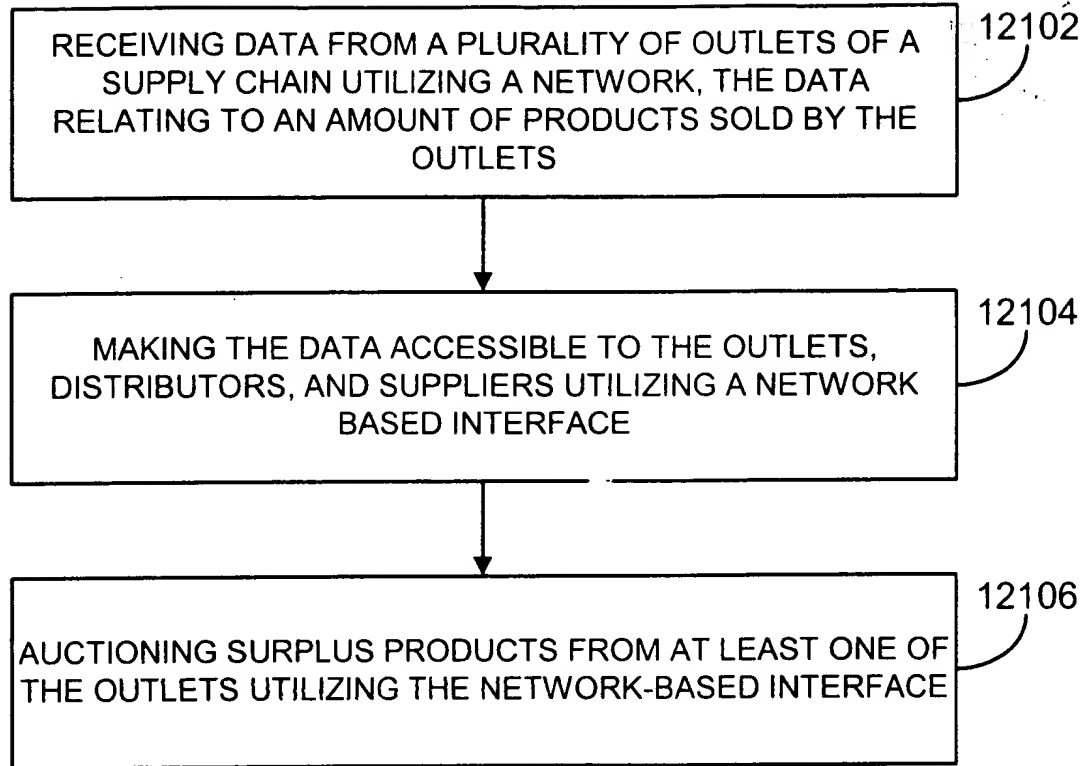


FIG. 121

109079 099129 081560 070604

12200

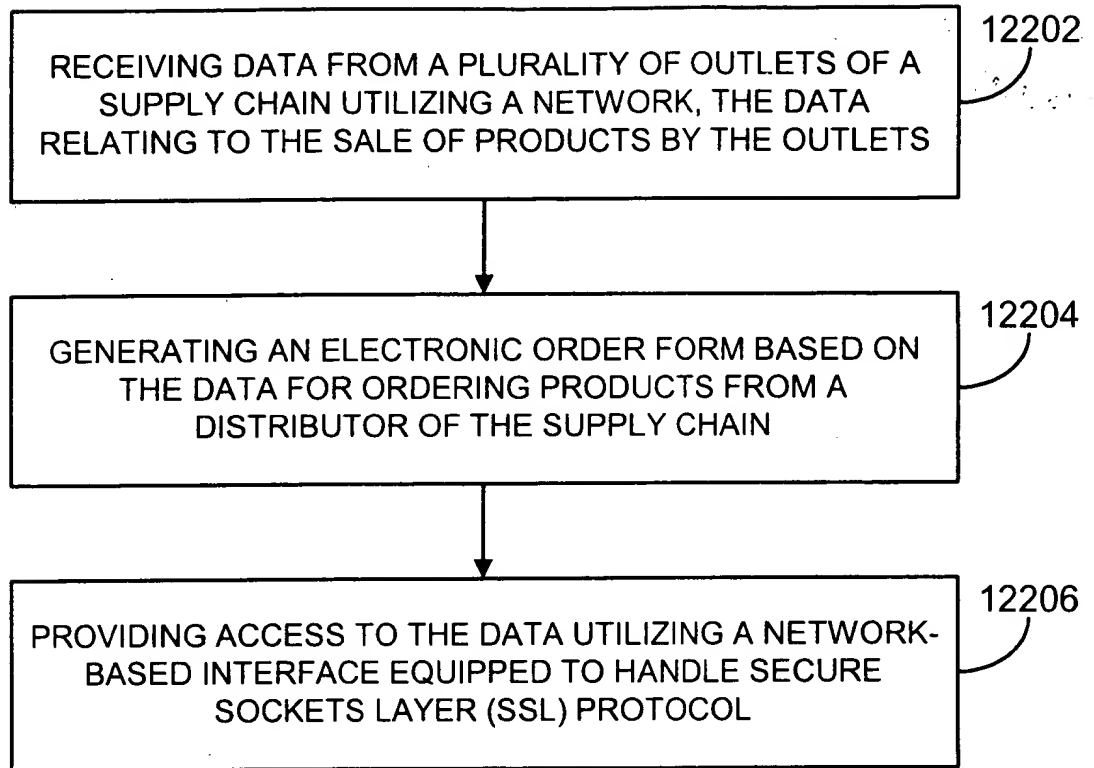


FIG. 122

12300

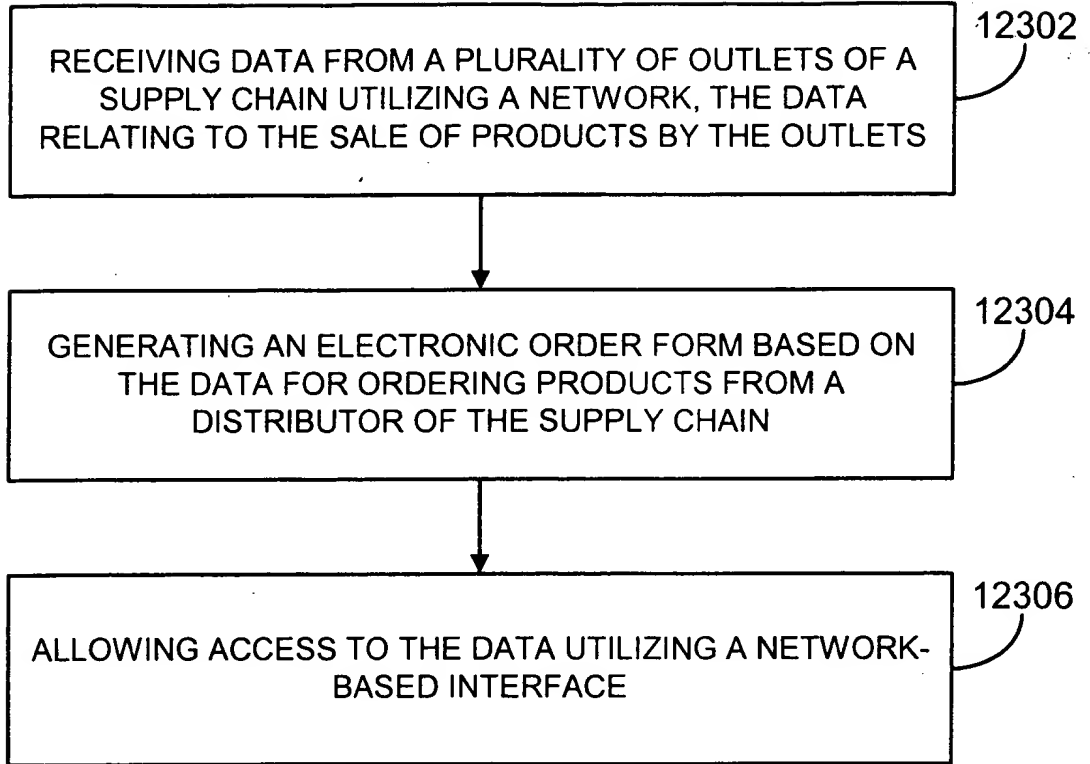


FIG. 123

12400

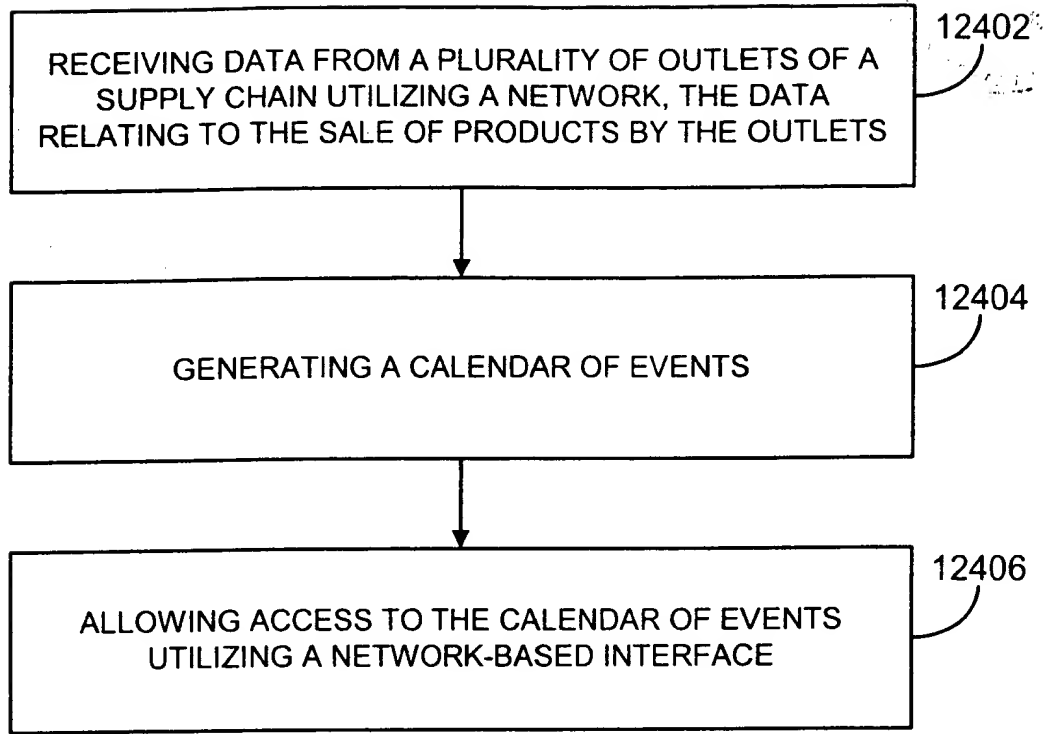


FIG. 124

0945560-070604
FIG. 125

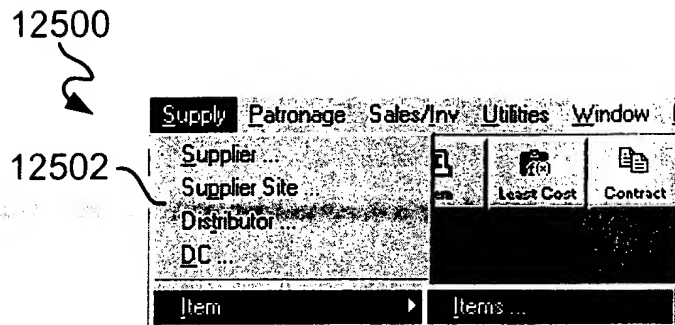


FIG. 125

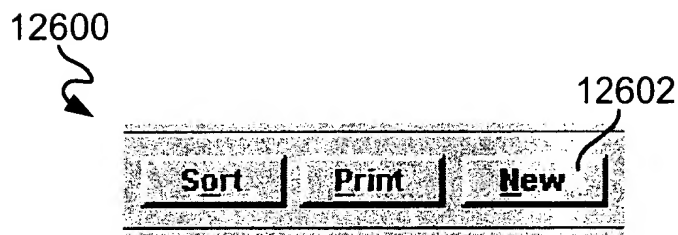


FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code:

Item Rank:

FIG. 127

109020' 09951360

12800
2

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		Bar Code:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

099560.070604

13100

Site Information	Site Id: 17355	Site Role: <i>FOB Shipping Point</i>
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name: <input type="checkbox"/>
Status:	Active <input type="checkbox"/>	Rail Sidings: <input type="checkbox"/>

FIG. 132

409070 0955T950

13300

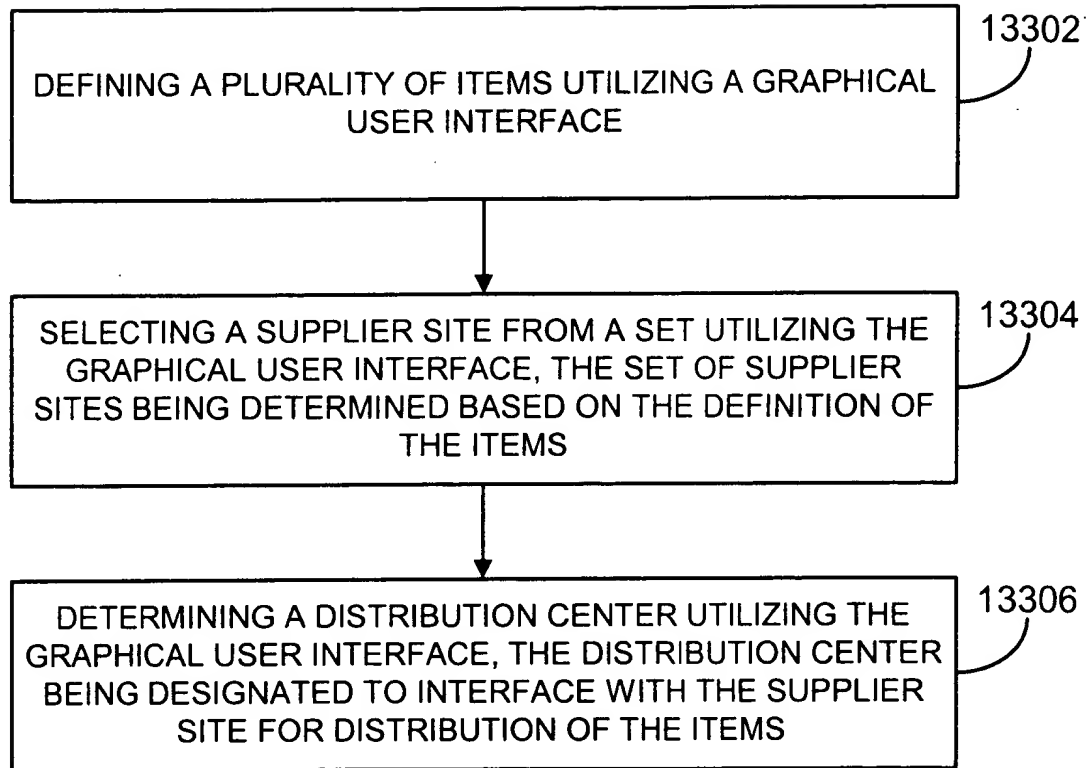


FIG. 133

FIG. 134

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

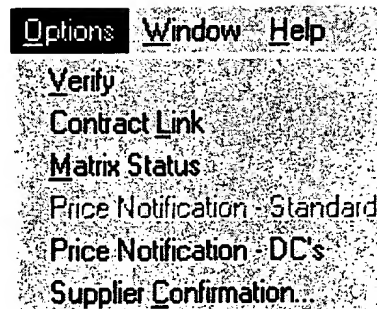


FIG. 141

14300

<u>C</u> ost	▶	<u>E</u> dit / View	F3
Commodities	▶	New (using previous matrix) ...	F4
Vendor Rating	▶	New (build matrix) ...	F5
Contact Management	▶	Multi Item Price Notification ...	

FIG. 143

14400

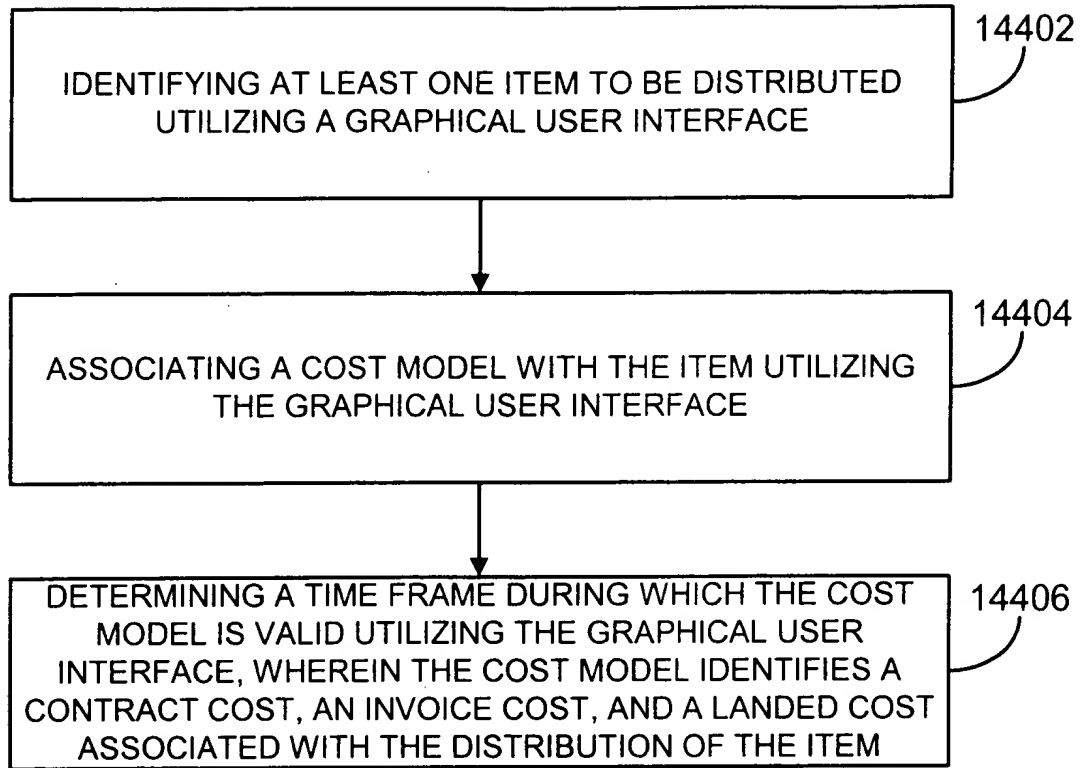


FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

09645660.070604

15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER 4.0 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER JR. 2.8 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

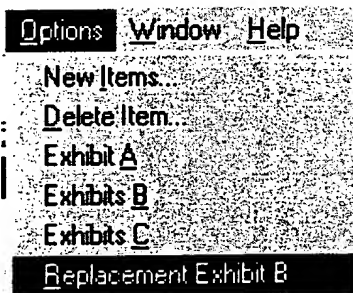


FIG. 152

15300



FIG. 153

15400

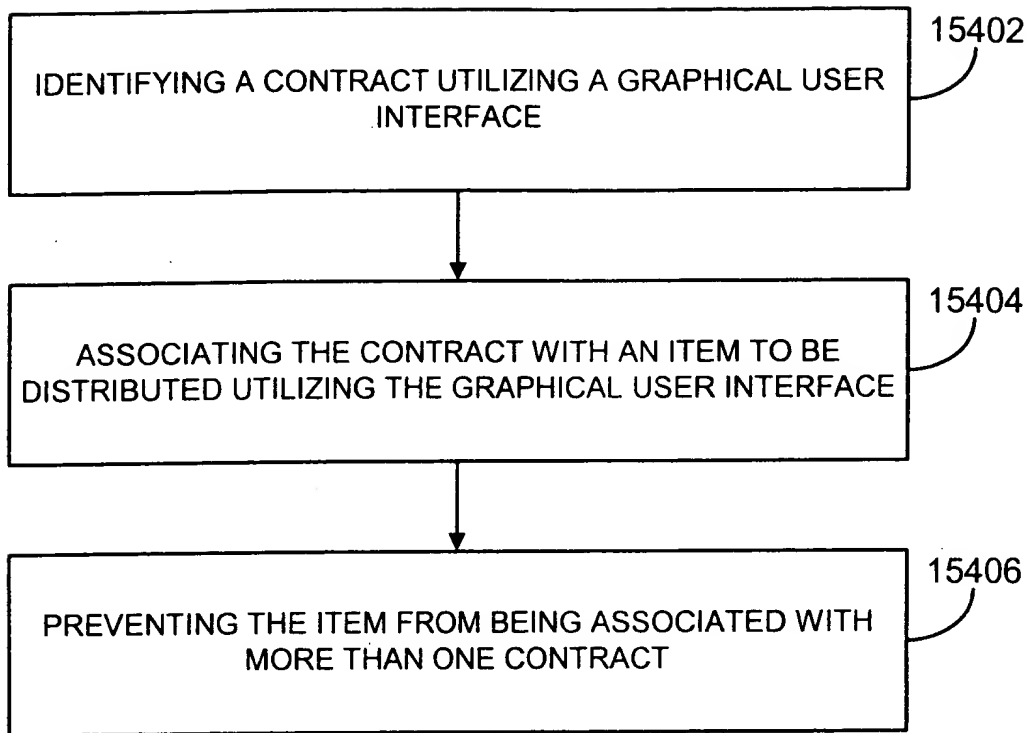


FIG. 154

RSI Sup

File **Supply** **Patronage** **Sales/Inv** **Utilities** **Window** **H**

Supplier **Supplier Site ...** **Distributor ...** **DC ...** **Item** **Proposal** **Least Cost Analysis** **Contract ...**

Edit / New ... **New Using Previous ...**

15500

15502

FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids			
Main Info	Items	Suppliers	DCs
F08 Price	DC/Rest	Usage	Templates
View Bid			
Proposal Information			
Proposal ID: 1021		Proposal Due Date: 06/12/97	
Proposal Name: Foam Hot Cups & Polystyrene Lids		Contract Begin Date: 07/01/97	
Buyer Name: Dennis Clabby		Contract End Date: 06/30/98	
Actions			
#	Date:	Action Description:	
1	05/28/97	Sent this bid to Dart and also sent a request for information to VInCup.	

FIG. 156

00015600 070604

15700



FIG. 157

15800

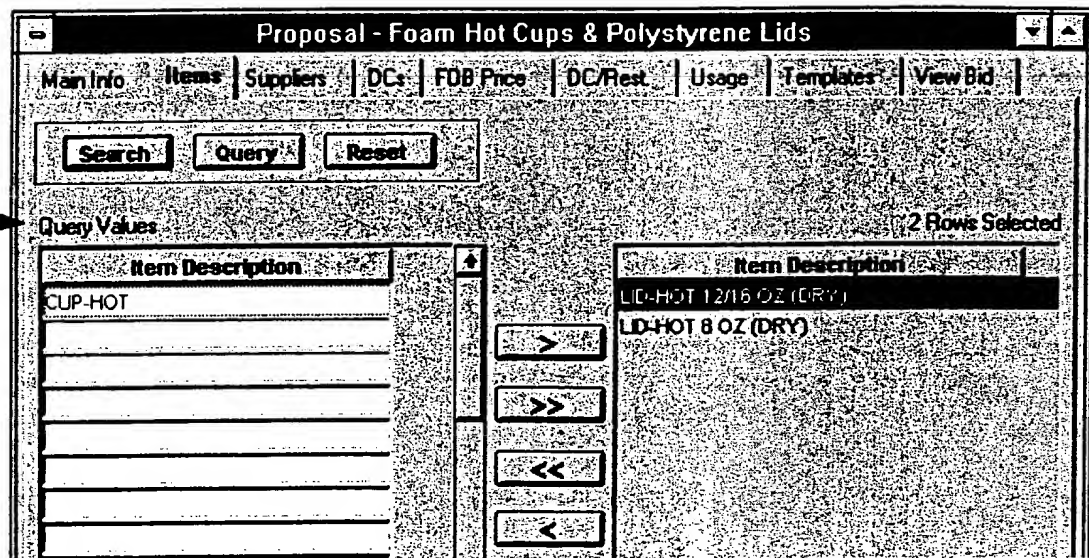


FIG. 158

105020-09957800

FOI b7D b7C b7E

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

5 Rows Selected

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

15906

15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description

MAYO-BULK

1

FOB Price Component

Mayonaise Components

(None Selected)

Generic FOB Pricing

Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

16100 09951250

16200

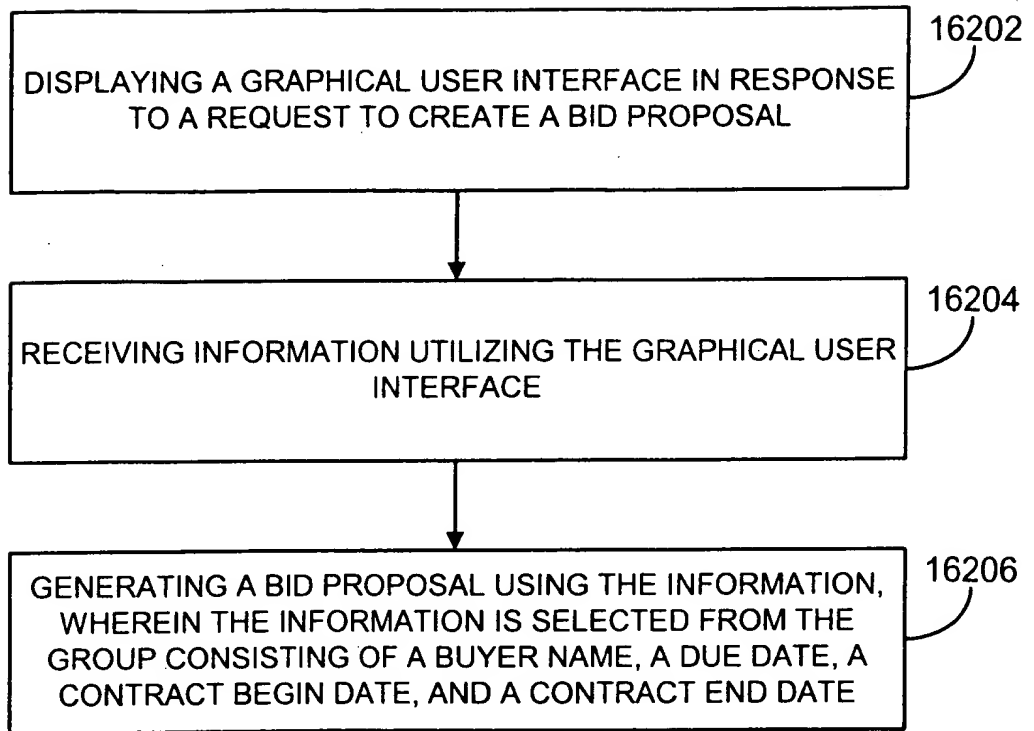


FIG. 162

FIG. 163

16300



FIG. 163

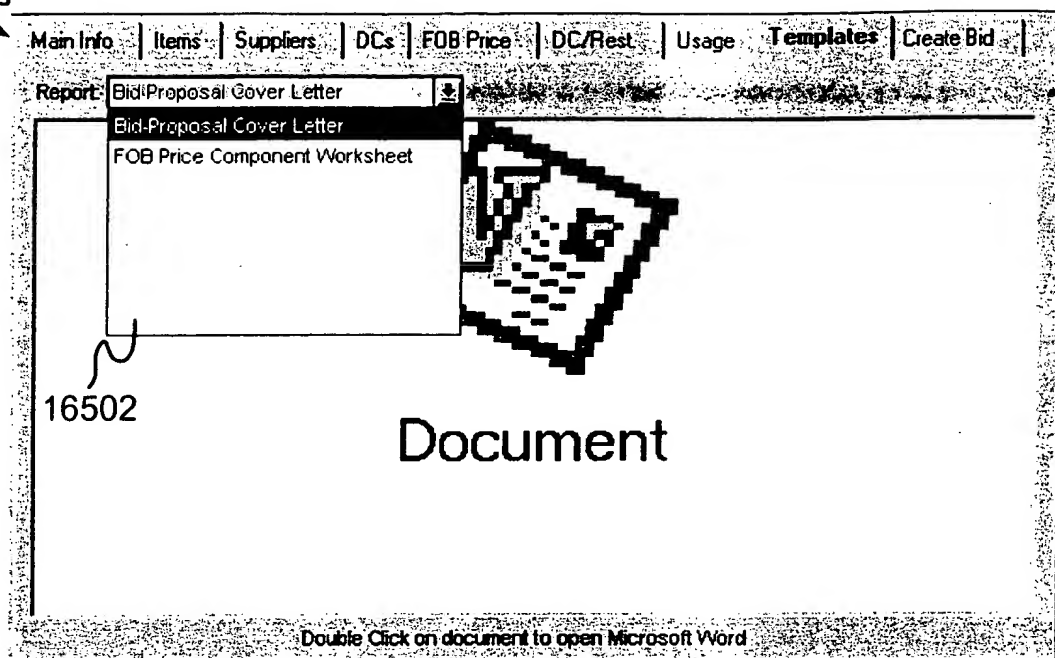
16400



	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter	?	?	Y
General Terms and Conditions	?	?	N
Usage Estimates	?	?	N
Supplier Facility Worksheets	?	?	N
Item Information Worksheets	?	?	N
Sample Supply Agreement	?	?	N
BK Specification Request	?	?	N
FOB Price Component	?	?	Y
Truckload Freight Worksheet	?	?	N
LTL Freight Worksheet	?	?	N

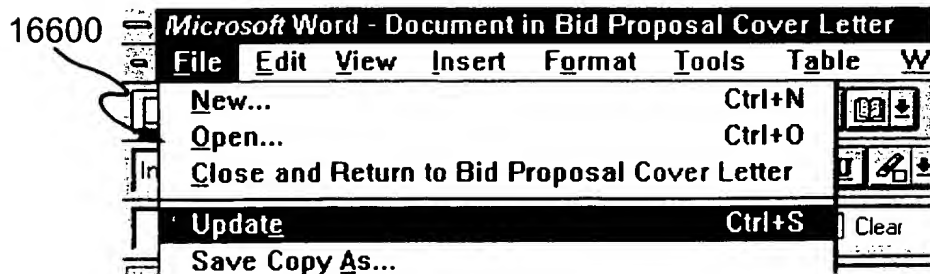
FIG. 164

16500



16502

FIG. 165



16600

FIG. 166

16700

[Main Info](#) | [Items](#) | [Suppliers](#) | [DCs](#) | [FOB Price](#) | [DC/Rest](#) | [Usage](#) | [Templates](#) | [Create Bid](#)

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	
Item Information Worksheet <input checked="" type="checkbox"/>	
Sample Supply Agreement <input checked="" type="checkbox"/>	
BK Specification Request <input checked="" type="checkbox"/>	

Blank Sheets

Supplier Facility Worksheet <input checked="" type="checkbox"/>
Item Information Worksheet <input checked="" type="checkbox"/>
FOB Price Component Worksheet <input checked="" type="checkbox"/>
Truckload Freight Worksheet <input checked="" type="checkbox"/>
LTL Freight Worksheet <input checked="" type="checkbox"/>

** LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800

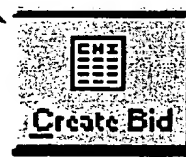


FIG. 168

16900

Report: 7/2/97

Item Information Worksheet	Supplier: (all)
Bid Proposal Cover Letter	Restaurant Services, Inc. Item Information Worksheet ATTY DS
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	

FIG. 169

17000



FIG. 170

17100



FIG. 171

443070 : 0309150

17200

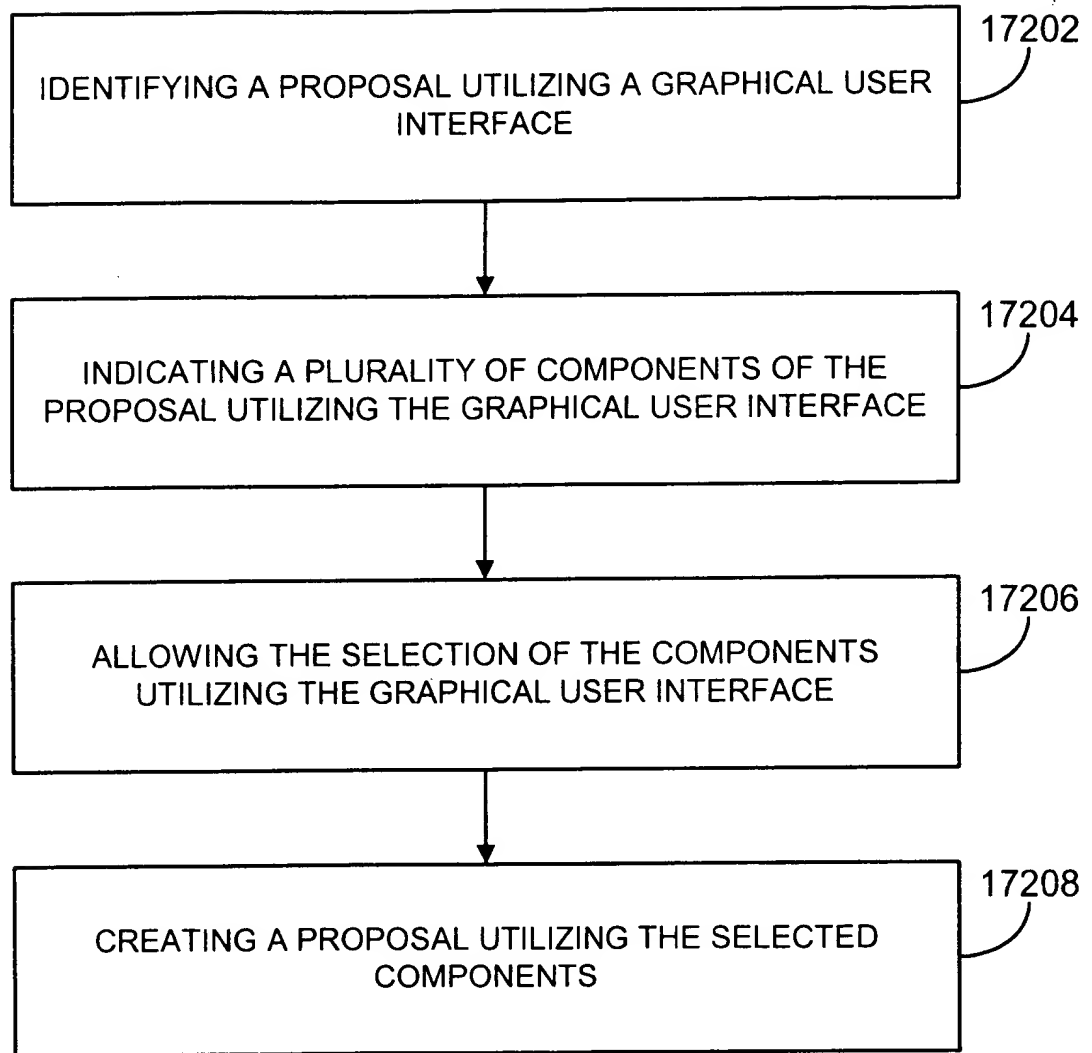


FIG. 172

17300



FIG. 173

17400

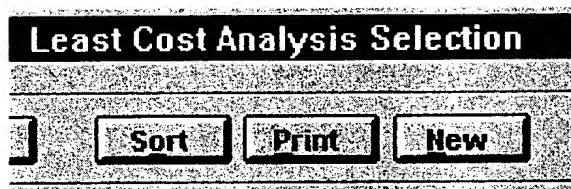


FIG. 174

17500

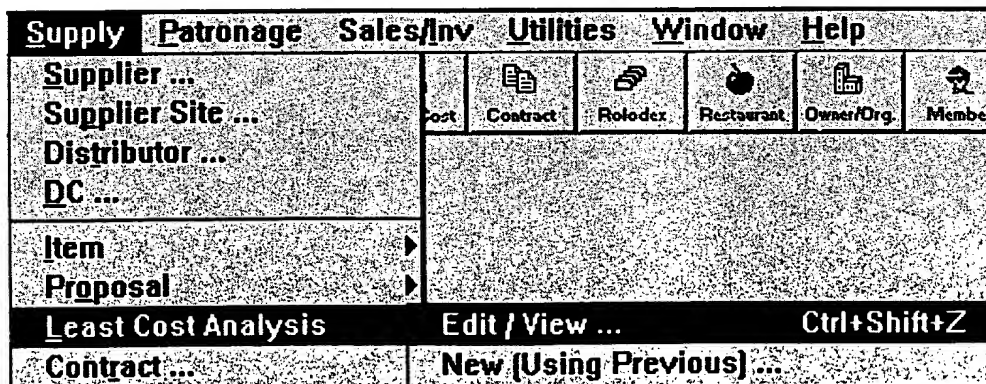



FIG. 175

Bid Proposal Name:	(None)	
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

17600



FIG. 176

FOAM HOT CUPS & POLYSTYRENE LIDS (07/01/97 TO 06/30/98)

17700

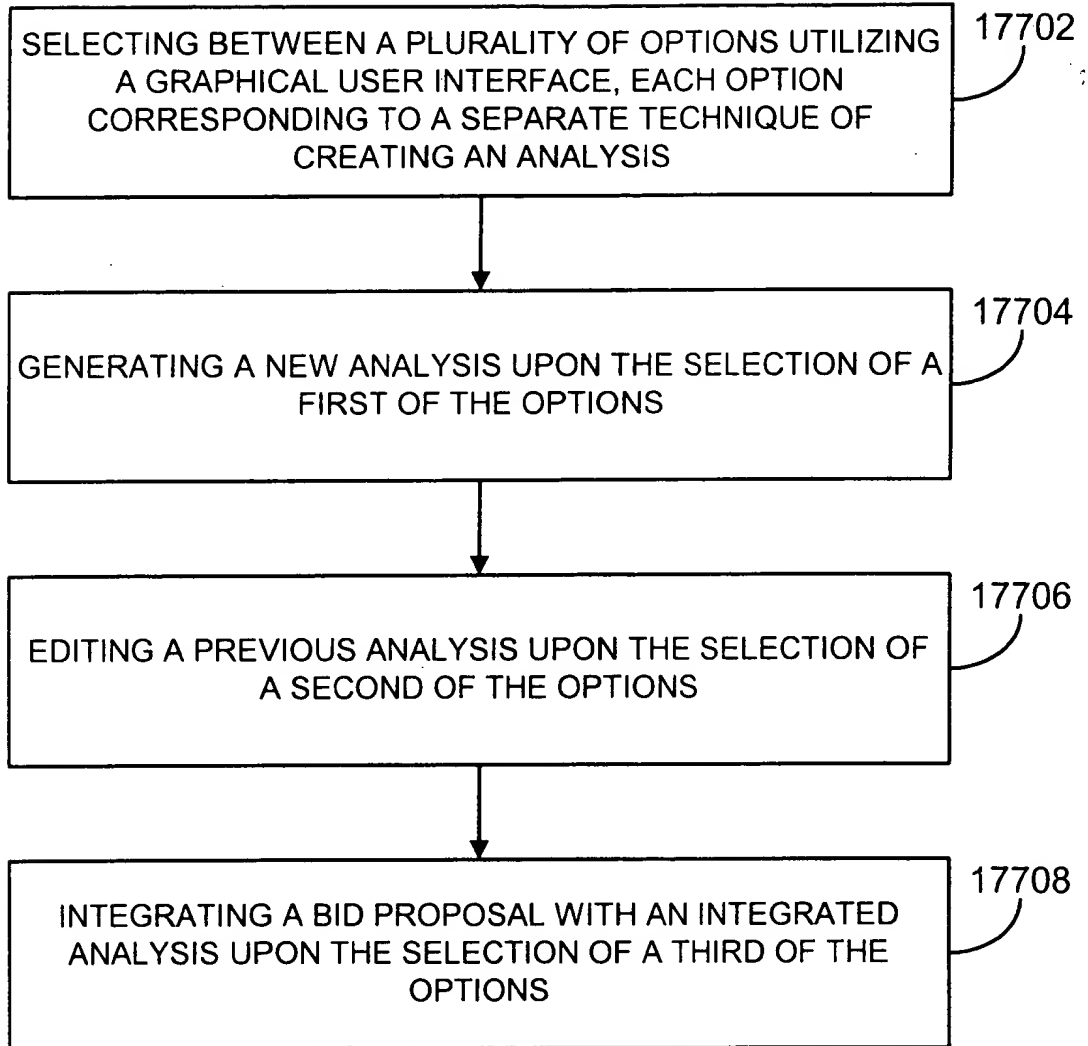


FIG. 177

09845600 070004
109020 0951260

17800



Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900



Version (1) of (9)		Base version
What is the max # of FOB points to allocate to each DC ?	One FOB	
What is pricing method for this version ?	FOB + Freight	
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000	
Override RDC Truckload Validation?	No	
Solution Strategy:	Standard	Last Revision: 9/15/97 1:04 PM

FIG. 179

18000

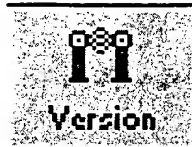


FIG. 180

18100

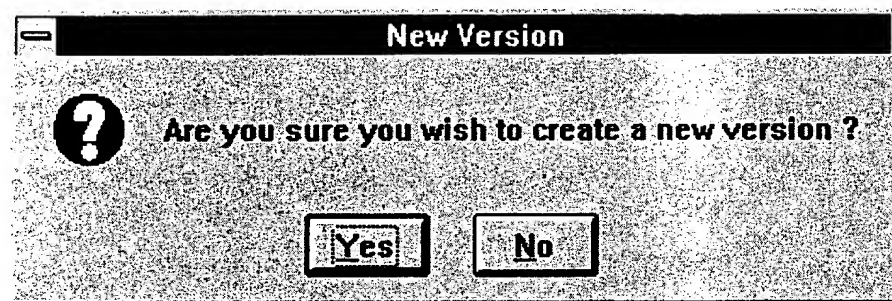


FIG. 181

FIG. 180

18200

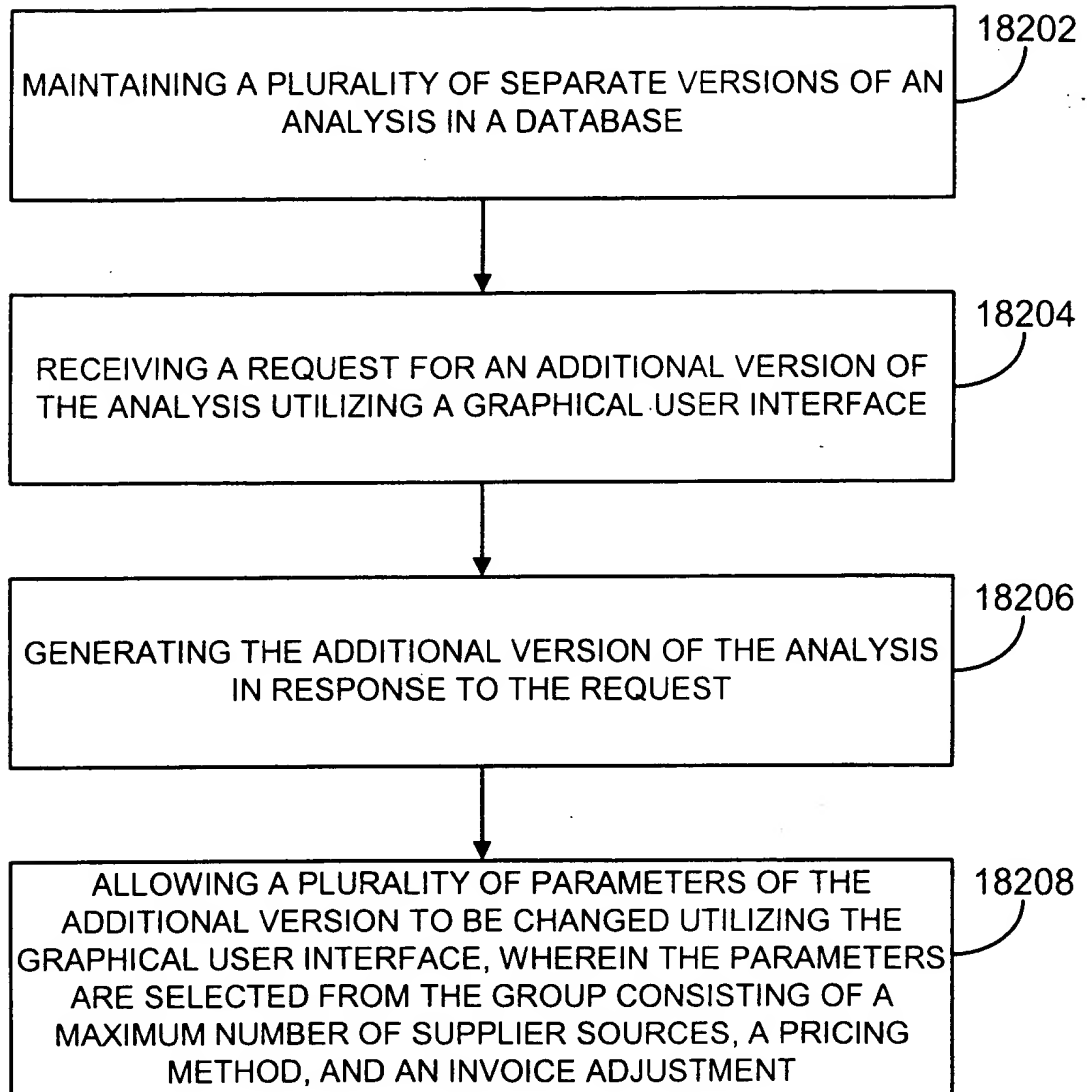


FIG. 182

Query Values 7 Rows Selected

Supplier FOB	Supplier FOB
DOP	DOPACO-DOWNTOWN, PA
	DOPACO-KINSTON, NC
	DOPACO-ST. CHARLES, IL
	DOPACO-STOCKTON, CA
	IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183

18402

FIG. 184

THE UNIVERSITY OF CHICAGO

18500

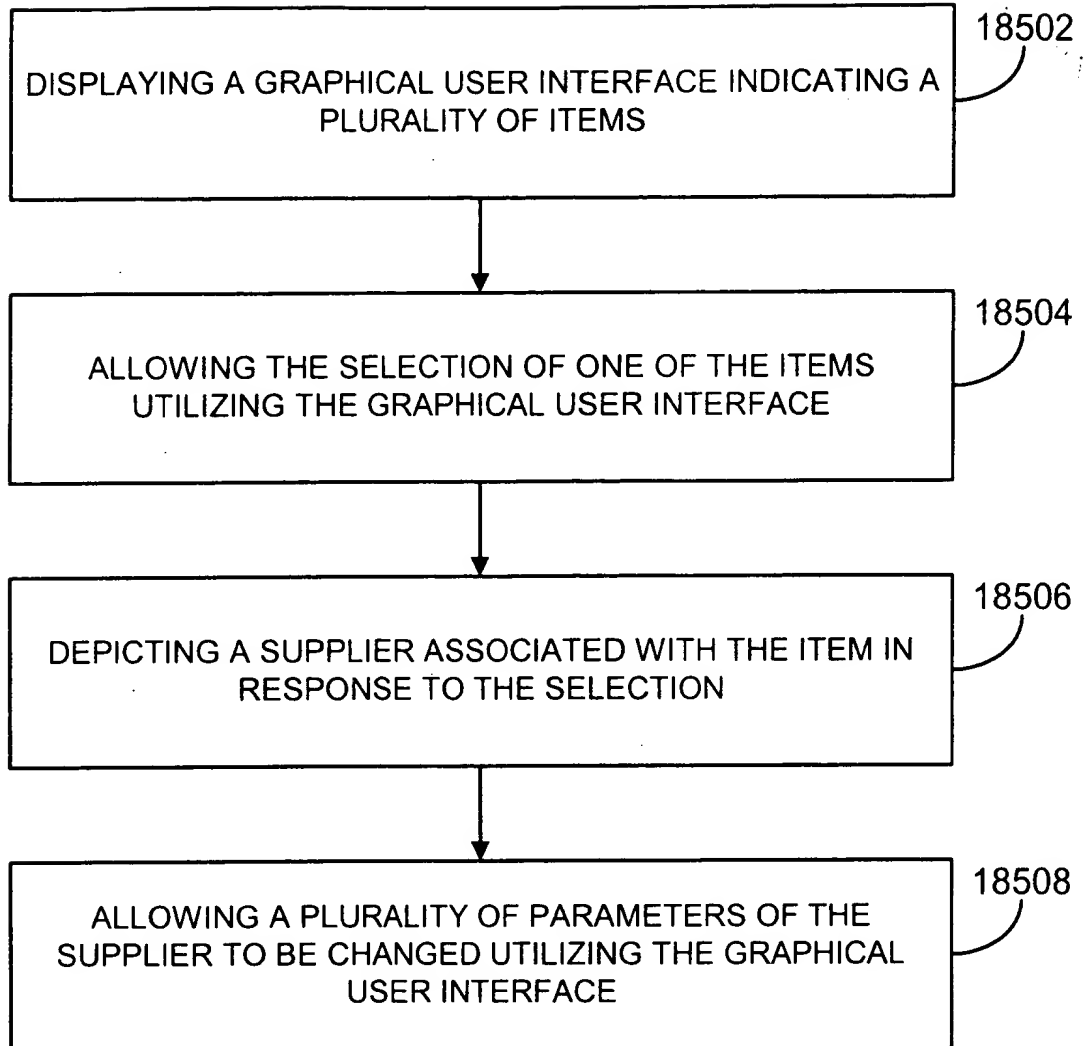


FIG. 185

1090200 0951860

18600



Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M INCH(S)		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

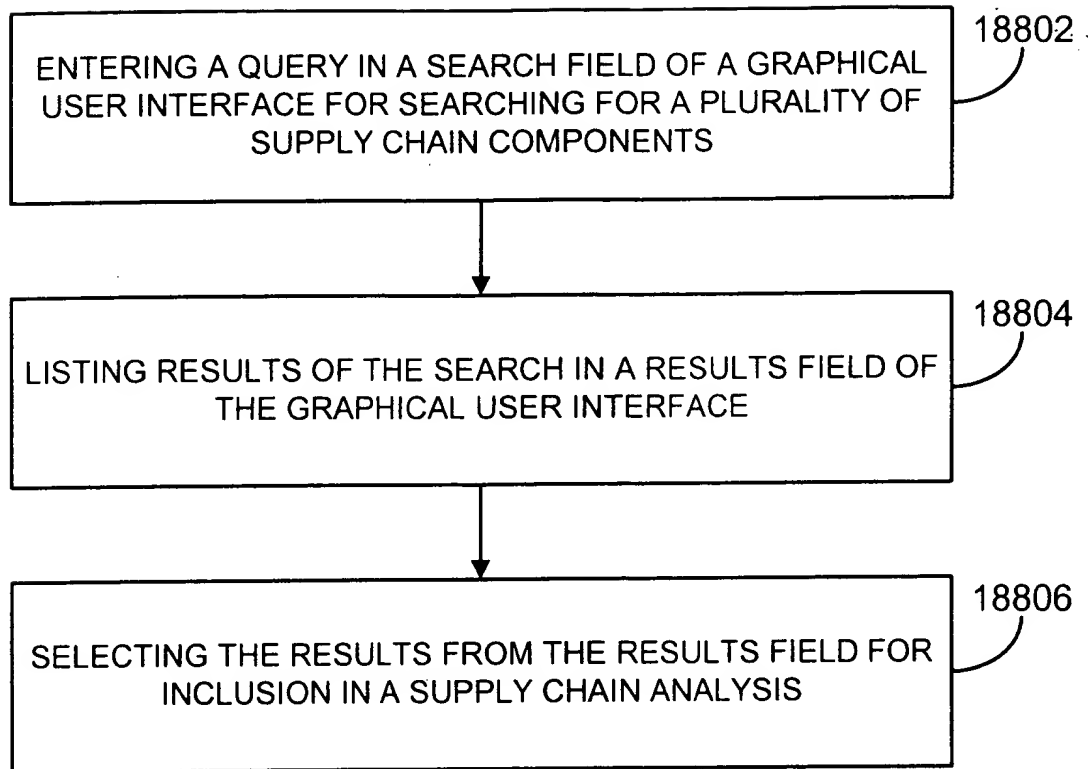


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No	
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	
Supplier FOB			Minimum	Maximum	Include	
LAMB-WESTON, INC. - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. - RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. - AMERICAN FALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No	
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No	
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	
Supplier FOB			Minimum	Maximum	Include	
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, INC. - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 190

105070 0954350

19100

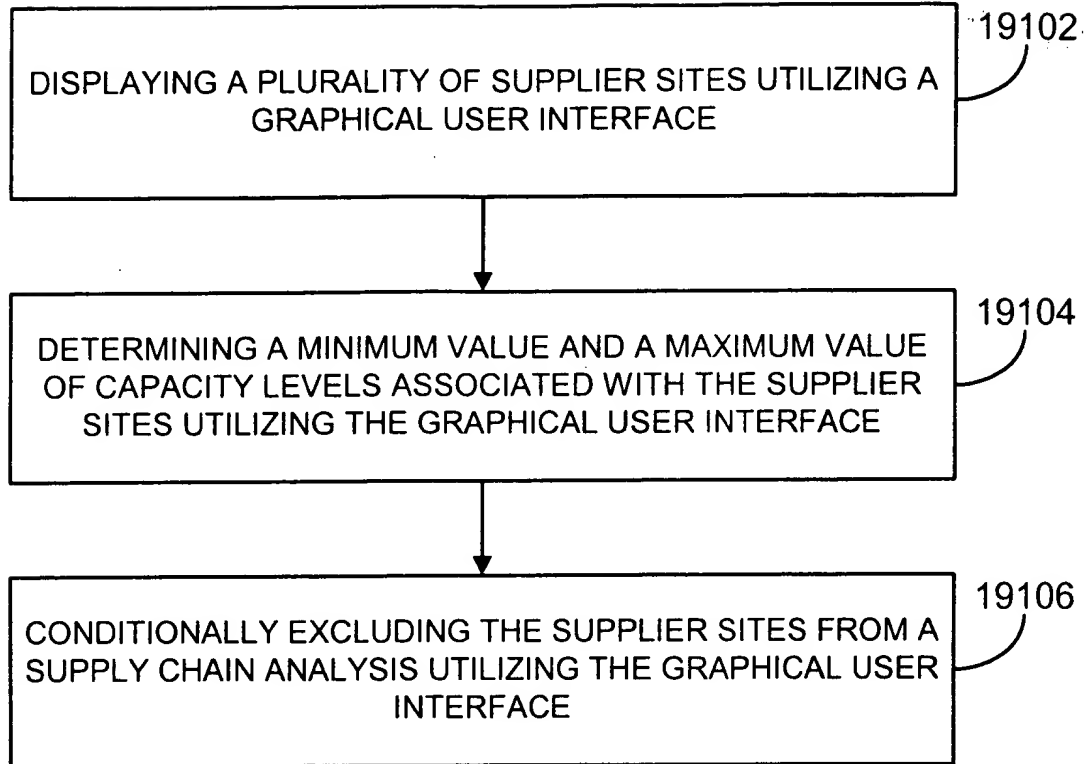


FIG. 191

40929 035130

19200

FIG. 192

FIG. 193

FIG. 194



FIG. 195

SECRET

19600

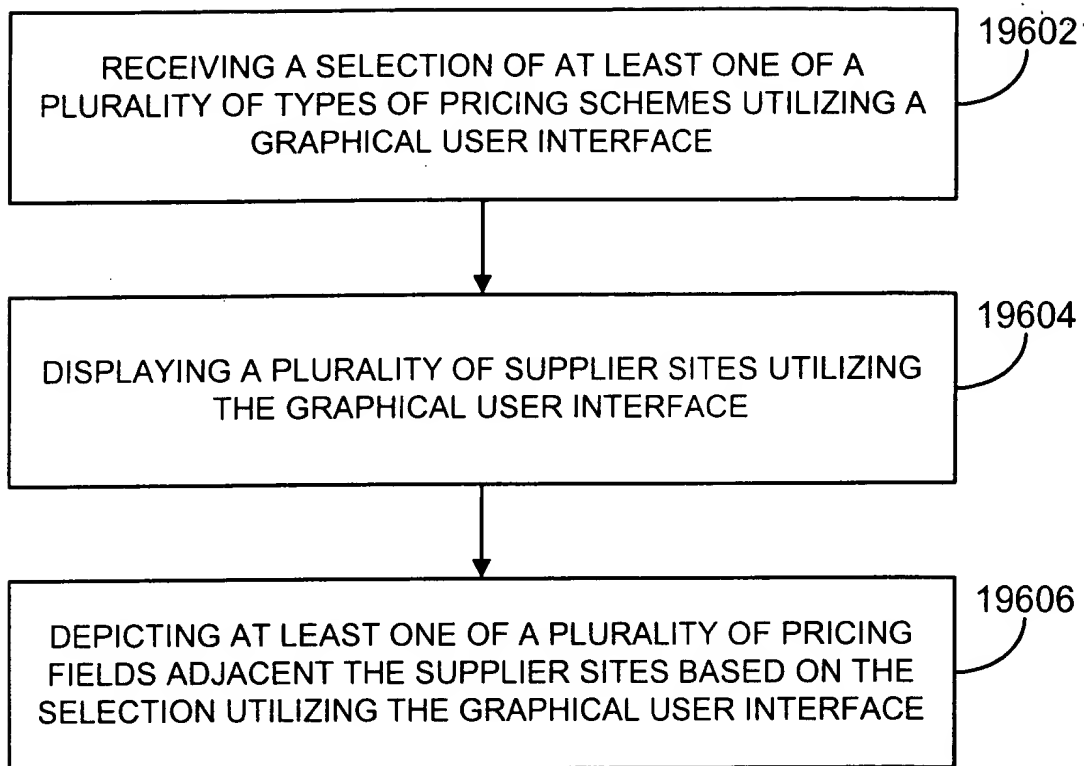


FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

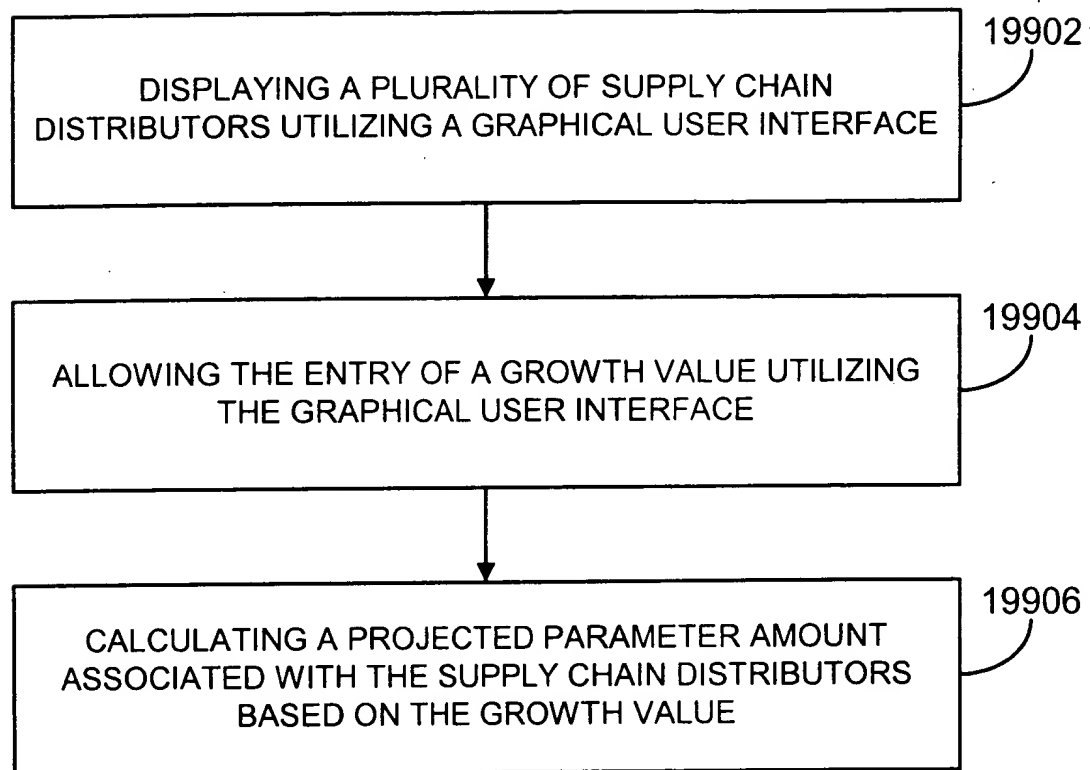


FIG. 199

20000

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC -AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction		Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100


Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC -AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection


AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

FIG. 200

20300

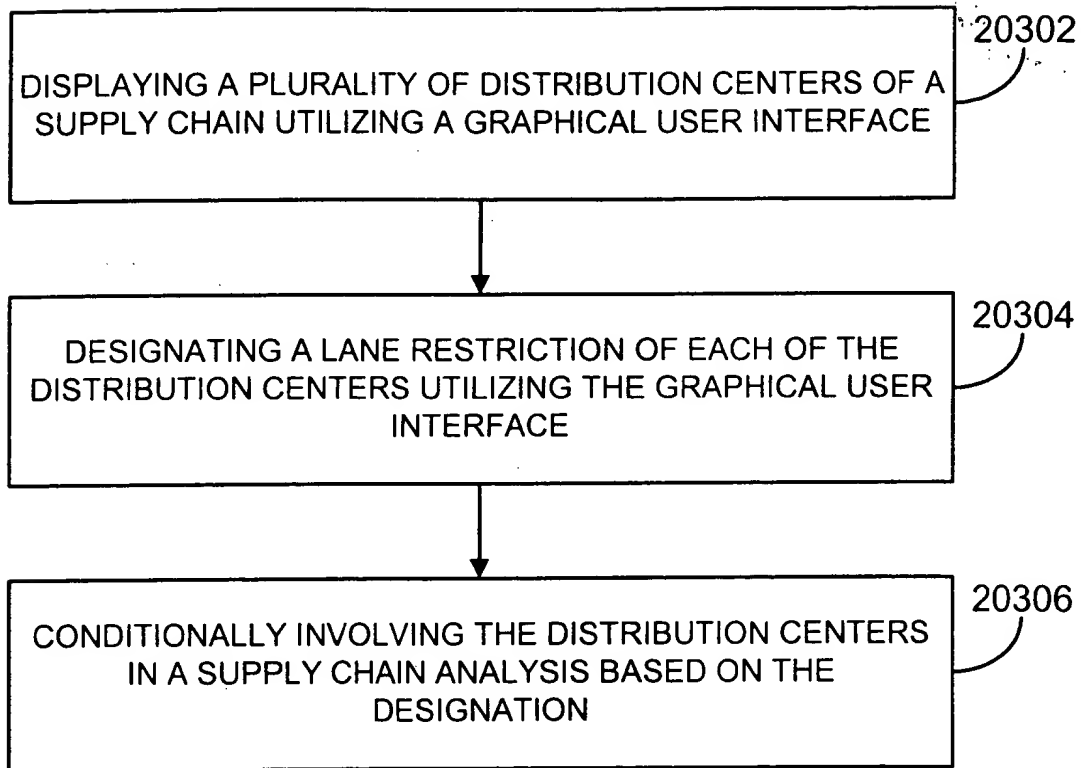


FIG. 203

FIG. 204



FIG. 205

20600

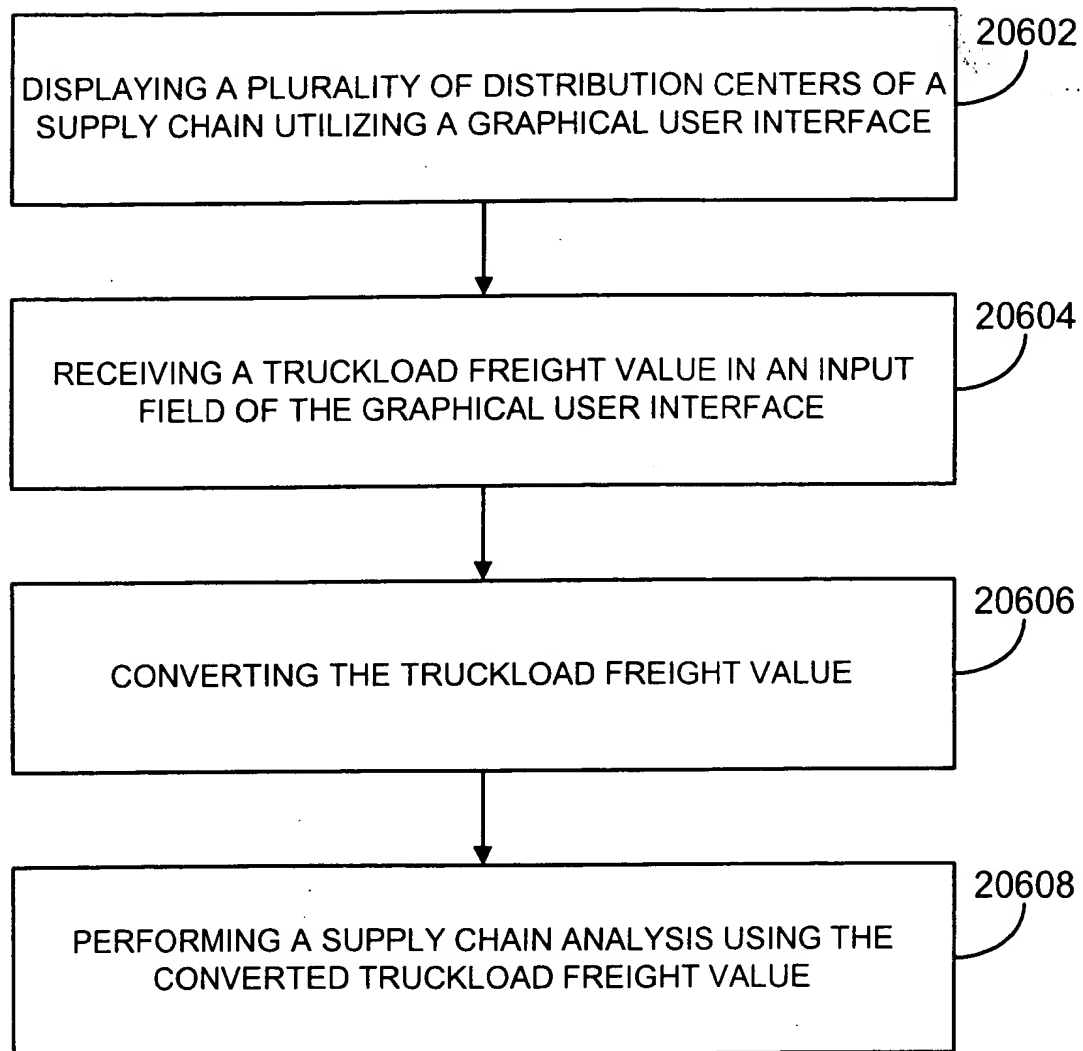


FIG. 206

20700

FIG. 207

20800

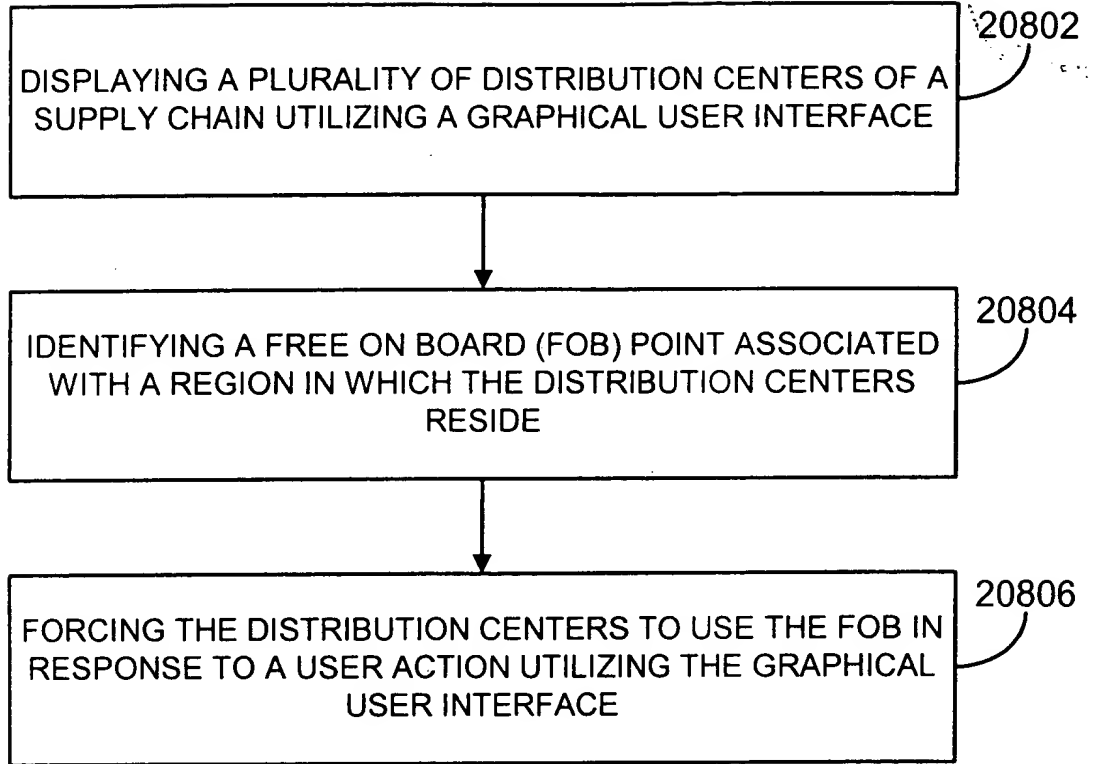


FIG. 208

20900

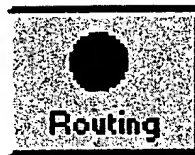


FIG. 209

21000

Report Selection		Report Name
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
		Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis
Version:	Base Version	

FIG. 210

21100

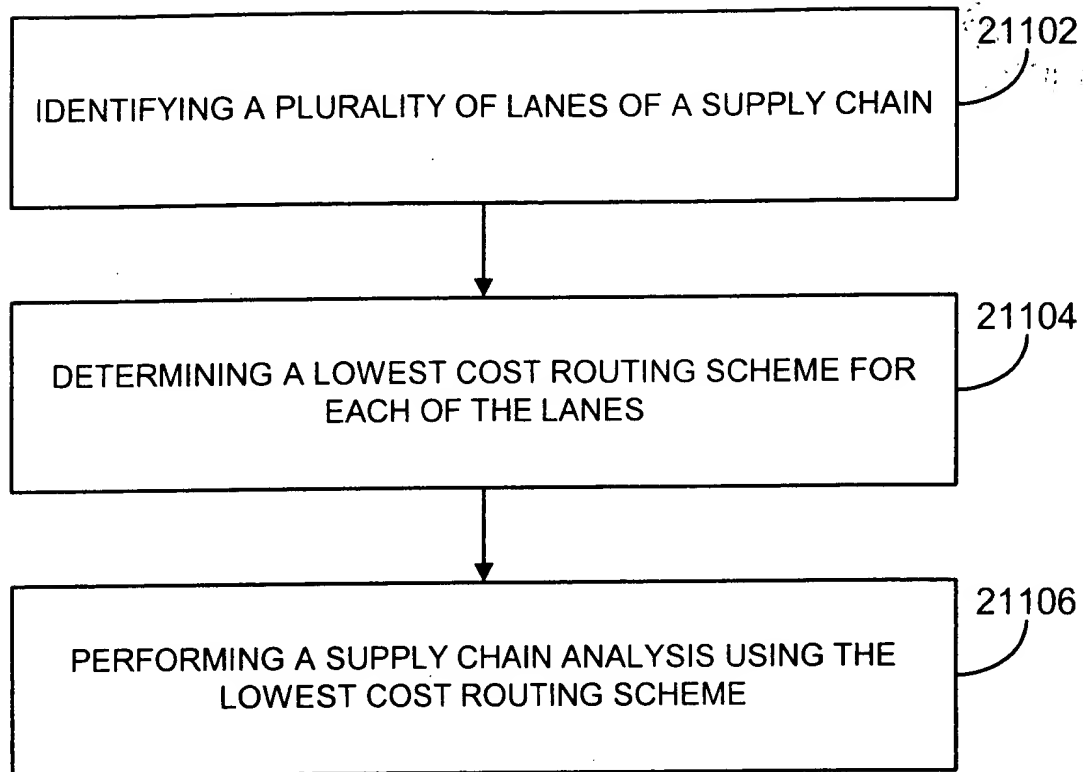


FIG. 211

FIG. 212

21200

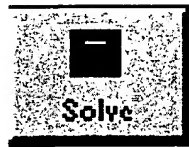


FIG. 212

21300

21302

Report Selection

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

21400

Awarded Volume by Item - Detail
Awarded Volume by Item - Detail
Awarded Volume by Item - Freight
Awarded Volume by Item - Summary
Competing DC Freight Analysis by Item
Lane Assignment Matrix
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

0984560 07004
409070 099480

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900



FIG. 219

0945560.070604

22000

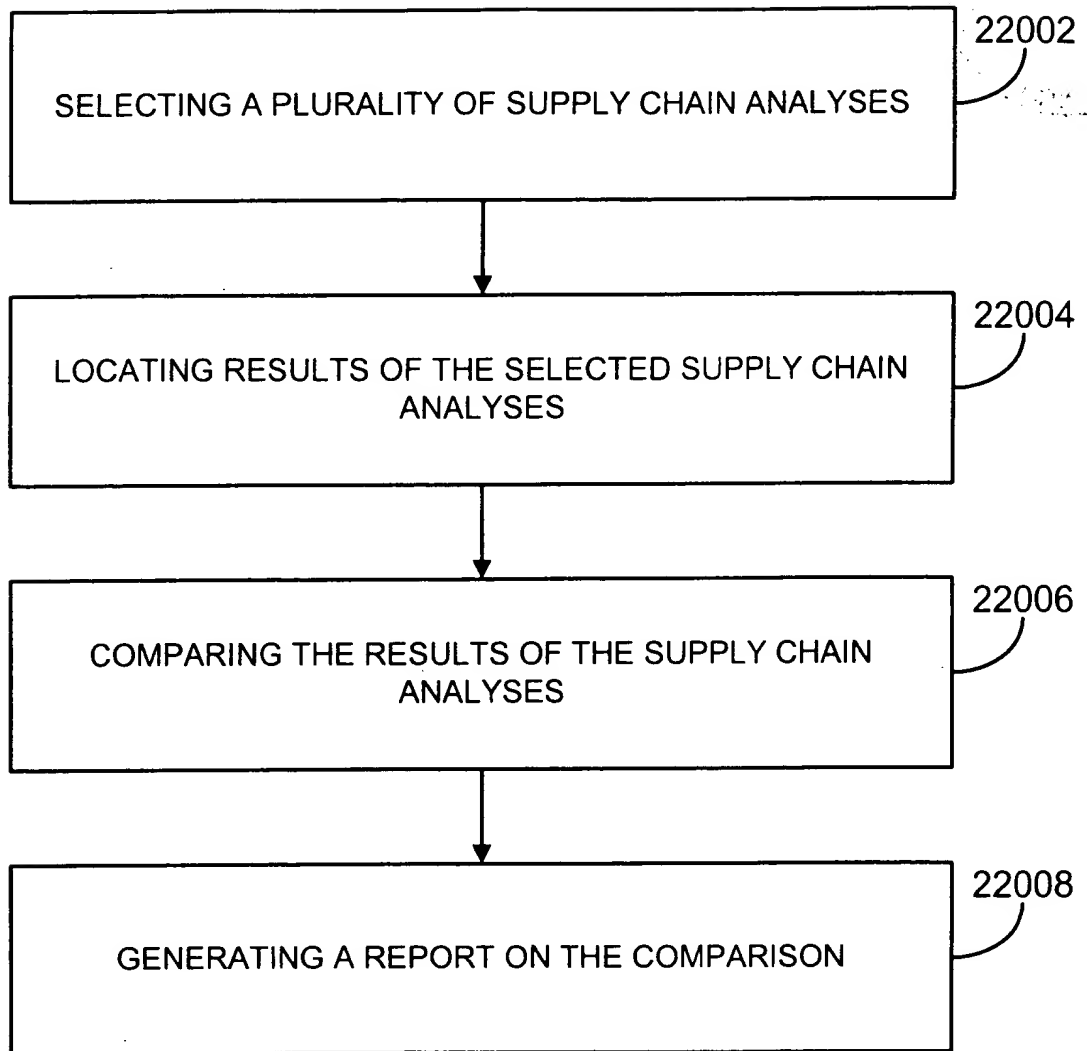


FIG. 220

09045660 074404
105970 0995780

22100

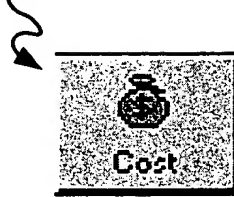


FIG. 221

22200

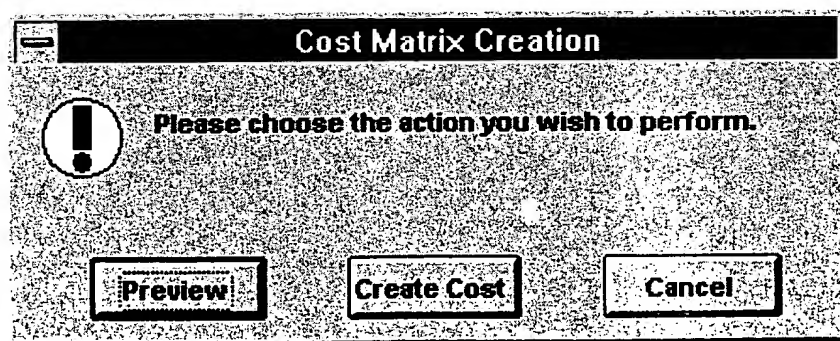


FIG. 222

Supply Patronage Sales/Inv Utilities Data Options

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 88% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP AUS 30% LEAN	Lean Fine Tstr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.0000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

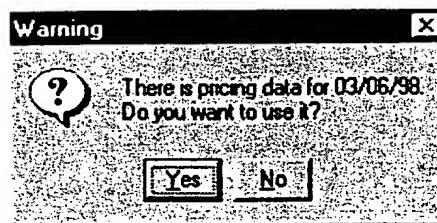


FIG. 226

22700

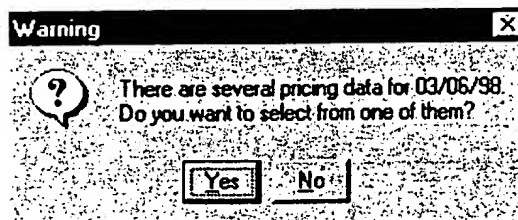


FIG. 227

FIG. 228

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		LFTB		Total
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost
AFS-1	0.3120	0.2871									0.1880	0.2134	0.4000	0.3924
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368					0.2000	0.2190	0.3200	0.3139
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3548
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2388		0.1050
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571
TEX-1	0.3090	0.2766									0.3410	0.3802	0.2500	0.2452
WHI-1	0.3250	0.2958									0.1750	0.1969	0.3650	0.3608
WIS-1	0.3325	0.2977									0.4875	0.5165	0.1000	0.0888

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

FO4020 09931850

NAME	ADDRESS	CITY	STATE	ZIP
Mr. J. H. Smith	123 Main St.	Springfield	Ill.	62761
Mr. W. R. Jones	456 Oak Ave.	Chicago	Ill.	60601
Mr. T. L. Brown	789 Elm St.	Peoria	Ill.	61601
Mr. S. K. White	101 Maple Dr.	Rockford	Ill.	61101
Mr. M. D. Green	202 Pine St.	Decatur	Ill.	62521
Mr. L. P. Black	303 Cedar Ave.	Normal	Ill.	62451
Mr. R. G. Gray	404 Birch St.	Urbana	Ill.	61501
Mr. H. J. Hall	505 Walnut Dr.	Champaign	Ill.	61821
Mr. K. M. Young	606 Spruce Ave.	Carbondale	Ill.	62901
Mr. N. O. King	707 Ash St.	Macomb	Ill.	61451
Mr. P. Q. Reed	808 Hickory Dr.	Edwardsville	Ill.	62021
Mr. S. T. Cook	909 Poplar Ave.	St. Louis	Mo.	63101
Mr. U. V. Baker	1010 Chestnut St.	St. Louis	Mo.	63101
Mr. W. X. Miller	1111 Madison Ave.	St. Louis	Mo.	63101
Mr. Y. Z. Davis	1212 Broadway St.	St. Louis	Mo.	63101
Mr. A. B. Wilson	1313 Market Dr.	St. Louis	Mo.	63101
Mr. C. D. Moore	1414 Washington Ave.	St. Louis	Mo.	63101
Mr. E. F. Taylor	1515 Jefferson St.	St. Louis	Mo.	63101
Mr. G. H. Anderson	1616 Franklin Ave.	St. Louis	Mo.	63101
Mr. I. J. Roberts	1717 Adams Dr.	St. Louis	Mo.	63101
Mr. L. K. Turner	1818 Monroe St.	St. Louis	Mo.	63101
Mr. M. N. Phillips	1919 Clark Ave.	St. Louis	Mo.	63101
Mr. O. P. Campbell	2020 Lexington St.	St. Louis	Mo.	63101
Mr. Q. R. Evans	2121 Belmont Dr.	St. Louis	Mo.	63101
Mr. S. T. Foster	2222 Erie Ave.	St. Louis	Mo.	63101
Mr. U. V. Green	2323 Cedar St.	St. Louis	Mo.	63101
Mr. W. X. Hall	2424 Ash Dr.	St. Louis	Mo.	63101
Mr. Y. Z. King	2525 Birch Ave.	St. Louis	Mo.	63101
Mr. A. B. Young	2626 Walnut St.	St. Louis	Mo.	63101
Mr. C. D. Reed	2727 Spruce Dr.	St. Louis	Mo.	63101
Mr. E. F. Cook	2828 Hickory Ave.	St. Louis	Mo.	63101
Mr. G. H. Baker	2929 Poplar St.	St. Louis	Mo.	63101
Mr. I. J. Miller	3030 Chestnut Dr.	St. Louis	Mo.	63101
Mr. L. K. Davis	3131 Madison Ave.	St. Louis	Mo.	63101
Mr. M. N. Wilson	3232 Broadway St.	St. Louis	Mo.	63101
Mr. O. P. Moore	3333 Market Dr.	St. Louis	Mo.	63101
Mr. Q. R. Taylor	3434 Washington Ave.	St. Louis	Mo.	63101
Mr. S. T. Anderson	3535 Jefferson St.	St. Louis	Mo.	63101
Mr. U. V. Roberts	3636 Franklin Ave.	St. Louis	Mo.	63101
Mr. W. X. Turner	3737 Adams Dr.	St. Louis	Mo.	63101
Mr. Y. Z. Phillips	3838 Monroe St.	St. Louis	Mo.	63101
Mr. A. B. Campbell	3939 Clark Ave.	St. Louis	Mo.	63101
Mr. C. D. Evans	4040 Lexington St.	St. Louis	Mo.	63101
Mr. E. F. Foster	4141 Belmont Dr.	St. Louis	Mo.	63101
Mr. G. H. Green	4242 Erie Ave.	St. Louis	Mo.	63101
Mr. I. J. Hall	4343 Cedar St.	St. Louis	Mo.	63101
Mr. L. K. King	4444 Ash Dr.	St. Louis	Mo.	63101
Mr. M. N. Young	4545 Birch Ave.	St. Louis	Mo.	63101
Mr. O. P. Reed	4646 Walnut St.	St. Louis	Mo.	63101
Mr. Q. R. Cook	4747 Spruce Dr.	St. Louis	Mo.	63101
Mr. S. T. Baker	4848 Hickory Ave.	St. Louis	Mo.	63101
Mr. U. V. Miller	4949 Poplar St.	St. Louis	Mo.	63101
Mr. W. X. Davis	5050 Chestnut Dr.	St. Louis	Mo.	63101
Mr. Y. Z. Wilson	5151 Madison Ave.	St. Louis	Mo.	63101
Mr. A. B. Moore	5252 Broadway St.	St. Louis	Mo.	63101
Mr. C. D. Taylor	5353 Market Dr.	St. Louis	Mo.	63101
Mr. E. F. Anderson	5454 Washington Ave.	St. Louis	Mo.	63101
Mr. G. H. Roberts	5555 Jefferson St.	St. Louis	Mo.	63101
Mr. I. J. Turner	5656 Franklin Ave.	St. Louis	Mo.	63101
Mr. L. K. Phillips	5757 Adams Dr.	St. Louis	Mo.	63101
Mr. M. N. Campbell	5858 Monroe St.	St. Louis	Mo.	63101
Mr. O. P. Evans	5959 Clark Ave.	St. Louis	Mo.	63101
Mr. Q. R. Foster	6060 Lexington St.	St. Louis	Mo.	63101
Mr. S. T. Green	6161 Belmont Dr.	St. Louis	Mo.	63101
Mr. U. V. Hall	6262 Erie Ave.	St. Louis	Mo.	63101
Mr. W. X. King	6363 Cedar St.	St. Louis	Mo.	63101
Mr. Y. Z. Young	6464 Ash Dr.	St. Louis	Mo.	63101
Mr. A. B. Reed	6565 Birch Ave.	St. Louis	Mo.	63101
Mr. C. D. Cook	6666 Walnut St.	St. Louis		

FIG. 232



23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Help
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236

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